## 2007 Lake Area Business Conference

Osage Beach March 7, 2007

Bill Elder, Director
Office of Social & Economic Data Analysis
University of Missouri--Columbia

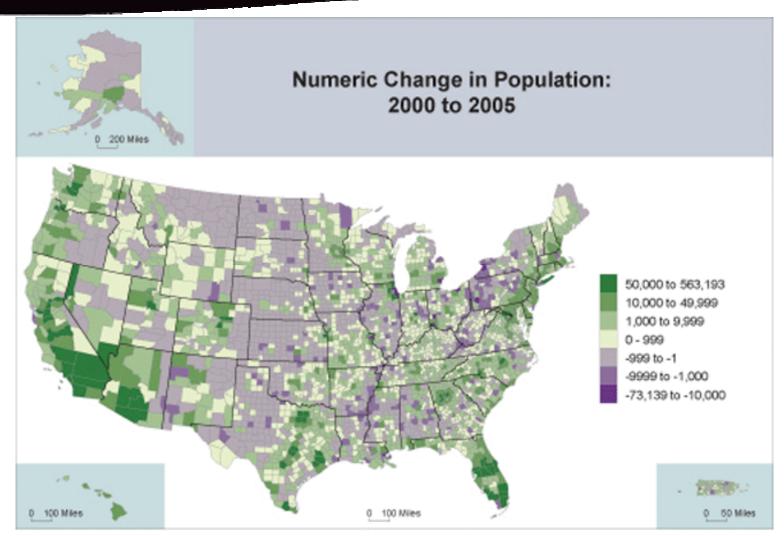


# Overview

- Big Trends
- Emerging Characteristics at the Lake
  - Demographics
  - Economic Trends
  - Business Development Support at MU Extension
- Discussion

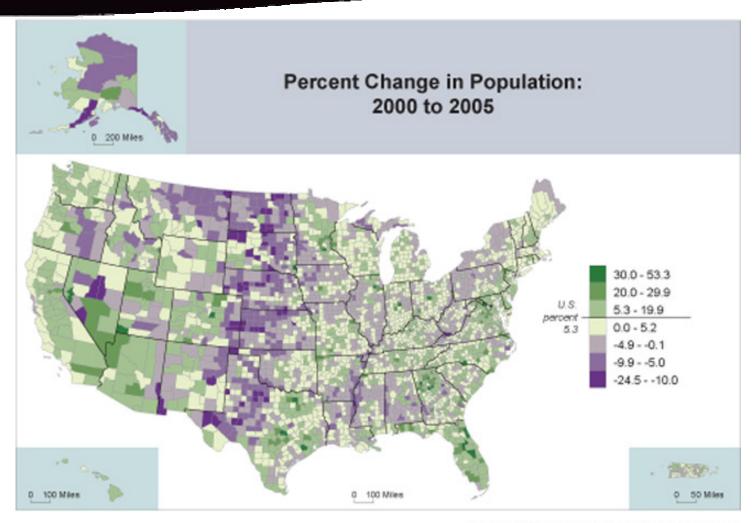
WWW.OSEDA.MISSOURI.EDU





Source: U.S. Census Bureau Population Estimates Program





Source: U.S. Census Bureau Population Estimates Program



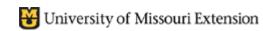


**Educational Testing Service** 



www.ets.org





- Divergent skill distributions
- The changing economy
- Demographic shifts



- Divergent skill distributions
  - Flat NAEP scores
  - High school graduation slacking
  - Poor literacy and numeracy skills
  - Race and ethnic gaps

- The changing economy
  - Declining manufacturing more service
  - Two thirds of job growth (1984-2000 was associated with college-level jobs
  - College grads earn 51% more than H.S. grads
  - Earning premiums reward education & skill



- Demographic shifts
  - Labor force will grow more slowly
  - Impact of the baby boom its here now
  - Dependence on International migration
  - Increasing Hispanic population
  - Latino's have lowest levels of educational attainment – more than 50% without H.S.

# KAUFFMAN STATE

Ewing Marion

Is the Lake Area part of the "New Economy?" TRANSFORMATION

ECONOMIC

Foundation



Table 1: The New and Old Economies 12

Issue Markets Scope of competition Organizational form Production system Key factor of production Key technology driver Competitive advantage Relations between firms Skills Workforce Nature of employment

Old Stable National Hierarchical Mass production Capital/labor Mechanization Economies of scale Go it alone Job-specific Organization Man Secure

New Dynamic Global Networked Flexible production Innovation/ideas Digitization Innovation/quality Collaborative Broad and changing "Intrapreneur" 13 Risky

2007 Rank	2007 Score	State	1999 Rank	1999 Score	2002 Rank	2002 Score	fr	Change om 2002**
1	96.1	Massachusetts	1	82.3	1	94.5	0	0
2	86.4	New Jersey	8	60.9	6	81.8	6	4
3	85.0	Maryland	11	59.2	5	83.0	8	2
4	84.6	Washington	4	69.0	4	86.1	0	0
5	82.9	California	2	74.3	2	90.1	-3	-3
6	81.8	Connecticut	5	64.9	7	78.8	-1	1
7	79.6	Delaware	9	59.9	9	76.4	2	2
8	79.5	Virginia	12	58.8	8	77.5	4	0
9	78.3	Colorado	3	72.3	3	86.2	-6	-6
10	77.4	New York	16	54.5	11	75.1	6	1
11	75.3	Minnesota	14	56.5	14	72.7	3	3
12	73.2	Utah	6	64.0	16	72.1	-6	4
13	71.1	New Hampshire	7	62.5	12	73.9	-6	-1
14	68.6	Texas	17	52.3	10	75.3	3	-4
15	68.6	Rhode Island	29	45.3	23	65.8	14	8
16	68.4	Illinois	22	48.4	19	68.5	6	3
17	66.8	Oregon	15	56.1	13	73.8	-2	-4
18	64.8	Georgia	25	46.6	18	69.3	7	0
19	64.7	Michigan	34	44.6	22	66.3	15	3
20	64.5	Vermont	18	51.9	26	63.1	-2	6
21	63.6	Pennsylvania	24	46.7	21	66.9	3	0
22	63.2	Arizona	10	59.2	15	72.2	-12	-7
23	63.2	Florida	20	50.8	17	70.3	-3	-6
24	62.8	Idaho	23	47.9	20	67.5	-1	-4
25	62.4	Alaska	13	57.7	39	55.6	-12	14

2007 Rank	2007 Score	State	1999 Rank	1999 Score	2002 Rank	2002 Score	fr	Change om 2002**
26	60.2	North Carolina	30	45.2	24	63.9	4	-2
27	59.2	Nevada	21	49.0	31	59.2	-6	4
28	59.0	Nebraska	36	41.8	36	56.7	8	8
29	57.8	Ohio	33	44.8	27	61.7	4	-2
30	55.9	Wisconsin	32	44.9	37	56.5	2	7
31	55.8	Indiana	37	41.0	32	58.0	6	11
32	55.6	Maine	28	45.6	29	61.2	-4	-3
33	53.7	New Mexico	19	51.4	25	63.2	-14	-8
34	53.6	Kansas	27	45.8	30	59.4	-7	-4
35	53.5	Missouri	35	44.2	28	61.3	0	-7
36	53.3	Tennessee	31	45.1	34	56.9	-5	-2
37	51.9	North Dakota	45	29.0	47	47.8	8	10
38	51.8	Iowa	42	33.5	40	54.1	4	2
39	51.5	South Carolina	38	39.7	35	56.9	-1	-4
40	51.4	Oklahoma	40	38.6	33	57.0	0	-7
41	50.9	Hawaii	26	46.1	38	56.3	-15	-3
42	49.5	Montana	46	29.0	41	52.9	4	-1
43	47.9	Wyoming	41	34.5	43	52.0	-2	0
44	45.9	Louisiana	47	28.2	44	51.7	3	0
45	45.3	Kentucky	39	39.4	42	52.3	-6	-3
46	45.1	Alabama	44	32.3	45	50.2	-2	-1
47	44.7	Arkansas	49	26.2	49	43.5	2	2
48	43.8	South Dakota	43	32.3	46	49.9	-5	-2
49	36.5	Mississippi	50	22.6	50	43.0	1	1
50	35.6	West Virginia	48	26.8	48	44.2	-2	-2

2007 1999 2002

35 53.5 Missouri

35 44.2

28

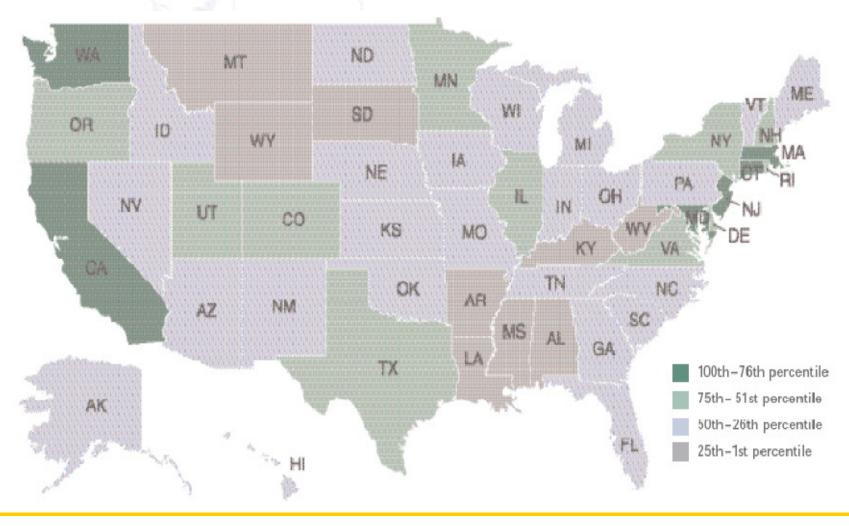
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# KAUFFMAN Foundation

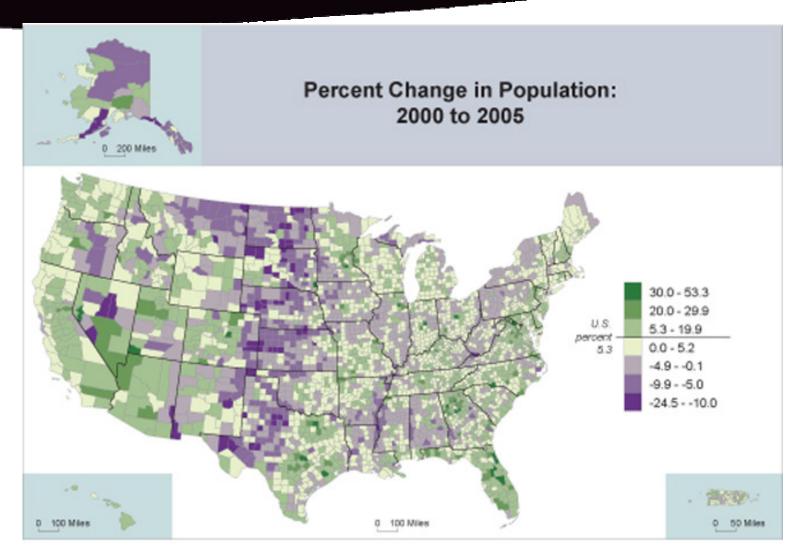
## **OVERALL SCORES**



# How f l a t the world is depends on where your standing..

- The World is Flat
   Thomas Friedman
- Making Globalization Work
   Joseph Stiglitz
- Diverse Opportunities & Challenges

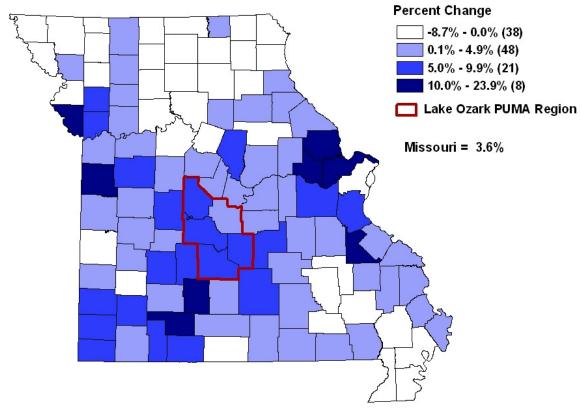




Source: U.S. Census Bureau Population Estimates Program



## **Percent Change in Missouri Population** by County, 2000-2005



Source: USDC, Bureau of the Census, Federal State Cooperative for Population Estimates Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis - (OSEDA) Map Generated on 29March2006

## **Total Population, 2005**

	Total	55over	65over
5-County Area	163,259	42,038	23,899
Camden MO	39,432	13,600	7,575
Laclede MO	34,492	8,721	5,019
Miller MO	24,712	6,360	3,717
Morgan MO	20,436	6,795	4,149
Pulaski MO	44,187	6,562	3,439
State of Missouri	5,800,310	1,388,779	773,171

Source of data: U.S. Bureau of the Census: FSCPE. Estimates released summer, 2006

## Change in Population, 2000-2005

	Total	55over	65over
5-County Area	9,657	2,993	1,640
Camden MO	2,381	574	552
Laclede MO	1,979	877	423
Miller MO	1,148	434	121
Morgan MO	1,127	341	362
Pulaski MO	3,022	767	182
State of Missouri	205,099	126,002	17,792

Counting the "Population" at the Lake has always been problematic and will come even more challenging with the ACS

Source of data: U.S. Bureau of the Census: FSCPE. Estimates released summer, 2006



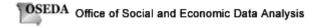


## Percent Change in Population, 2000-2005

	Total	55ov	ver 💮	65over	
5-County Area	(	6.3	7.7		7.4
Camden MO	6	6.4	4.4		7.9
Laclede MO	6	6.1	11.2		9.2
Miller MO	2	1.9	7.3		3.4
Morgan MO	Ę	5.8	5.3		9.6
Pulaski MO	7	7.3	13.2		5.6
State of Missouri	3	3.7	10.0		2.4

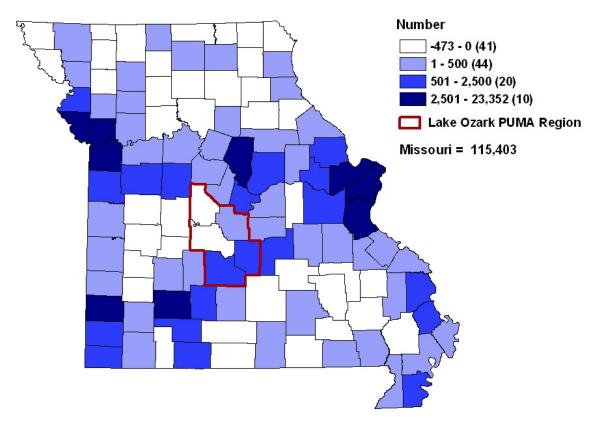
# Counting the "Population" at the Lake has always been problematic and will come even more challenging with the ACS

Source of data: U.S. Bureau of the Census: FSCPE. Estimates released summer, 2006





### Natural Increase in Missouri Population by County, 2000-2005

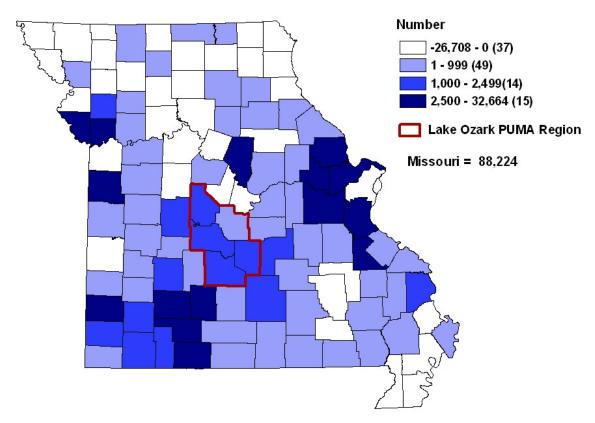


Source: USDC, Bureau of the Census, Federal State Cooperative for Population Estimates Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis - (OSEDA) Map Generated on 29March2006





## Net Migration of Missouri Population by County, 2000-2005

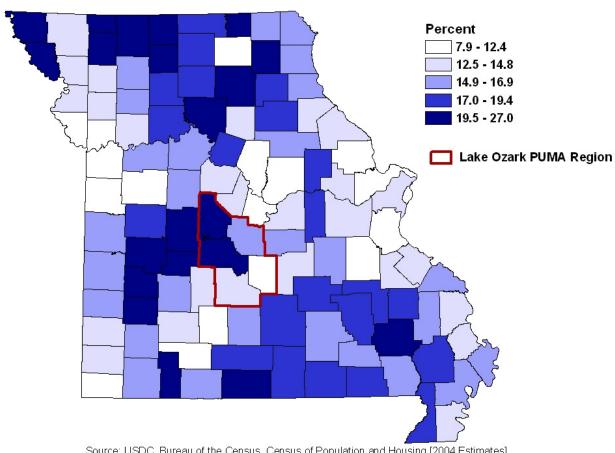


Source: USDC, Bureau of the Census, Federal State Cooperative for Population Estimates Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis - (OSEDA) Map Generated on 29March2006





### Percent of Population 65+, 2005

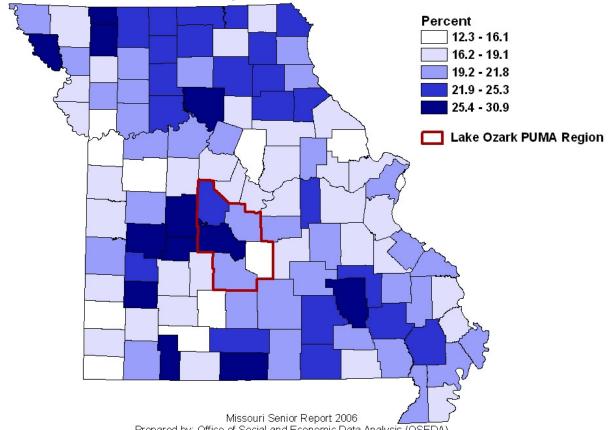


Source: USDC, Bureau of the Census, Census of Population and Housing [2004 Estimates]
Prepared by: Office of Social and Economic Data Analysis (OSEDA)
Map Generated on 7.27.2006





#### Percent of Population Age 65 and Older Projected Year: 2020

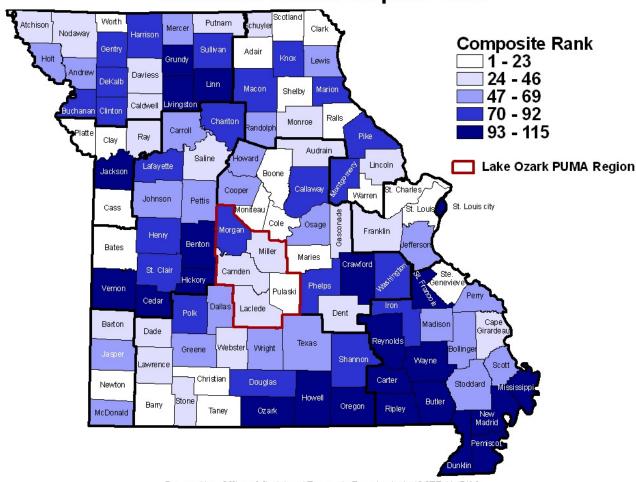


Missouri Senior Report 2006
Prepared by: Office of Social and Economic Data Analysis (OSEDA)
Source: Table 2a. Projected Population of the United States, by Age and Sex: 2000 to 2050., "U.S. Interim Projections by Age, Sex, Race, and Hispanic Origin," U.S. Census 2002020 Map Generated on 6.26.2006



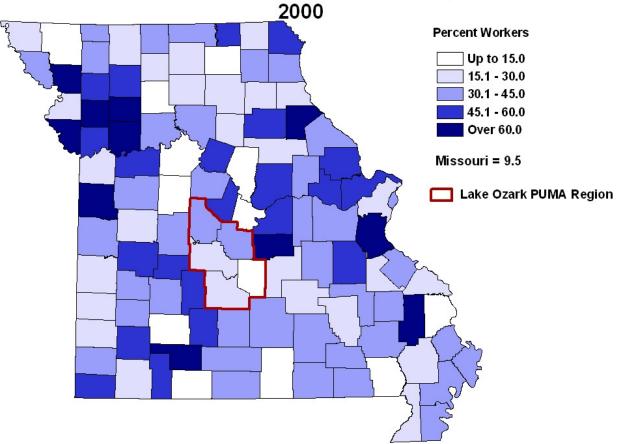


## Missouri Senior Report 2006



Prepared by: Office of Social and Economic Data Analysis (OSEDA); 7/06

## Percent of Workers Working Outside County of Residence

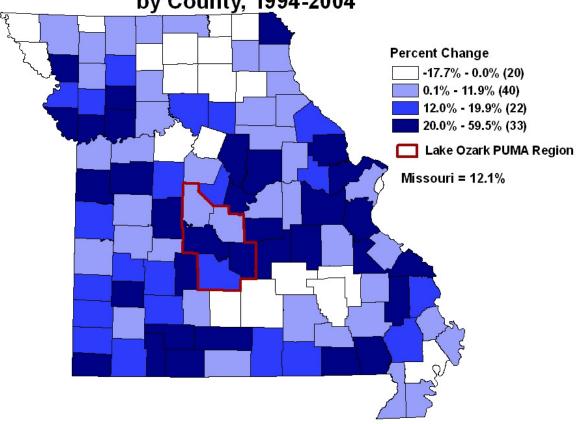


Source: USDC, Bureau of the Census, Census of Population and Housing [2000 SF3; 1990 STF3]
Prepared by: University Outreach and Extension, Office of Social and Economic Data Analysis - (OSEDA) Map Generated on 8.26.2002



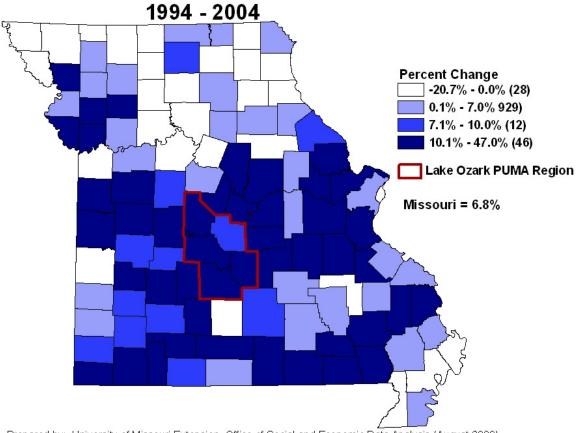


### Percent Change in Full- and Part-time Employment by County, 1994-2004



Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis (August 2006) SOURCE: USDC, Bureau of Economic Analysis, Regional Economic Information System

# **Percent Change in Total Personal Income**



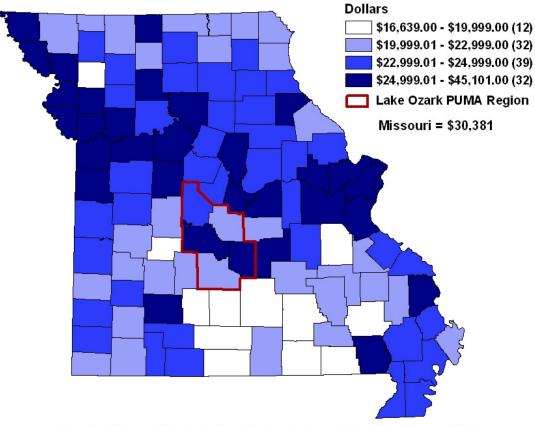
Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis (August 2006) Note: 1994 income adjusted to current dollars using 1.48 CPI

SOURCE: USDC, Bureau of Economic Analysis, Regional Economic Information System



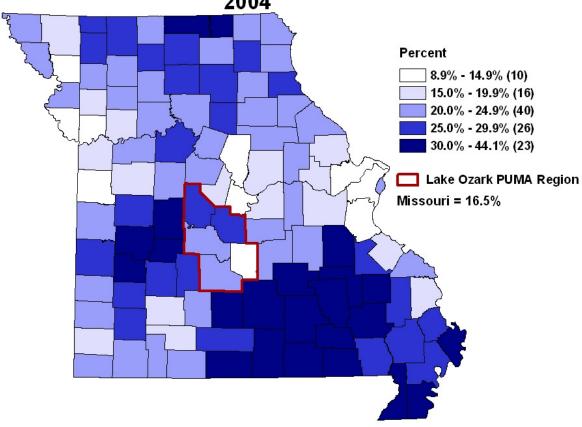


### Per Capita Personal Income, 2004



Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis (August 2006) SOURCE: USDC, Bureau of Economic Analysis, Regional Economic Information System

#### **Transfer Payments as Percent of Total Personal Income** 2004



Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis (August 2006) SOURCE: USDC, Bureau of Economic Analysis, Regional Economic Information System

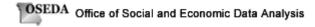
# County Average Wages

	County	Avg. Hourly Wage	Avg. Annual Wage
Camden		\$11.54	\$24,012
Laclede		\$12.57	\$26,143
Miller		\$11.55	\$24,033
Morgan		\$10.18	\$21,169
Pulaski		\$13.37	\$27,813

Source: MERIC, Quarterly Census of Employment and Wages, data for calendar year 2005.

Average Hourly Wage is calculated by dividing Total Wages by Average Employment by 2,080 hours (52 weeks x 40 hours) across all industries.

Average Annual Wage is calculated by dividing Total Wages by Average Employment across all industries.





#### **Quarterly Workforce Indicators Quick Facts Earnings** Turn-Net Avg. **Total** Job Job New Separaover Avg. New **Employment Flows** Creation Hires tions Monthly Hire Areaname (Pct.)

#### Average: Selected + Three Prior Quarters

Missouri	2,582,995	13,080	126,695	455,504	509,273	9.90	\$3,041.50	\$1,890.50
Camden County	17,134	167	1,436	4,280	4,780	12.40	\$2,149.25	\$1,465.50
Laclede County	13,854	56	646	2,596	2,845	10.40	\$2,254.75	\$1,323.00
Miller County	6,308	5	400	1,244	1,469	10.40	\$2,114.75	\$1,350.75
Morgan County	4,399	-17	337	916	1,115	11.70	\$1,851.25	\$1,229.50
Pulaski County	9,088	69	574	2,311	2,519	12.80	\$2,105.00	\$1,516.75

The Quarterly Workforce Indicators (QWI) are derived from state administrative records and basic demographic information from the Census Bureau. Employment totals from the QWI are not exactly comparable with those from other sources



# **Annual Civilian Labor Force, Employment and Unemployment Indicators: 2005**

Areaname	Labor Force	Employment	Unemployment	Rate			
	Annual Averages for 2005						
MISSOURI	3,024,478	2,862,153	162,325	5.40%			
Camden	20,716	19,612	1,104	5.30%			
Laclede	16,381	15,451	930	5.70%			
Miller	12,557	11,802	755	6.00%			
Morgan	9,377	8,781	596	6.40%			
Pulaski	17,512	16,598	914	5.20%			

SOURCE: Bureau of Labor Statistics (BLS) of the U.S. Department of Labor; MO Department of Economic Development, MERIC



## **Self-Sufficiency Wage Standards (Two Adults)**

The self-sufficiency Standard for Missouri charts the actual cost of living and working. It measures how much income a family needs to pay for housing, food, childcare, healthcare, transportation and taxes-if they do not receive any help from relatives, friends or the government-based on the ages, as well as. number of children in each household, and the family's geographic location

County	Two Adults**	Two Adults w/Two Infants	Two Adults with Infant, Preschooler and School-aged Child**
Camden	\$20,341.20	\$35,448.00	\$44,387.76
Laclede	\$19,547.64	\$31,553.16	\$38,711.52
Miller	\$20,277.60	\$29,493.36	\$36,319.32
Morgan	\$19,516.32	\$28,664.52	\$35,556.84
Pulaski	\$20,468.52	\$31,714.80	\$38,031.24
5-county Average	\$20,030.26	\$31,374.77	\$38,601.34

Note \*\*: Original report (Missouri Workforce Gap Analysis: Needs Assessment) by Diana Pearce, PhD with Jennifer Brooks, Dec. 15, 2004 SOURCE: Missouri Department of Economic Development, MERIC

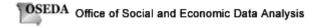




# **Disposable Income 2005**

Areaname	(\$000)
Camden	\$ 821,435
Laclede	\$ 556,468
Miller	\$ 392,672
Morgan	\$ 342,111
Pulaski	\$ 567,626
5-County Area	\$ 2,680,312
Missouri	\$ 114,511,668

SOURCE: Rand McNally Commercial Atlas and Marketing Guide, 2007

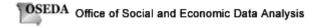




# Total Retail Sales, 2005 and General Merchandise Sales

	Total Retail Sales	General Merchandise Sales		
Areaname	(\$000)	(\$000)	Pct.	
5-County Area	2,162,149	355,469	16.4	
Camden	813,338	152,197	18.7	
Laclede	445,216	70,435	15.8	
Miller	343,877	15,437	4.5	
Morgan	211,888	20,193	9.5	
Pulaski	347,830	97,207	27.9	
Missouri	72,207,260	11,683,141	16.2	

SOURCE: Rand McNally Commercial Atlas and Marketing Guide, 2007

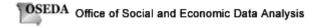




# **Total Retail Sales, 2005 and Apparel Stores Sales**

	Total Retail	Apparel Stores	es Sales	
Areaname	Sales (\$000)	(\$000)	Pct.	
5-County Area	2,162,149	159,659	7.4	
Camden	813,338	130,762	16.1	
Laclede	445,216	19,500	4.4	
Miller	343,877	3,105	0.9	
Morgan	211,888	-	-	
Pulaski	347,830	6,292	1.8	
Missouri	72,207,260	2,898,417	4.0	

SOURCE: Rand McNally Commercial Atlas and Marketing Guide, 2007

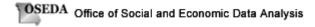




# **Total Retail Sales, 2005 And Food Store Sales**

<b>Укоорожо</b>	Total Retail	Food Store	Sales
Areaname	Sales (\$000)	(\$000)	Pct.
5-County Area	2,162,149	194,521	9.0
Camden	813,338	53,658	6.6
Laclede	445,216	33,551	7.5
Miller	343,877	32,463	9.4
Morgan	211,888	59,167	27.9
Pulaski	347,830	15,682	4.5
Missouri	72,207,260	7,538,015	10.4

SOURCE: Rand McNally Commercial Atlas and Marketing Guide, 2007

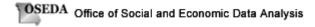




## Total Retail Sales, 2005 And Health and Drug Store Sales

	Total Retail Sales	Health and Drug	g Stores
Areaname	(\$000)	(\$000)	Pct.
5-County Area	2,162,149	54,846	2.5
Camden	813,338	14,896	1.8
Laclede	445,216	14,240	3.2
Miller	343,877	12,009	3.5
Morgan	211,888	4,147	2.0
Pulaski	347,830	9,554	2.7
Missouri	72,207,260	3,882,742	5.4

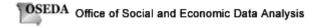
SOURCE: Rand McNally Commercial Atlas and Marketing Guide, 2007





## **Camden County, MO**

Total Full-time and Part-time employment: Camden County, 2004				
Total Employment	26,102		3,512,134	
Retail Trade	4,793	18.4	11.3	
Accommodation and food services	3,641	13.9	6.8	
Health care and social assistance	2,033	7.8	10	
Real estate and rental and leasing	2,011	7.7	3.4	
Other services, except public administration	1,722	6.6	5.8	
Personal Income: C	Personal Income: Camden County, MO, 2004			
Total Personal Income (in thousands)	\$1,076,443		\$175,524,474	
Dividends, interest, and rent	238,002	22.1	17	
Personal current transfer receipts	226,692	21.1	16.5	
Retail Trade	105,478	9.8	5.4	
Health care and social assistance	78,701	7.3	7.6	
Accommodation and food services	63,272	5.9	2.1	





## **Laclede County, MO**

Total Full-time and Part-time employment, 2004			
Total Employment	18,909		3,512,134
Manufacturing	4,730	25	9.2
Retail Trade	2,637	13.9	11.3
Farm employment	1,441	7.6	3.3
Health care and social assistance	1,405	7.4	10
Personal Income, 2004			
Total Personal Income (in thousands)	\$741,958		\$175,524,474
Manufacturing	202,775	27.3	10.9
Personal current transfer receipts	182,246	24.6	16.5
Dividends, interest, and rent	113,904	15.4	17
Retail Trade	56,558	7.6	5.4
Local government	42,926	5.8	6.1

## **Miller County, MO**

Total Full-time and Part-time employment, 2004				
Total Employment	11,035		3,512,134	
Retail Trade	1,492	13.5	11.3	
Construction	1,370	12.4	6.1	
Farm employment	1,214	11	3.3	
Local government	1,055	9.6	7.5	
Manufacturing	968	8.8	9.2	
Persona	Personal Income, 2004			
Total Personal Income (in thousands)	\$509,335		\$175,524,474	
Personal current transfer receipts	131,987	25.9	16.5	
Dividends, interest, and rent	58,493	11.5	17	
Construction	37,125	7.3	5.1	
Local government	35,621	7	6.1	
Retail Trade	32,352	6.4	5.4	





## **Morgan County, MO**

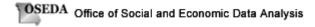
Total Full-time and Part-time employment, 2004				
Total Employment	7,344		3,512,134	
Retail Trade	1,119	15.2	11.3	
Farm employment	1,022	13.9	3.3	
Local government	921	12.5	7.5	
Manufacturing	711	9.7	9.2	
Construction	606	8.3	6.1	
Persona	Personal Income, 2004			
Total Personal Income (in thousands)	\$467,729		\$175,524,474	
Personal current transfer receipts	126,967	27.1	16.5	
Dividends, interest, and rent	112,040	24	17	
Farm earnings	30,434	6.5	0.2	
Local government	27,130	5.8	6.1	
Manufacturing	23,277	5	10.9	





## **Pulaski County, MO**

Total Full-time and Part-time employment, 2004			
Total Employment	25,837		3,512,134
Military	10,454	40.5	1.1
Federal, civilian	3,023	11.7	1.6
Accommodation and food services	2,069	8	6.8
Retail Trade	1,946	7.5	11.3
Local government	1,709	6.6	7.5
Personal Income, 2004			
Total Personal Income (in thousands)	\$1,192,826		\$175,524,474
Military	651,631	54.6	1
Federal, civilian	184,486	15.5	2.5
Personal current transfer receipts	162,923	13.7	16.5
Dividends, interest, and rent	108,399	9.1	17
Local government	64,429	5.4	6.1





### **Lake of the Ozarks PUMA Region**

CLASS OF WORKER			
Private wage and salary workers	48,720	70.1	
Government workers	13,353	19.2	
Self-employed workers in own not incorporated business	7,264	10.5	
Unpaid family workers	385	0.6	

## Lake of the Ozarks PUMA Region Minutes Traveled to Work

Minutes	Frequency	Percent
Less than 10	14,069	8.8
10 to 19	22,920	14.4
20 to 29	13,077	8.2
30 to 49	15,279	9.6
50 to 59	1,078	0.7
60 or More	3,501	2.2
SubTotal	69,924	43.8
Missing	89,607	56.2
Total	159,531	100.0





## Lake of the Ozarks PUMA Region Commuting to Work

Workers 16 years and over	69,453	100.0
Car, truck, or van drove alone	51,402	74.0
Car, truck, or van carpooled	10,474	15.1
Public transportation (excluding taxicab)	0	0.0
Walked	1,707	2.5
Other means	2,338	3.4
Worked at home	3,532	5.1
Mean travel time to work (minutes)		22





### Lake Area Educational Attainment

	Frequency	Percent
No School	5,898	3.7
Less than High School Degree	47,139	29.5
High School Degree	51,700	32.4
Few Years of College No Degree	22,120	13.9
Associate's Degree	6,329	4.0
Bachelor's Degree	11,430	7.2
Graduate Degree	6,376	4.0
Total	150,992	94.6
Missing	8,539	5.4
Total	159,531	100.0

### Lake Area Weeks worked past 12 months

Number of Weeks	Frequency	Percent
Less than 12	6,281	3.9
12 to 24	8,144	5.1
25 to 49	17,818	11.2
50 or More	56,086	35.2
SubTotal	88,329	55.4
Missing	71,202	44.6
Total	159,531	100.0

## **Lake of the Ozarks PUMA Region**

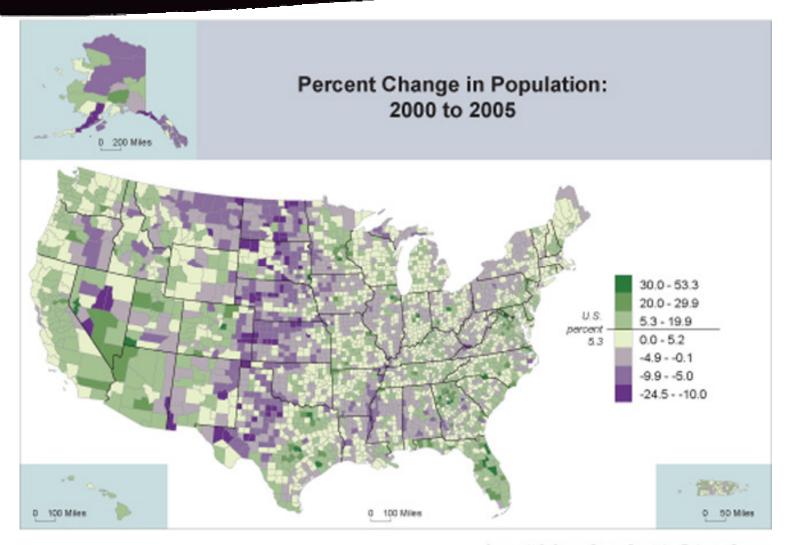
Commuting to Work: Method of Travel				
Workers 16 years and over	69,453			
Car, truck, or van drove alone	51,402	74.0		
Car, truck, or van carpooled	10,474	15.1		
Public transportation (excluding taxicab)	0	0.0		
Walked	1,707	2.5		
Other means	2,338	3.4		
Worked at home	3,532	5.1		
Mean travel time to work (minutes)		22.3		

<b>Employment by Occupation</b>	Number	Percent
Civilian employed population 16 years and over	69,722	100.0
Management, professional, and related occupations	17,564	25.2
Sales and office occupations	17,533	25.1
Service occupations	12,349	17.7
Production, transportation, and material moving occupations	11,165	16.0
Construction, extraction, maintenance and repair occupations 10,239		14.7
Farming, fishing, and forestry occupations	872	1.3

Lake Area Employment by Industry	Number	Percent
Civilian employed population 16 years and over	69,722	100.0
Agriculture, forestry, fishing and hunting, and mining	2,061	3.0
Construction	8,493	12.2
Manufacturing	7,683	11.0
Wholesale trade	1,055	1.5
Retail trade	9,076	13.0
Transportation and warehousing, and utilities	2,639	3.8
Information	2,024	2.9
Finance and insurance, and real estate and rental and leasing	4,010	5.8
Professional, scientific, and management, and administrative and waste management services	4,229	6.1
Educational services, and health care, and social assistance	10,483	15.0
Arts, entertainment, and recreation, and accommodation, and food services	6,693	9.6
Other services, except public administration	4,406	6.3
Public administration	6,870	9.9

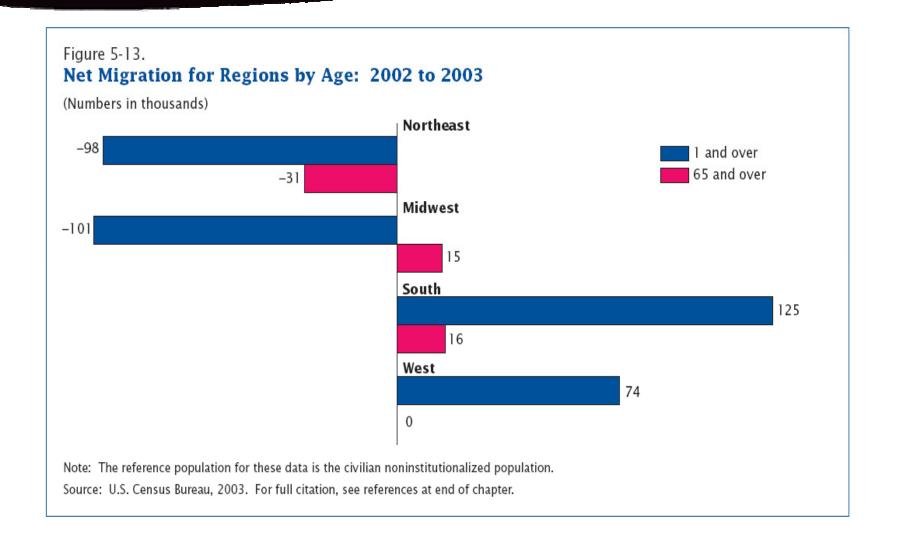




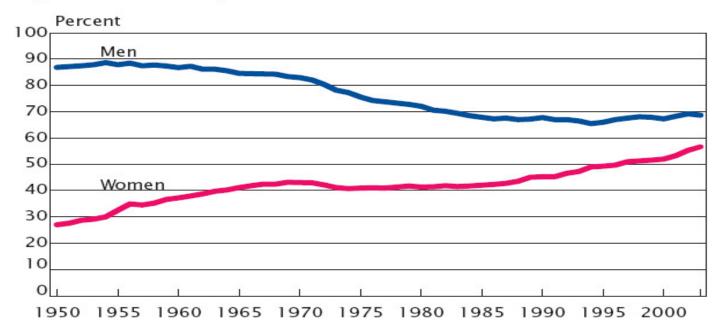


Source: U.S. Census Bureau Population Estimates Program



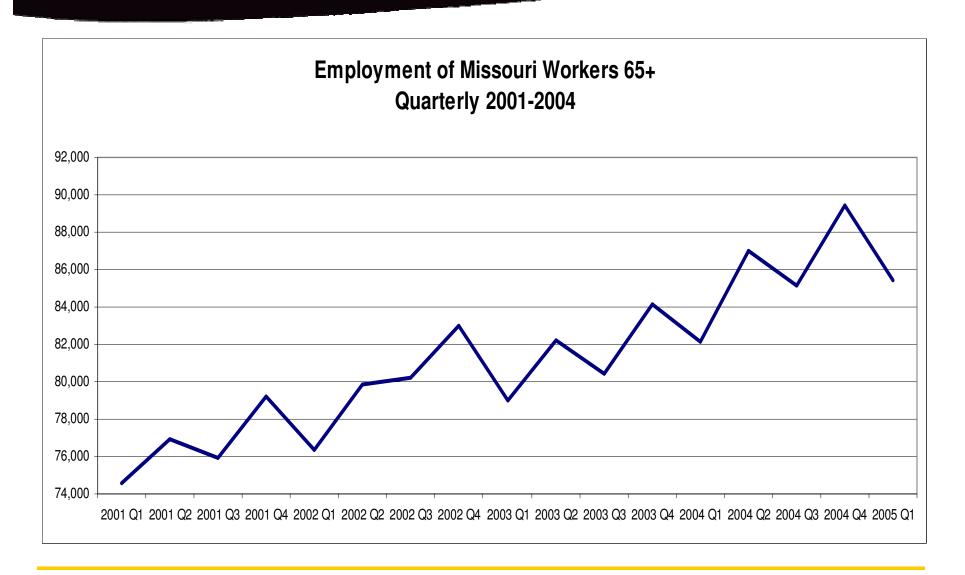






Note: The reference population for these data is the civilian noninstitutionalized population.

Source: Bureau of Labor Statistics, 2004c. For full citation, see references at end of chapter.

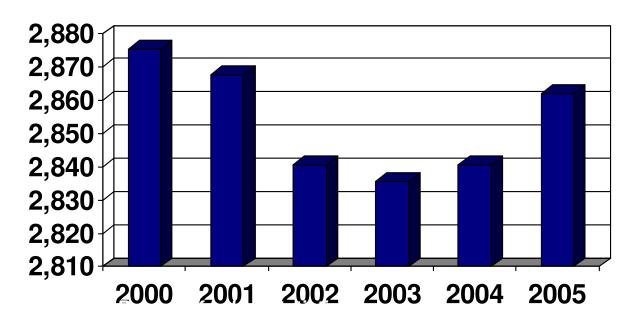




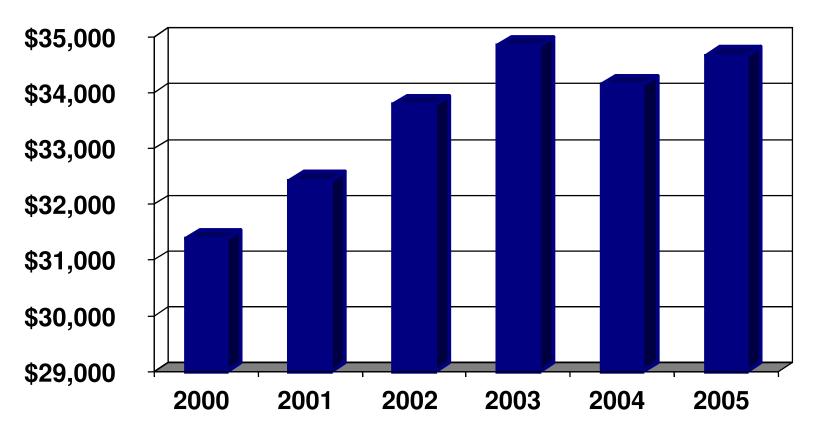


## Missouri Annual Employment Trends, 2000-2005

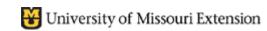
#### **Thousands**



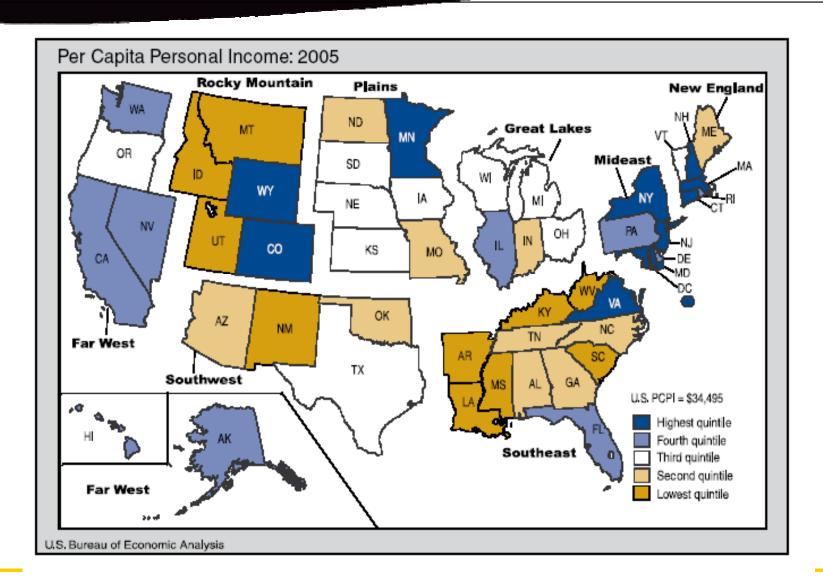
# Average Annual Wages: Missouri 2000-2005





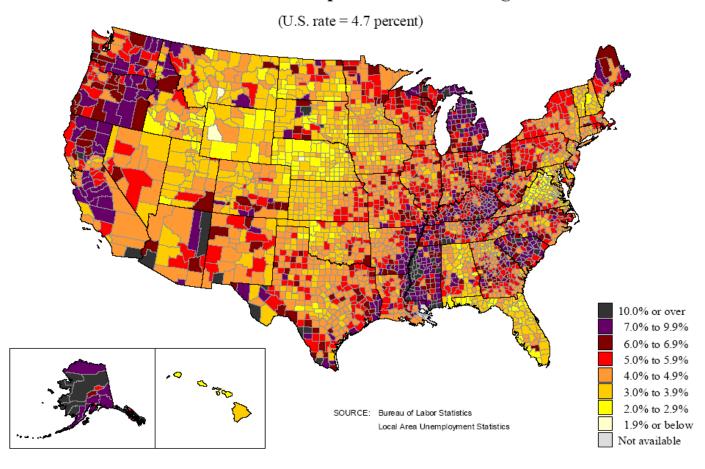


## Per Capita Personal Income, 2005

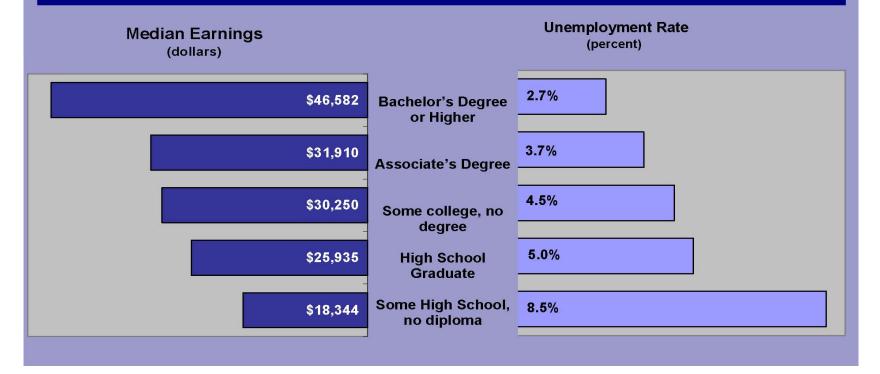




### Unemployment rates by county, October 2005 - September 2006 averages



## It Pays to Have an Education...



Sources: U.S. Department of Labor, Bureau of Labor Statistics, Unemployment Rate, 2004; and U.S. Department of Commerce, Bureau of Census, Current Population Survey, 2004.



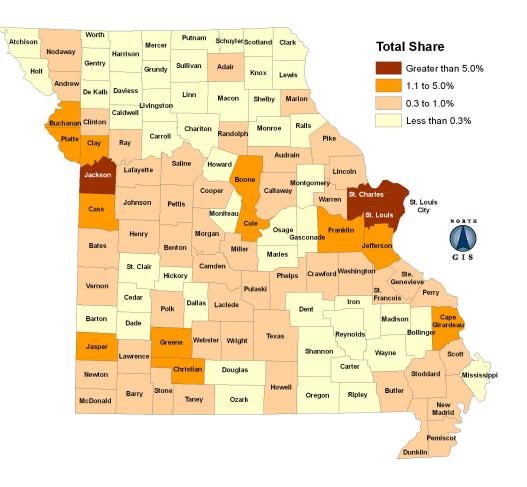
MO Department of Economic Development 301 W. High St. Harry S. Truman Bldg Room 580 PO BOX 3150 Jefferson City, MO 65102-3150

Phone: 573-751-3635 Fax: 573-751-7258 www.missourieconomy.org

## **Economic Share**

#### **Economic Share in Missouri by County**

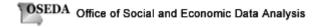
St. Louis County (20.7%) and Jackson County (11.8%) together tally nearly one-third of the state's economy.



## **Pull Factors 2006**

Aroonomo	Total Sales			
Areaname	Pull Factor		Gain/Loss	
CAMDEN COUNTY	\$766,339,40	6 1.49	\$253,429,247	
LACLEDE COUNTY	\$382,466,36	4 0.85	(\$66,186,943)	
MILLER COUNTY	\$325,024,51	5 1.01	\$3,584,166	
MORGAN COUNTY	\$170,337,43	6 0.64	(\$95,483,015)	
PULASKI COUNTY	\$305,221,75	5 0.53	(\$269,538,876)	

SOURCE: OSEDA analysis of Missouri Sales Tax Preliminary Data, 2006





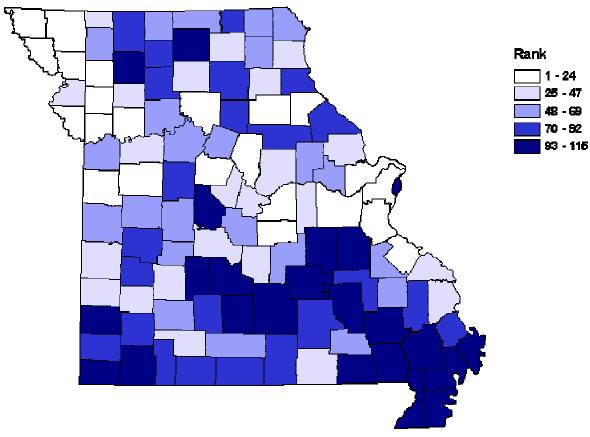
## Innovation Age Prosperity Strategies

### Factors and policies that boost prosperity:

- Education Level
- Science and Technology Activity
- Export-oriented Industries
- Entrepreneurial Initiative
- Innovation across Industries/Sectors
- Reduction of Poverty and Inequality



### Composite County Kids Count Rank, 2006

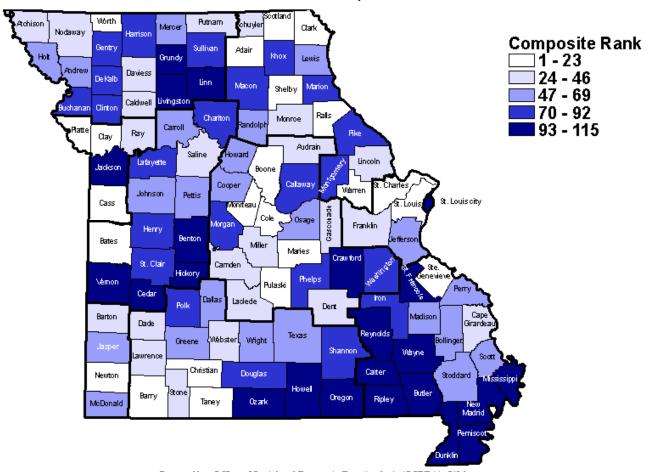


Source: University of Missouri, Office of Social and Economic Data Analysis Prepared by: University of Missouri Extension, Office of Social and Economic Data Analysis (OSEDA) Map Generated on: 11.8.2006





### Missouri Senior Report 2006



Prepared by: Office of Social and Economic Data Analysis (OSEDA); 7/06

## Overview

- Big Picture Trends
- Emerging Characteristics at the Lake
  - Demographic
  - Economic Trends
  - Business Development Support MU Extension
- Discussion

WWW.OSEDA.MISSOURI.EDU



## 2007 Lake Area Business Conference

Osage Beach March 7, 2007

Bill Elder, Director
Office of Social & Economic Data Analysis
University of Missouri--Columbia

