

FAPRI 2002 U.S. Baseline Briefing Book

FAPRI-UMC Technical Data Report 02-02

July 2002



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Foreword

In January 2002, the Food and Agricultural Policy Research Institute (FAPRI), a joint Institute of the University of Missouri-Columbia and Iowa State University, followed its usual practice and prepared a set of ten-year baseline projections for agricultural markets. Because FAPRI baselines assume a simple continuation of existing farm policies, and because the final outcome of the farm bill debate was unclear at the time, the January baseline assumed that provisions of the 1996 farm bill would remain in place. The international results of that baseline (the FAPRI 2002 World Agricultural Outlook) are posted on FAPRI-lowa State's web site, www.fapri.iastate.edu.

At the same time FAPRI was developing the January baseline, the Institute was continuing to field a number of Congressional requests to analyze farm bill options. On the instruction of Congressional staff, these analyses compared likely outcomes under farm bill proposals to a baseline prepared in early 2001. Likewise, the Congressional Budget Office also continued to score farm bill options against its 2001 baseline.

When the Farm Security and Rural Investment Act (FSRIA) of 2002 was completed, FAPRI produced a quick, preliminary analysis of the bill's impact compared to the 2001 baseline (for a short summary of results, see www.fapri.missouri.edu). At the time, FAPRI indicated it would prepare a more complete analysis incorporating provisions of the new farm bill and the most current market developments. This report represents the result of that analysis.

The U.S. baseline presented here attempts to incorporate FSRIA provisions and market information that was available in early June 2002. Although the new farm bill only covers the 2002-2007 crops, this baseline assumes that its 2007 provisions remain in place in subsequent years. Only projections for the United States are included in this report. The long-term U.S. export paths generally reflect those developed for the January baseline, although some adjustments were made in light of later market intelligence.

For each commodity, the supply-and-use tables presented in this report were prepared under a very particular set of assumptions. In addition to assuming that current policies remain in place, the numbers in the tables are based on the assumption that:

- average weather conditions prevail in the United States and around the world,
- the U.S. and world economies grow in line with projections developed by DRI-WEFA, and
- productivity generally increases in line with past trends.

In reality, these assumptions are certain to be violated and actual market outcomes will deviate from the "deterministic" baseline projections presented in the supply-and-use tables. Recognizing this fact, FAPRI also conducts "stochastic" analysis that considers at least some of the underlying variability and unpredictability of agricultural markets. In essence, FAPRI looks at 500 different possible futures, which differ from each other in terms of assumptions. Full results of this stochastic analysis for commodity supply and use are not reported here, but some flavor of the results is provided with graphs showing the distribution of commodity price outcomes associated with the 500 draws.

Given FAPRI's approach to the analysis, the average results using the stochastic approach are generally similar to the deterministic results reported in the supply-and-use tables. Important exceptions are often related to the effects of farm programs. Under several programs, government spending is near zero when prices are above a certain level, but can escalate quickly when prices fall below the trigger. With some exceptions, the analysis indicates that estimated government program costs and farm income tend to be greater when one considers the inherent variability of agricultural markets than would be implied by the deterministic analysis.

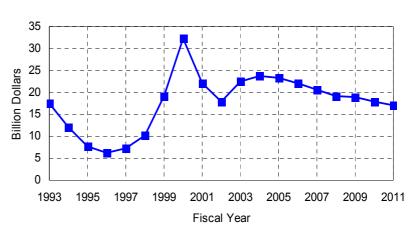
To better reflect the variable nature of agricultural markets, the projections of government farm program costs and net farm income reported here represent the averages of the results of the stochastic analysis, and not deterministic point estimates. This choice is consistent with FAPRI's general use of a stochastic approach when examining the impacts of farm policy alternatives.

Major Issues and Results

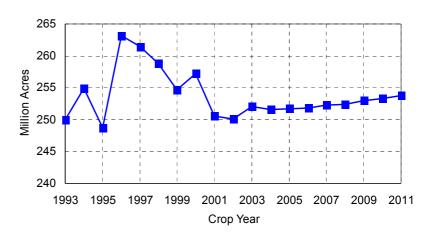
- •Over the six-year life of the new **farm bill**, projected annual government spending on farm programs is comparable to annual spending from 1998-2001.
- •Government spending declines slightly after 2004 as **market prices** increase.
- Net government outlays by the Commodity Credit Corporation total \$203.5 billion over the next ten years (FY 2002-FY 2011).
- •Area planted to nine major crops declined by more than 12 million acres between 1996 and 2001.
- •Income protection provided under the new farm bill contributes to a modest increase in planted acreage in 2003.
- •In later years, the impact of **increasing prices** more than offsets an expansion of the **conservation reserve**, resulting in a small increase in planted area.

- •Relative to recent low prices, grain, oilseed, and cotton prices are projected to **increase** modestly over time.
- •Over the life of the farm bill, average market prices are above **loan rates** for corn and wheat, but below loan rates for soybeans, cotton, and rice.

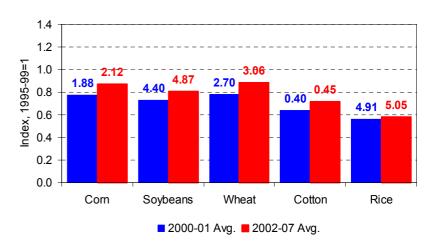
Government Outlays



9-Crop Planted Area



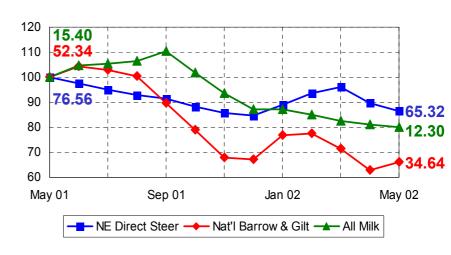
U.S. Crop Prices



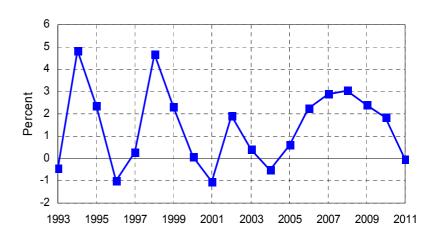
Major Issues and Results

Livestock and Dairy Price Indices

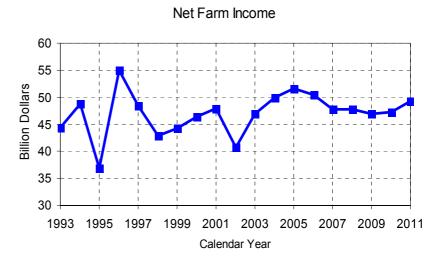
- •All **livestock prices** have weakened considerably over the past few months.
- In May 2002, **hog prices** fell to \$34.64 per cwt compared to \$52.34 per cwt in May 2001.
- •The **all milk price** has tumbled from the \$17 per cwt level of September 2001 to \$12.30 per cwt in May 2002.
- •The fed cattle price has fallen over \$10 per cwt over the past year.
- •Supplies of beef and pork should moderate after 2002, resulting in higher cattle and hog prices in the 2003 to 2005 period.
- A building cattle cycle during the latter half of this decade results in **beef and pork production** growth above 2 percent per year.



Annual Change in Beef and Pork Production



- •Net farm income declines in calendar year 2002 because of lower livestock receipts and the timing of payments under the new farm bill.
- •Market price recovery and government payments support farm income in 2003 and later years.



Policy Assumptions

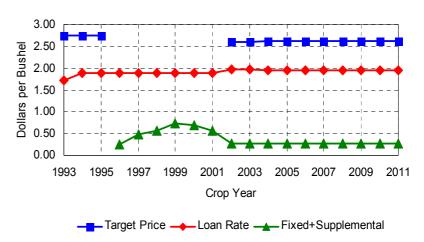
The baseline incorporates provisions of the new farm bill, the Farm Security and Rural Investment Act of 2002.

- •Feed grain and wheat **loan rates** are increased, and a fixed payment program is extended to include oilseeds.
- The new counter-cyclical payment (CCP) program makes payments when market prices fall below the target price minus the fixed payment rate.

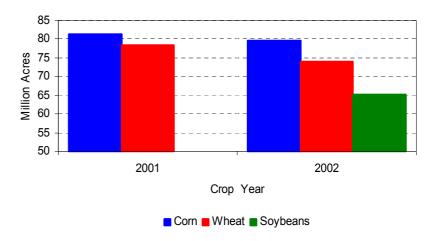
The new farm bill allows farmers to update their **payment bases** depending in part on their 1998-2001 production history.

•FAPRI's preliminary estimates based on **county data** suggest a slight reduction in wheat and feed grain base area to accommodate the new soybean base.

U.S. Corn Program Provisions



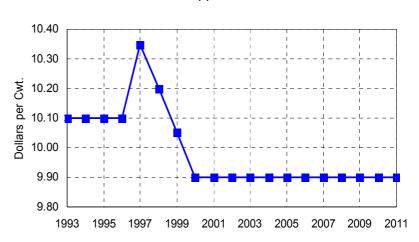
Contract or Base Area for Payments



•The new farm bill extends the **milk price support program** at \$9.90 per cwt for the life of the bill.

- The price support program has the largest effect on the nonfat dry milk market.
- •For 2002-2005, a new **dairy market loss** program makes payments to dairy producers when the Boston Class I price falls below \$16.94 per cwt.

Milk Support Price



U.S. Program Provisions

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|------------------------------|-------|-------|-------|-------|-------------|-------------|------------|-------|-------|-------|-------|
| Fixed Payments* | | | | | (U.S. Do | llars per B | ushel) | | | | |
| Corn | 0.57 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 |
| Sorghum | 0.68 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 |
| Barley | 0.43 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 | 0.24 |
| Oats | 0.05 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 |
| Wheat | 1.00 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 |
| Soybeans | n.a. | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 |
| | | | | • | .S. Dollars | • | • , | | | | |
| Rice | 4.43 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 |
| Sunflowers | n.a. | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 |
| 0.44 | | | | | | llars per P | | | | | |
| Cotton | 0.121 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 |
| Loan Rates | | | | | | llars per B | | | | | |
| Corn | 1.89 | 1.98 | 1.98 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 |
| Sorghum | 1.71 | 1.98 | 1.98 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 |
| Barley | 1.65 | 1.88 | 1.88 | 1.85 | 1.85 | 1.85 | 1.85 | 1.85 | 1.85 | 1.85 | 1.85 |
| Oats | 1.21 | 1.35 | 1.35 | 1.33 | 1.33 | 1.33 | 1.33 | 1.33 | 1.33 | 1.33 | 1.33 |
| Wheat | 2.58 | 2.80 | 2.80 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 |
| Soybeans | 5.26 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| | | | | | .S. Dollars | | redweight) | | | | |
| Rice | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 |
| Sunflowers | 9.30 | 9.60 | 9.60 | 9.30 | 9.30 | 9.30 | 9.30 | 9.30 | 9.30 | 9.30 | 9.30 |
| | | | | | | llars per P | | | | | |
| Cotton | 0.519 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 |
| Sugarcane | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 |
| Target Prices | | | | | (U.S. Do | llars per B | ushel) | | | | |
| Corn | n.a. | 2.60 | 2.60 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 |
| Sorghum | n.a. | 2.54 | 2.54 | 2.57 | 2.57 | 2.57 | 2.57 | 2.57 | 2.57 | 2.57 | 2.57 |
| Barley | n.a. | 2.21 | 2.21 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 |
| Oats | n.a. | 1.40 | 1.40 | 1.44 | 1.44 | 1.44 | 1.44 | 1.44 | 1.44 | 1.44 | 1.44 |
| Wheat | n.a. | 3.86 | 3.86 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 |
| Soybeans | n.a. | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 |
| • | | | | (U | .S. Dollars | per Hundi | redweight) | | | | |
| Rice | n.a. | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 |
| Sunflowers | n.a. | 9.80 | 9.80 | 10.10 | 10.10 | 10.10 | 10.10 | 10.10 | 10.10 | 10.10 | 10.10 |
| | | | | | (U.S. Do | llars per P | ound) | | | | |
| Cotton | n.a. | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 |
| | | | | | (Mil | llion Acres |) | | | | |
| Conservation Reserve | 31.4 | 33.6 | 34.5 | 35.0 | 36.5 | 37.5 | 38.0 | 38.5 | 39.0 | 39.0 | 39.0 |
| - - | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| - | | | | (U | .S. Dollars | per Hundi | redweiaht) | | | | |
| Milk Support Price | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 | 9.90 |
| Nat'l Dairy Market Loss Pmt. | n.a. | 0.99 | 1.02 | 1.03 | 1.04 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Tan Zan Jina Kot 2000 i Int. | | 5.00 | | | | | | | | | |

^{*} For 2001/02, production flexibility contract payments plus market loss assistance payments; for 2002/03 and later, direct payments.

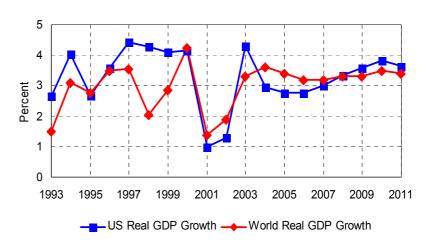
Macroeconomic Assumptions

- •The **U.S. economy** is expected to grow by slightly more than 1 percent in 2002 according to DRI-WEFA. The economy is projected to rebound robustly in 2003 with growth exceeding 4 percent.
- **•World real GDP growth** is projected to remain below 2 percent in 2002 due in part to the sluggish U.S. economy. Longer term, world GDP growth remains in the 3 to 3.5 percent range.

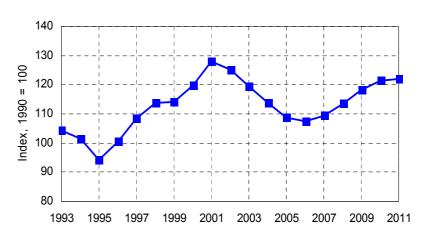
- •The U.S. dollar has declined against most industrial country currencies in recent months. The softness in the recovery of the U.S. economy is often cited as the cause.
- •After 2002, DRI-WEFA shows a continued depreciation of the dollar for the next four years. That should help exports of U.S. agricultural products.

- •Interest rates have remained at low levels for much of the past 18 months as the Federal Reserve cut rates hoping to stimulate the U.S. economy.
- •Interest rates are projected to rise in 2003 as the U.S. economy recovers. Interest rates are expected to remain at levels witnessed during much of the late 1990s.

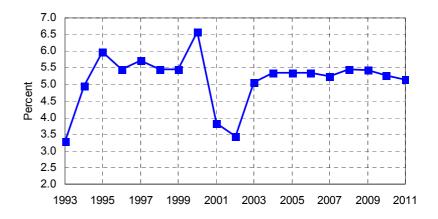
Real GDP Growth



U.S. vs. 18 Countries Real Exchange Rate



Interest Rate, 6-Month Commercial Paper



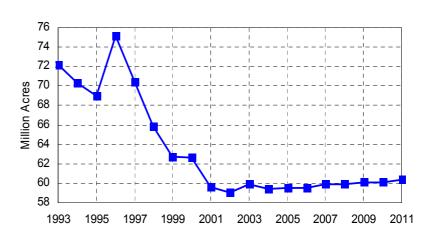
Macroeconomic Assumptions

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------------------|-------|-------|-------|-------|-------------------|----------------------|-------|-------|-------|-------|-------|
| United States | | | | | | | | | | | |
| | | | | | (Percer | ntage Chai | nge) | | | | |
| Real GDP | 1.0 | 1.3 | 4.3 | 2.9 | 2.8 | 2.8 | 3.0 | 3.3 | 3.6 | 3.8 | 3.7 |
| CPI, All Urban Consumers | 3.1 | 2.0 | 2.4 | 2.7 | 2.7 | 2.8 | 3.1 | 3.1 | 3.0 | 3.0 | 2.7 |
| PPI, All Commodities | 1.1 | -0.8 | 1.6 | 1.7 | 1.7 | 1.6 | 1.9 | 2.1 | 2.2 | 2.3 | 2.0 |
| Wage Rate, Whsle & Retail | 3.7 | 2.2 | 3.0 | 4.5 | 3.9 | 3.3 | 3.9 | 2.3 | 1.2 | 3.4 | 2.9 |
| | | | | | (1 | Percent) | | | | | |
| Unemployment Rate | 5.1 | 5.0 | 5.0 | 4.9 | 4.8 | 4.8 | 4.8 | 4.8 | 4.9 | 4.9 | 4.9 |
| 3-Month Treasury Bill Rate | 3.5 | 3.1 | 4.5 | 4.7 | 4.7 | 4.7 | 4.6 | 4.8 | 4.8 | 4.7 | 4.6 |
| Prime Rate at Com. Banks | 7.0 | 6.0 | 7.6 | 8.0 | 8.0 | 8.0 | 7.9 | 8.3 | 8.3 | 8.1 | 8.0 |
| | | | | | (II.O. D. | D | | | | | |
| Refiners' Cost of Oil | 24.36 | 21.97 | 22.20 | 22.55 | (U.S. Do 22.86 | llars per B 23.27 | 23.74 | 24.24 | 24.77 | 25.34 | 25.95 |
| Reilliers Cost of Oil | 24.30 | 21.97 | 22.20 | 22.55 | 22.00 | 23.21 | 23.74 | 24.24 | 24.77 | 25.34 | 25.95 |
| U.S. vs 18 Countries Real | | | | | (Index | k, 1990=10 | 00) | | | | |
| Exchange Rate | 128.0 | 125.2 | 119.5 | 113.7 | 108.8 | 107.5 | 109.2 | 113.3 | 118.1 | 121.3 | 121.9 |
| | | | | | (Percer | ntage Cha | nge) | | | | |
| World Real GDP | 1.4 | 1.9 | 3.3 | 3.6 | 3.4 | 3.2 | 3.2 | 3.3 | 3.3 | 3.5 | 3.4 |

Source: DRI-WEFA

U.S. Wheat

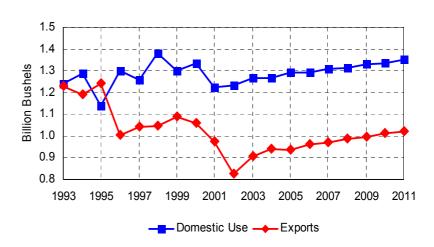
- **-Wheat planted area** fell 15.5 million acres from 1996 to 2001 as many of those acres moved into oilseeds.
- •A further decline is projected for 2002 with total plantings of **59 million acres**. Planted area remains below 60 million acres until 2009.



U.S. Wheat Planted Area

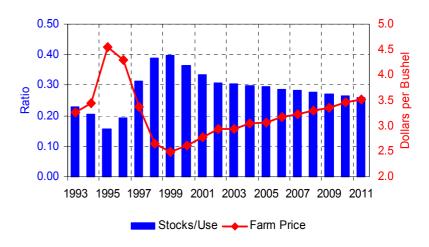
- Per-capita domestic use is projected to show modest growth over the baseline. Total domestic use expands by 119 million bushels between 2002 and 2011.
- •Reduced supplies and strong foreign competition result in a large reduction in 2002/03 **U.S. wheat exports**. U.S. exports remain below 2000/01 levels for the entire baseline.

U.S. Wheat Use



- •The wheat **stocks-to-use** ratio continues to decline from its 1999/2000 peak allowing a modest recovery in wheat prices.
- By 2011/12, wheat prices rise to \$3.51 per bushel with stocks continuing to tighten.

U.S. Wheat Stocks and Price



U.S. Wheat Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|-------------------------|--------|--------|--------|--------|--------|-------------|--------|--------|--------|--------|--------|
| Area | | | | | (Mi | Ilion Acres | ;) | | | | |
| Contract/Base Area | 78.4 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 | 74.1 |
| Planted Area | 59.6 | 59.0 | 59.9 | 59.4 | 59.5 | 59.5 | 59.9 | 59.9 | 60.1 | 60.1 | 60.4 |
| Harvested Area | 48.7 | 47.0 | 50.5 | 50.2 | 50.2 | 50.2 | 50.5 | 50.6 | 50.7 | 50.7 | 51.0 |
| Yield | | | | | (Bush | nels per Ad | cre) | | | | |
| Actual | 40.2 | 39.3 | 41.5 | 41.9 | 42.2 | 42.6 | 42.9 | 43.3 | 43.7 | 44.1 | 44.4 |
| Program, Fixed | 34.5 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 | 34.7 |
| Program, CCP | | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 | 36.9 |
| | | | | | (Mill | ion Bushe | ls) | | | | |
| Supply | 2,939 | 2,691 | 2,833 | 2,865 | 2,886 | 2,900 | 2,920 | 2,937 | 2,955 | 2,968 | 2,989 |
| Beginning Stocks | 876 | 738 | 632 | 659 | 658 | 657 | 646 | 642 | 634 | 629 | 620 |
| Production | 1,958 | 1,848 | 2,096 | 2,101 | 2,122 | 2,138 | 2,169 | 2,190 | 2,215 | 2,233 | 2,264 |
| Imports | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 |
| Domestic Use | 1,226 | 1,233 | 1,268 | 1,268 | 1,294 | 1,294 | 1,308 | 1,315 | 1,332 | 1,335 | 1,352 |
| Feed, Residual | 200 | 200 | 223 | 214 | 227 | 218 | 222 | 220 | 226 | 219 | 224 |
| Seed | 81 | 80 | 80 | 80 | 81 | 82 | 83 | 83 | 84 | 85 | 85 |
| Food, Other | 945 | 953 | 965 | 974 | 985 | 994 | 1,003 | 1,012 | 1,022 | 1,032 | 1,043 |
| Exports | 975 | 825 | 906 | 938 | 935 | 959 | 971 | 987 | 994 | 1,013 | 1,021 |
| Total Use | 2,201 | 2,058 | 2,174 | 2,206 | 2,229 | 2,253 | 2,278 | 2,302 | 2,325 | 2,348 | 2,373 |
| Ending Stocks | 738 | 632 | 659 | 658 | 657 | 646 | 642 | 634 | 629 | 620 | 616 |
| FOR, Special Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CCC Inventory | 95 | 93 | 93 | 93 | 93 | 93 | 93 | 93 | 93 | 93 | 93 |
| 9-Month Loan | 87 | 63 | 70 | 90 | 93 | 84 | 82 | 77 | 74 | 69 | 68 |
| "Free" Stocks | 556 | 477 | 497 | 476 | 471 | 469 | 467 | 465 | 462 | 458 | 455 |
| Prices and Returns | | | | | | (Dollars) | | | | | |
| Farm Price/bu. | 2.78 | 2.95 | 2.93 | 3.04 | 3.07 | 3.17 | 3.23 | 3.31 | 3.36 | 3.47 | 3.51 |
| FOB Gulf Price/mt | 125.48 | 133.12 | 132.50 | 137.06 | 138.20 | 142.89 | 145.11 | 148.63 | 151.03 | 155.53 | 157.48 |
| Loan Rate/bu. | 2.58 | 2.80 | 2.80 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 | 2.75 |
| Average LDP Rate/bu. | 0.08 | 0.17 | 0.18 | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Target Price/bu. | | 3.86 | 3.86 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 | 3.92 |
| CCP Rate/bu. | | 0.39 | 0.41 | 0.36 | 0.33 | 0.23 | 0.17 | 0.09 | 0.04 | 0.00 | 0.00 |
| Fixed Payment/bu. | 1.00 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 | 0.52 |
| Gross Market Revenue/a. | 111.86 | 116.00 | 121.73 | 127.31 | 129.51 | 135.23 | 138.50 | 143.24 | 146.87 | 152.73 | 156.06 |
| LDP Revenue/a. | 3.40 | 6.55 | 7.50 | 1.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Variable Expenses/a. | 62.98 | 61.06 | 62.06 | 63.23 | 64.51 | 65.86 | 67.37 | 69.00 | 70.50 | 71.98 | 73.61 |
| Mkt+LDP Net Returns/a. | 52.28 | 61.48 | 67.17 | 65.13 | 65.00 | 69.36 | 71.13 | 74.24 | 76.38 | 80.75 | 82.45 |
| CCP Revenue/a. | | 12.30 | 12.75 | 11.32 | 10.49 | 7.08 | 5.47 | 2.91 | 1.17 | 0.00 | 0.00 |
| Fixed Payment/a. | 29.18 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 | 15.32 |

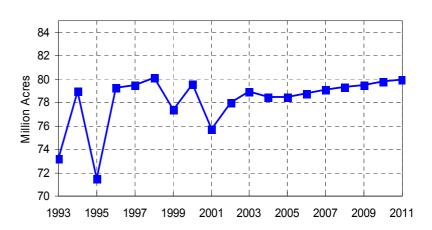
U.S. Corn

- **•Corn planted area** increased in 2002, as estimated production costs declined, and as the new farm bill increased the corn loan rate relative to that for soybeans.
- •The June acreage report, issued after these projections were prepared, indicated an even larger increase in 2002 corn area.

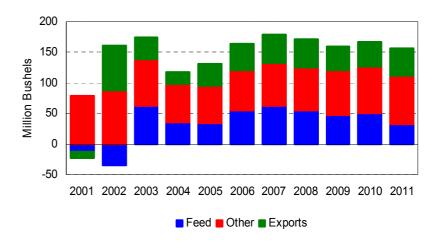
- •Growth in world demand leads to expansion in U.S. corn exports. Over the baseline, exports increase by an average of 42 million bushels per year.
- •Domestic use grows by 1 billion bushels over the 2002 to 2011 period. Food and industrial use, primarily for ethanol, is expected to grow faster than feed use.

- •The season average corn price climbed above the loan rate for the 2001 crop, but not enough to prevent incurring LDPs. Assuming trend yields, prices for 2002 are expected to recover to \$2.03 per bushel.
- •While prices are projected to average above the loan rate, there may be times during the year that cash prices fall below loan levels. Also, counter-cyclical payments are expected to occur in all but the final two years.

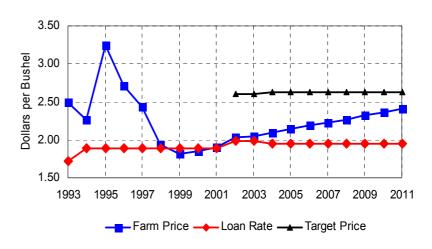
U.S. Corn Planted Area



Change in U.S. Corn Demand



U.S. Corn Prices

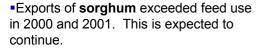


U.S. Corn Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|-------------------------|--------|--------|--------|--------|--------|--------------|--------|--------|--------|--------|--------|
| Area | | | | | (M | illion Acres | s) | | | | |
| Contract/Base Area | 81.4 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 | 79.7 |
| Planted Area | 75.8 | 78.0 | 79.0 | 78.5 | 78.5 | 78.8 | 79.1 | 79.4 | 79.5 | 79.8 | 80.0 |
| Harvested Area | 68.8 | 71.1 | 72.0 | 71.6 | 71.6 | 71.9 | 72.3 | 72.6 | 72.8 | 73.1 | 73.3 |
| Yield | | | | | (Bus | hels per A | cre) | | | | |
| Actual | 138.2 | 138.5 | 140.2 | 142.1 | 143.9 | 145.7 | 147.4 | 149.2 | 150.9 | 152.6 | 154.3 |
| Program, Fixed | 102.6 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 | 102.9 |
| Program, CCP | | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 | 121.0 |
| | | | | | (Mil | lion Bushe | ls) | | | | |
| Supply | 11,416 | 11,480 | 11,665 | 11,757 | 11,871 | 12,025 | 12,197 | 12,355 | 12,495 | 12,649 | 12,791 |
| Beginning Stocks | 1,899 | 1,621 | 1,559 | 1,569 | 1,544 | 1,527 | 1,518 | 1,510 | 1,497 | 1,477 | 1,464 |
| Production | 9,507 | 9,844 | 10,091 | 10,172 | 10,312 | 10,483 | 10,665 | 10,830 | 10,983 | 11,157 | 11,313 |
| Imports | 10 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |
| Domestic Use | 7,870 | 7,923 | 8,062 | 8,160 | 8,255 | 8,376 | 8,508 | 8,633 | 8,753 | 8,880 | 8,992 |
| Feed, Residual | 5,825 | 5,790 | 5,852 | 5,886 | 5,920 | 5,976 | 6,038 | 6,092 | 6,140 | 6,191 | 6,223 |
| Fuel Alcohol | 690 | 768 | 821 | 862 | 902 | 946 | 993 | 1,040 | 1,088 | 1,141 | 1,199 |
| HFCS | 548 | 554 | 565 | 576 | 586 | 597 | 607 | 617 | 628 | 638 | 648 |
| Seed | 20 | 20 | 20 | 20 | 20 | 20 | 21 | 21 | 21 | 21 | 21 |
| Food, Other | 787 | 791 | 803 | 815 | 826 | 837 | 850 | 863 | 877 | 890 | 902 |
| Exports | 1,925 | 1,998 | 2,034 | 2,053 | 2,088 | 2,132 | 2,179 | 2,225 | 2,264 | 2,304 | 2,349 |
| Total Use | 9,795 | 9,921 | 10,095 | 10,213 | 10,343 | 10,507 | 10,687 | 10,858 | 11,018 | 11,185 | 11,341 |
| Ending Stocks | 1,621 | 1,559 | 1,569 | 1,544 | 1,527 | 1,518 | 1,510 | 1,497 | 1,477 | 1,464 | 1,450 |
| FOR, Special Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CCC Inventory | 5 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9-Month Loan | 225 | 222 | 228 | 243 | 255 | 256 | 247 | 237 | 224 | 216 | 209 |
| "Free" Stocks | 1,391 | 1,334 | 1,340 | 1,300 | 1,273 | 1,262 | 1,263 | 1,260 | 1,252 | 1,248 | 1,242 |
| Prices and Returns | | | | | | (Dollars) | | | | | |
| Farm Price/bu. | 1.90 | 2.03 | 2.04 | 2.10 | 2.15 | 2.19 | 2.23 | 2.27 | 2.32 | 2.37 | 2.41 |
| FOB Gulf Price/mt | 90.15 | 95.74 | 96.16 | 98.67 | 100.70 | 102.46 | 104.08 | 105.97 | 108.20 | 110.09 | 111.87 |
| Loan Rate/bu. | 1.89 | 1.98 | 1.98 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 | 1.95 |
| Average LDP Rate/bu. | 0.12 | 0.13 | 0.12 | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Target Price/bu. | | 2.60 | 2.60 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 | 2.63 |
| CCP Rate/bu. | | 0.29 | 0.28 | 0.25 | 0.20 | 0.16 | 0.12 | 0.08 | 0.03 | 0.00 | 0.00 |
| Fixed Payment/bu. | 0.57 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 |
| Gross Market Revenue/a. | 262.51 | 281.14 | 286.07 | 298.32 | 308.95 | 318.72 | 328.05 | 338.51 | 350.30 | 360.96 | 371.43 |
| LDP Revenue/a. | 16.48 | 18.17 | 17.04 | 4.67 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Variable Expenses/a. | 171.53 | 166.26 | 169.24 | 172.52 | 176.03 | 179.67 | 183.84 | 188.48 | 192.95 | 197.40 | 201.83 |
| Mkt+LDP Net Returns/a. | 107.47 | 133.05 | 133.86 | 130.47 | 132.91 | 139.05 | 144.21 | 150.03 | 157.35 | 163.57 | 169.60 |
| CCP Revenue/a. | | 29.78 | 28.78 | 25.83 | 20.96 | 16.73 | 12.84 | 8.31 | 2.95 | 0.00 | 0.00 |
| Fixed Payment/a. | 49.45 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 | 24.50 |
| ay | .0.10 | _1.00 | _1.00 | _1.00 | _1.00 | _ 1.00 | _1.00 | _ 1.00 | _1.00 | _1.00 | |

U.S. Sorghum, Barley, and Oats

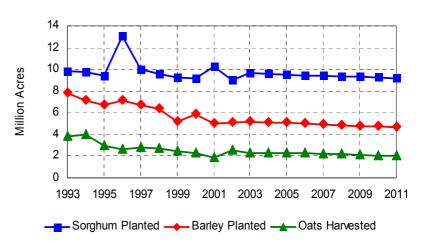
- •Planted area for sorghum, barley, and harvested area for oats totaled 17.1 million acres in 2001. The long-term acreage trend has been down for these crops. By 2011, total area for the three is projected to fall to 15.9 million acres
- •The **declining area** is a result of returns that lag behind wheat and oilseeds.



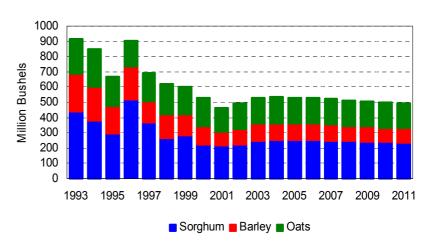
Increasing cattle numbers may boost feed use in the near term. After 2004, assuming normal weather, ample supplies of other feedstuffs cause **feed use** of sorghum, barley, and oats to continue its long-term decline.

- •Farm prices for barley and oats are projected to fall in 2002 because of higher production. Sorghum prices are expected to rise in 2002 due primarily to stronger corn prices.
- •During the baseline, **barley prices** maintain a premium to corn prices, while sorghum prices continue in line with their historic relationship to corn prices.

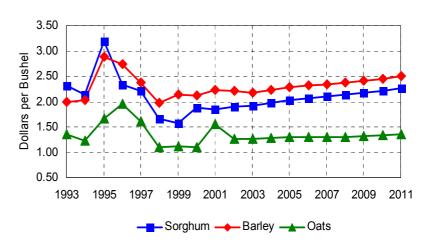
U.S. Area



U.S. Feed Use



U.S. Farm Prices



U.S. Sorghum, Barley, & Oats Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|----------------|-------|-------|-------|-------|--------|-------------|-------|-------|-------|-------|-------|
| Planted Area | | | | | (Mi | llion Acres |) | | | | |
| Sorghum | 10.3 | 9.0 | 9.7 | 9.6 | 9.5 | 9.5 | 9.4 | 9.3 | 9.3 | 9.3 | 9.2 |
| Barley | 5.0 | 5.1 | 5.2 | 5.1 | 5.1 | 5.0 | 4.9 | 4.8 | 4.8 | 4.7 | 4.7 |
| Oats | 4.4 | 5.1 | 4.8 | 4.8 | 4.8 | 4.8 | 4.7 | 4.7 | 4.6 | 4.5 | 4.4 |
| Harvested Area | | | | | | | | | | | |
| Sorghum | 8.6 | 7.8 | 8.4 | 8.4 | 8.3 | 8.3 | 8.2 | 8.2 | 8.1 | 8.1 | 8.0 |
| Barley | 4.3 | 4.6 | 4.6 | 4.6 | 4.5 | 4.5 | 4.4 | 4.3 | 4.3 | 4.2 | 4.2 |
| Oats | 1.9 | 2.5 | 2.3 | 2.3 | 2.3 | 2.3 | 2.2 | 2.2 | 2.1 | 2.1 | 2.0 |
| Yield | | | | | (Bush | nels per Ac | re) | | | | |
| Sorghum | 59.9 | 66.4 | 66.7 | 67.2 | 67.7 | 68.2 | 68.8 | 69.3 | 69.8 | 70.4 | 70.9 |
| Barley | 58.2 | 61.2 | 62.1 | 62.8 | 63.5 | 64.2 | 64.9 | 65.6 | 66.2 | 66.9 | 67.6 |
| Oats | 61.3 | 60.0 | 60.7 | 61.0 | 61.3 | 61.6 | 61.9 | 62.1 | 62.4 | 62.7 | 62.9 |
| Production | | | | | (Milli | ion Bushel | s) | | | | |
| Sorghum | 515 | 519 | 563 | 563 | 563 | 564 | 565 | 566 | 567 | 570 | 570 |
| Barley | 250 | 280 | 288 | 288 | 288 | 288 | 286 | 285 | 284 | 283 | 282 |
| Oats | 117 | 152 | 140 | 140 | 140 | 139 | 137 | 136 | 133 | 129 | 126 |
| Imports | | | | | | | | | | | |
| Sorghum | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Barley | 23 | 30 | 31 | 31 | 32 | 32 | 33 | 34 | 34 | 35 | 35 |
| Oats | 95 | 102 | 104 | 104 | 104 | 105 | 105 | 105 | 106 | 106 | 107 |
| Domestic Use | | | | | | | | | | | |
| Sorghum | 260 | 275 | 297 | 300 | 300 | 300 | 298 | 294 | 292 | 289 | 288 |
| Barley | 267 | 270 | 286 | 287 | 286 | 284 | 281 | 278 | 276 | 274 | 273 |
| Oats | 227 | 243 | 242 | 243 | 243 | 242 | 241 | 240 | 238 | 235 | 233 |
| Exports | | | | | | | | | | | |
| Sorghum | 250 | 244 | 261 | 265 | 264 | 264 | 268 | 273 | 276 | 281 | 284 |
| Barley | 28 | 28 | 32 | 34 | 35 | 37 | 39 | 41 | 43 | 45 | 45 |
| Oats | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Ending Stocks | | | | | | | | | | | |
| Sorghum | 46 | 46 | 50 | 49 | 47 | 46 | 45 | 44 | 43 | 42 | 41 |
| Barley | 84 | 96 | 96 | 95 | 94 | 93 | 92 | 91 | 90 | 90 | 88 |
| Oats | 55 | 63 | 63 | 63 | 62 | 62 | 61 | 61 | 59 | 58 | 56 |
| Farm Price | | | | | (Dolla | rs per Busl | nel) | | | | |
| Sorghum | 1.85 | 1.91 | 1.91 | 1.97 | 2.02 | 2.06 | 2.09 | 2.13 | 2.18 | 2.21 | 2.26 |
| Barley | 2.23 | 2.21 | 2.17 | 2.23 | 2.28 | 2.31 | 2.34 | 2.37 | 2.41 | 2.44 | 2.50 |
| Oats | 1.55 | 1.27 | 1.27 | 1.28 | 1.29 | 1.29 | 1.30 | 1.30 | 1.32 | 1.34 | 1.36 |

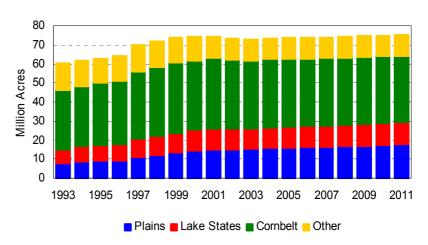
U.S. Soybeans

- •Since the inception of the FAIR Act, soybean area has surged. Soybean area outside the cornbelt expanded faster than the national average.
- In part because of loan rate adjustments in the new farm bill, soybean area is projected to decline slightly in 2002 and 2003.

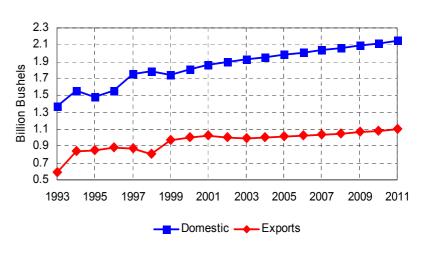
- •Total use for soybeans in 2002/03 is projected to total 2.9 billion bushels. Future growth in demand comes primarily from **domestic crush**.
- Little growth is projected in U.S. soybean exports. Brazil and Argentina are projected to remain strong competitors in world markets.

- **Soybean prices** in 2002/03 and 2003/04 are projected to increase due to lower production and firm demand.
- Assuming trend yields, prices recover throughout the baseline. However, loan outlays continue until 2006 and countercyclical payments occur until 2008.

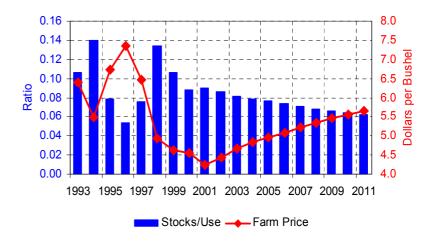
U.S. Soybean Area



U.S. Soybean Utilization



U.S. Soybean Stocks and Price

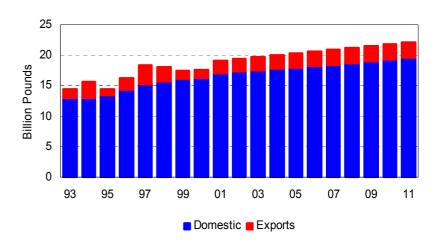


U.S. Soybean Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|-------------------------|--------|--------|--------|--------|--------|-------------|--------|--------|--------|--------|--------|
| Area | | | | | (Mi | Ilion Acres | ;) | | | | |
| Contract/Base Area | | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 | 65.2 |
| Planted Area | 74.1 | 73.5 | 72.9 | 73.4 | 73.6 | 73.7 | 73.8 | 74.0 | 74.5 | 74.8 | 75.2 |
| Harvested Area | 73.0 | 72.2 | 71.7 | 72.1 | 72.3 | 72.4 | 72.6 | 72.8 | 73.2 | 73.6 | 74.0 |
| Yield | | | | | (Bush | nels per Ad | cre) | | | | |
| Actual | 39.6 | 39.9 | 40.5 | 40.9 | 41.3 | 41.8 | 42.2 | 42.6 | 43.0 | 43.4 | 43.7 |
| Program, Fixed | | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 | 32.4 |
| Program, CCP | | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 | 37.3 |
| | | | | | (Mill | ion Bushe | ls) | | | | |
| Supply | 3,141 | 3,147 | 3,154 | 3,190 | 3,226 | 3,259 | 3,291 | 3,323 | 3,364 | 3,404 | 3,445 |
| Beginning Stocks | 248 | 260 | 250 | 237 | 233 | 230 | 225 | 219 | 213 | 209 | 205 |
| Production | 2,891 | 2,883 | 2,900 | 2,949 | 2,989 | 3,025 | 3,062 | 3,100 | 3,147 | 3,191 | 3,236 |
| Imports | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Domestic Use | 1,861 | 1,898 | 1,925 | 1,956 | 1,984 | 2,010 | 2,036 | 2,062 | 2,090 | 2,117 | 2,144 |
| Crush | 1,690 | 1,722 | 1,749 | 1,779 | 1,807 | 1,832 | 1,858 | 1,884 | 1,911 | 1,937 | 1,964 |
| Seed, Residual | 171 | 176 | 176 | 177 | 177 | 178 | 178 | 179 | 179 | 180 | 181 |
| Exports | 1,020 | 1,000 | 991 | 1,001 | 1,012 | 1,024 | 1,037 | 1,048 | 1,065 | 1,082 | 1,099 |
| Total Use | 2,881 | 2,898 | 2,917 | 2,957 | 2,996 | 3,034 | 3,072 | 3,110 | 3,155 | 3,199 | 3,244 |
| Ending Stocks | 260 | 250 | 237 | 233 | 230 | 225 | 219 | 213 | 209 | 205 | 201 |
| CCC Inventory | 5 | 5 | 5 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9-Month Loan | 30 | 38 | 42 | 44 | 47 | 50 | 54 | 58 | 57 | 50 | 45 |
| "Free" Stocks | 225 | 206 | 190 | 186 | 182 | 176 | 165 | 154 | 152 | 154 | 156 |
| Prices and Returns | | | | | | (Dollars) | | | | | |
| Farm Price/bu. | 4.25 | 4.44 | 4.68 | 4.83 | 4.96 | 5.07 | 5.21 | 5.35 | 5.46 | 5.55 | 5.65 |
| III. Proc. Price/mt | 161.61 | 167.44 | 175.49 | 180.65 | 185.00 | 189.09 | 193.89 | 198.51 | 202.15 | 205.45 | 208.73 |
| Loan Rate/bu. | 5.26 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| Average LDP Rate/bu. | 1.17 | 0.74 | 0.50 | 0.35 | 0.23 | 0.11 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Target Price/bu. | | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 | 5.80 |
| CCP Rate/bu. | | 0.36 | 0.36 | 0.36 | 0.36 | 0.29 | 0.15 | 0.01 | 0.00 | 0.00 | 0.00 |
| Fixed Payment/bu. | | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 | 0.44 |
| Gross Market Revenue/a. | 168.29 | 177.40 | 189.30 | 197.38 | 204.74 | 211.94 | 219.99 | 227.89 | 234.49 | 240.77 | 247.04 |
| LDP Revenue/a. | 46.32 | 29.52 | 20.39 | 14.43 | 9.32 | 4.43 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Variable Expenses/a. | 82.03 | 80.52 | 82.22 | 83.91 | 85.66 | 87.48 | 89.74 | 92.36 | 94.86 | 97.28 | 99.52 |
| Mkt+LDP Net Returns/a. | 132.58 | 126.39 | 127.47 | 127.90 | 128.41 | 128.88 | 130.25 | 135.53 | 139.63 | 143.50 | 147.52 |
| CCP Revenue/a. | | 11.40 | 11.40 | 11.40 | 11.40 | 9.04 | 4.60 | 0.31 | 0.00 | 0.00 | 0.00 |
| Fixed Payment/a. | 0.00 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 | 12.13 |
| 48% Meal Price/ton | 159.00 | 156.55 | 163.48 | 168.87 | 173.59 | 177.71 | 182.48 | 186.87 | 190.37 | 193.39 | 196.45 |
| Oil Price/cwt | 15.10 | 15.52 | 16.22 | 16.65 | 17.00 | 17.32 | 17.68 | 18.07 | 18.44 | 18.79 | 19.14 |
| Crushing Margin/bu. | 1.06 | 0.91 | 0.95 | 0.98 | 1.02 | 1.04 | 1.07 | 1.09 | 1.12 | 1.14 | 1.16 |

U.S. Soybean Products

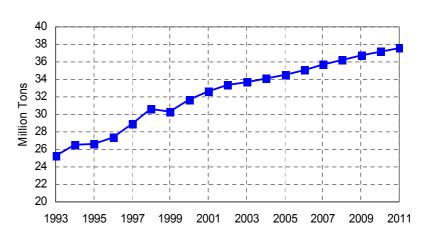
- Domestic consumption accounts for most of the growth in demand for U.S. soybean oil.
- •As global demand increases, **U.S. exports** recover from the low levels of 1999 and 2000, remaining above 2 billion pounds every year and reaching 2.6 billion pounds by the end of the baseline.



U.S. Soybean Oil Utilization

- •Growth in **soybean meal demand** is driven by continued growth in poultry production. Domestic use increases by a total of 4.2 million tons.
- As with soybean oil, the international market is expected to grow faster than the domestic market. **Exports** of soybean meal are projected to grow at over 2 percent per year.

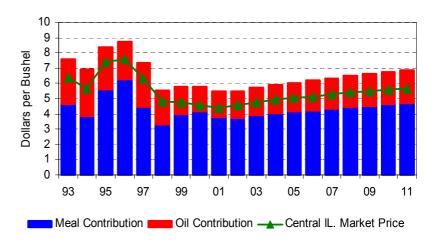
U.S. Soybean Meal Demand



•Weak prices have led to a decline in soybean oil's contribution to the total value of soybeans.

•Crush margins fell in 2001 due to weak meal prices. Longer term, crush margins increase as product prices move up more than the price of soybeans.

Soybean and Soy Product Prices



U.S. Soybean Oil Supply and Utilization

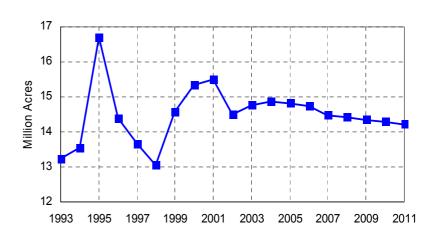
| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|------------------|--------|--------|--------|--------|--------|------------|--------|--------|--------|--------|--------|
| | | | | | (Mil | lion Pound | ls) | | | | |
| Supply | 21,690 | 21,931 | 22,222 | 22,572 | 22,910 | 23,224 | 23,544 | 23,865 | 24,201 | 24,529 | 24,858 |
| Beginning Stocks | 2,877 | 2,565 | 2,518 | 2,521 | 2,539 | 2,561 | 2,585 | 2,608 | 2,629 | 2,650 | 2,671 |
| Production | 18,755 | 19,301 | 19,619 | 19,966 | 20,287 | 20,578 | 20,874 | 21,172 | 21,487 | 21,794 | 22,102 |
| Imports | 58 | 65 | 85 | 85 | 85 | 85 | 85 | 85 | 85 | 85 | 85 |
| Domestic Use | 16,975 | 17,347 | 17,502 | 17,713 | 17,935 | 18,181 | 18,447 | 18,725 | 19,030 | 19,304 | 19,571 |
| Exports | 2,150 | 2,066 | 2,199 | 2,320 | 2,415 | 2,458 | 2,489 | 2,511 | 2,521 | 2,554 | 2,593 |
| Total Use | 19,125 | 19,413 | 19,701 | 20,033 | 20,349 | 20,639 | 20,936 | 21,237 | 21,551 | 21,858 | 22,165 |
| Ending Stocks | 2,565 | 2,518 | 2,521 | 2,539 | 2,561 | 2,585 | 2,608 | 2,629 | 2,650 | 2,671 | 2,693 |
| Prices | | | | | | (Dollars) | | | | | |
| Decatur/cwt | 15.10 | 15.52 | 16.22 | 16.65 | 17.00 | 17.32 | 17.68 | 18.07 | 18.44 | 18.79 | 19.14 |
| Decatur/mt | 332.89 | 342.15 | 357.48 | 367.16 | 374.88 | 381.82 | 389.72 | 398.27 | 406.43 | 414.29 | 421.96 |

U.S. Soybean Meal Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|---------------------|--------|--------|--------|--------|--------|------------|--------|--------|--------|--------|--------|
| | | | | | (Tho | ousand Toi | ns) | | | | |
| Supply | 40,605 | 41,278 | 42,094 | 42,809 | 43,467 | 44,063 | 44,669 | 45,279 | 45,925 | 46,553 | 47,184 |
| Beginning Stocks | 383 | 275 | 280 | 276 | 270 | 266 | 263 | 259 | 256 | 254 | 253 |
| Production | 40,162 | 40,938 | 41,764 | 42,483 | 43,147 | 43,747 | 44,356 | 44,970 | 45,619 | 46,250 | 46,881 |
| Imports | 60 | 65 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |
| Domestic Use | 32,580 | 33,386 | 33,674 | 34,066 | 34,506 | 35,053 | 35,651 | 36,197 | 36,733 | 37,168 | 37,604 |
| Exports | 7,750 | 7,612 | 8,144 | 8,472 | 8,696 | 8,747 | 8,759 | 8,826 | 8,938 | 9,133 | 9,329 |
| Total Use | 40,330 | 40,998 | 41,818 | 42,539 | 43,201 | 43,800 | 44,410 | 45,024 | 45,671 | 46,301 | 46,933 |
| Ending Stocks | 275 | 280 | 276 | 270 | 266 | 263 | 259 | 256 | 254 | 253 | 251 |
| Prices, 48% Protein | | | | | | (Dollars) | | | | | |
| Decatur/ton | 159.00 | 156.55 | 163.48 | 168.87 | 173.59 | 177.71 | 182.48 | 186.87 | 190.37 | 193.39 | 196.45 |
| Decatur/mt | 175.27 | 172.57 | 180.20 | 186.14 | 191.35 | 195.89 | 201.14 | 205.99 | 209.85 | 213.18 | 216.54 |

U.S. Upland Cotton

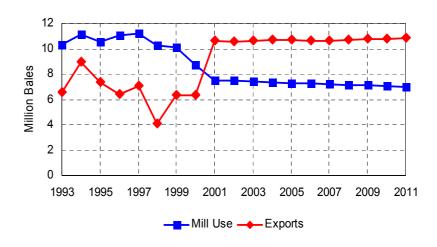
- •Cotton area grew to 15.5 million acres in 2001. For 2002, planted area is expected to fall 1 million acres. Low prices in 2001 are largely responsible for the decline.
- Longer term, **upland area** declines to 14.2 million acres.



U.S. Upland Cotton Area

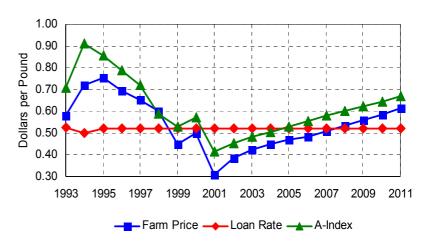
- **Domestic mill use** has declined in recent years and remains under pressure due to competition from imported textiles.
- **•Cotton exports** jumped in 2001/02, and remain above 10 million bales throughout the projection period.

U.S. Upland Cotton Utilization



- ■Increased production pushed the **A-Index** lower in 2001, substantially increasing LDP gains for cotton. The A-Index is projected to average \$0.45 per pound in 2002.
- •In spite of decreased production, the **U.S. farm price** is expected to remain below \$0.40 until 2003. For 2002, the farm price is projected to average \$0.385. Recovery is expected throughout the projection period as world prices increase.

U.S. Upland Cotton Prices



U.S. Upland Cotton Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|--------------------------|--------|--------|--------|--------|--------|--------------|--------|--------|--------|--------|--------|
| Area | | | | | (Mi | Ilion Acres | s) | | | | |
| Contract/Base Area | 16.44 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 | 17.07 |
| Planted Area | 15.50 | 14.50 | 14.77 | 14.87 | 14.81 | 14.75 | 14.48 | 14.41 | 14.35 | 14.29 | 14.22 |
| Harvested Area | 13.56 | 12.76 | 12.95 | 13.05 | 13.01 | 12.96 | 12.72 | 12.67 | 12.61 | 12.57 | 12.52 |
| Yield | | | | | (Pou | nds per Ad | cre) | | | | |
| Actual | 694 | 640 | 647 | 651 | 654 | 657 | 660 | 663 | 666 | 670 | 673 |
| Program, Fixed | 600 | 616 | 616 | 616 | 616 | 616 | 616 | 616 | 616 | 616 | 616 |
| Program, CCP | | 639 | 639 | 639 | 639 | 639 | 639 | 639 | 639 | 639 | 639 |
| | | | | | (Mi | illion Bales | s) | | | | |
| Supply | 25.49 | 24.38 | 23.82 | 23.51 | 23.26 | 23.01 | 22.67 | 22.37 | 22.07 | 21.78 | 21.48 |
| Beginning Stocks | 5.88 | 7.36 | 6.34 | 5.82 | 5.52 | 5.26 | 5.17 | 4.86 | 4.56 | 4.25 | 3.94 |
| Production | 19.60 | 17.02 | 17.47 | 17.69 | 17.73 | 17.75 | 17.50 | 17.51 | 17.51 | 17.53 | 17.54 |
| Imports | 0.00 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Domestic Use | | | | | | | | | | | |
| Mill Use | 7.49 | 7.51 | 7.39 | 7.33 | 7.29 | 7.24 | 7.19 | 7.14 | 7.09 | 7.06 | 7.02 |
| Exports | 10.60 | 10.52 | 10.61 | 10.66 | 10.71 | 10.61 | 10.62 | 10.67 | 10.73 | 10.79 | 10.85 |
| Total Use | 18.09 | 18.04 | 18.00 | 17.99 | 18.00 | 17.84 | 17.81 | 17.81 | 17.82 | 17.84 | 17.86 |
| Unaccounted | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Ending Stocks | 7.36 | 6.34 | 5.82 | 5.52 | 5.26 | 5.17 | 4.86 | 4.56 | 4.25 | 3.94 | 3.62 |
| CCC Inventory | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| "Free" Stocks | 7.36 | 6.34 | 5.82 | 5.52 | 5.26 | 5.17 | 4.86 | 4.56 | 4.25 | 3.94 | 3.62 |
| Prices and Returns | | | | | | (Dollars) | | | | | |
| Farm Price/lb. | 0.310 | 0.385 | 0.423 | 0.448 | 0.471 | 0.482 | 0.508 | 0.534 | 0.560 | 0.586 | 0.613 |
| Cotlook A Index/lb. | 0.413 | 0.451 | 0.482 | 0.505 | 0.527 | 0.556 | 0.578 | 0.600 | 0.623 | 0.645 | 0.667 |
| Adjusted World Price/lb. | 0.274 | 0.317 | 0.347 | 0.369 | 0.390 | 0.418 | 0.439 | 0.461 | 0.482 | 0.503 | 0.525 |
| Loan Rate/lb. | 0.519 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 | 0.520 |
| Average LDP Rate/lb. | 0.243 | 0.219 | 0.190 | 0.168 | 0.146 | 0.119 | 0.098 | 0.076 | 0.055 | 0.033 | 0.012 |
| Target Price/lb. | | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 | 0.724 |
| CCP Rate/lb. | | 0.137 | 0.137 | 0.137 | 0.137 | 0.137 | 0.137 | 0.124 | 0.098 | 0.071 | 0.044 |
| Fixed Payment/lb. | 0.121 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 | 0.067 |
| Gross Market Revenue/a. | 263.36 | 299.13 | 325.89 | 344.91 | 363.49 | 373.77 | 394.17 | 414.56 | 434.94 | 455.55 | 476.63 |
| LDP Revenue/a. | 168.95 | 140.36 | 122.98 | 109.11 | 95.67 | 78.23 | 64.39 | 50.50 | 36.44 | 22.27 | 7.94 |
| Variable Expenses/a. | 311.44 | 302.31 | 306.79 | 311.97 | 317.81 | 323.82 | 331.07 | 338.93 | 346.19 | 353.18 | 360.87 |
| Mkt+LDP Net Returns/a. | 120.88 | 137.18 | 142.08 | 142.05 | 141.35 | 128.19 | 127.49 | 126.14 | 125.19 | 124.65 | 123.70 |
| CCP Revenue/a. | | 74.53 | 74.53 | 74.53 | 74.53 | 74.53 | 74.53 | 67.11 | 52.99 | 38.66 | 24.03 |
| Fixed Payment/a. | 61.66 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 | 34.92 |

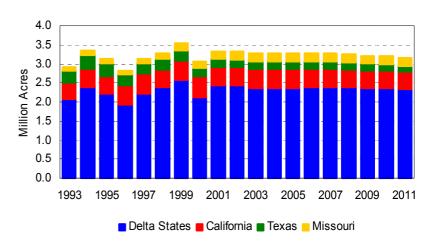
U.S. Rice

- •Planted area is projected to be flat at 3.3 million acres in 2002.
- Texas rice area is projected to fall the most with Missouri and Arkansas falling the least over the projection period.
- •Rice area is projected to fall to **3.16** million acres by 2011.

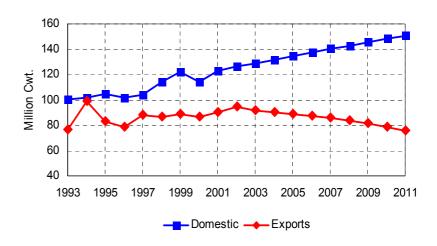
- •Domestic use continues to expand at an annual rate of 1.9 percent, driven by modest increases in per-capita food use.
- •Compared to domestic uses, **rice exports** remain more sensitive to relative price levels. US exports are projected to increase to 94 million cwt in 2002. Thereafter, U.S. prices increase and exports shrink to 76 million cwt by 2011/12.

- •The adjusted world price (AWP) is projected to remain below the loan rate for the entire baseline, leading to significant LDPs.
- •The **U.S. average farm price** is expected to remain below \$6.00 per cwt until 2010. Counter-cyclical payments are projected to be at the maximum level during the entire baseline.

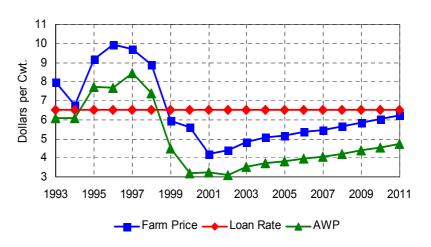
U.S. Rice Area



U.S. Rice Utilization



U.S. Rice Prices



U.S. Rice Supply and Utilization

| | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|--------------------------|--------|--------|--------|--------|--------|--------------|--------|--------|--------|--------|--------|
| Area | | | | | (Mi | illion Acres | s) | | | | |
| Contract/Base Area | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 |
| Planted Area | 3.34 | 3.32 | 3.27 | 3.28 | 3.28 | 3.27 | 3.27 | 3.24 | 3.22 | 3.19 | 3.16 |
| Harvested Area | 3.31 | 3.30 | 3.23 | 3.24 | 3.24 | 3.23 | 3.23 | 3.21 | 3.18 | 3.16 | 3.13 |
| Yield | | | | | (Pou | nds per Ad | cre) | | | | |
| Actual | 6,429 | 6,282 | 6,369 | 6,408 | 6,450 | 6,493 | 6,532 | 6,577 | 6,623 | 6,668 | 6,715 |
| Program, Fixed | 4,817 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 | 4,861 |
| Program, CCP | | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 | 5,313 |
| | | | | | (M | lillion Cwt. |) | | | | |
| Supply | 254.5 | 262.0 | 260.7 | 261.6 | 262.9 | 264.5 | 266.2 | 266.9 | 267.0 | 267.1 | 266.6 |
| Beginning Stocks | 28.5 | 41.4 | 41.1 | 39.7 | 39.6 | 39.9 | 40.2 | 40.5 | 40.5 | 40.4 | 40.2 |
| Production | 213.0 | 207.3 | 205.8 | 207.8 | 208.9 | 209.8 | 210.8 | 210.9 | 210.6 | 210.5 | 209.9 |
| Imports | 13.0 | 13.3 | 13.7 | 14.1 | 14.4 | 14.8 | 15.1 | 15.5 | 15.8 | 16.2 | 16.6 |
| Domestic Use | 123.1 | 126.5 | 129.0 | 131.8 | 134.6 | 137.3 | 140.0 | 142.7 | 145.5 | 148.1 | 150.9 |
| Exports | 90.0 | 94.4 | 92.0 | 90.2 | 88.4 | 87.0 | 85.6 | 83.6 | 81.2 | 78.8 | 75.9 |
| Total Use | 213.1 | 220.9 | 221.0 | 222.0 | 223.0 | 224.3 | 225.6 | 226.4 | 226.6 | 226.9 | 226.8 |
| Ending Stocks | 41.4 | 41.1 | 39.7 | 39.6 | 39.9 | 40.2 | 40.5 | 40.5 | 40.4 | 40.2 | 39.8 |
| CCC Inventory | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| "Free" Stocks | 41.4 | 41.1 | 39.7 | 39.6 | 39.9 | 40.2 | 40.5 | 40.5 | 40.4 | 40.2 | 39.8 |
| Prices and Returns | | | | | | (Dollars) | | | | | |
| Farm Price/cwt | 4.20 | 4.39 | 4.84 | 5.05 | 5.18 | 5.34 | 5.48 | 5.67 | 5.86 | 6.06 | 6.25 |
| FOB Houston/cwt | 10.53 | 10.77 | 11.76 | 12.26 | 12.60 | 13.00 | 13.36 | 13.81 | 14.26 | 14.72 | 15.17 |
| Adjusted World Price/cwt | 3.26 | 3.11 | 3.52 | 3.71 | 3.82 | 3.95 | 4.07 | 4.23 | 4.39 | 4.56 | 4.72 |
| Loan Rate/cwt | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 |
| Average LDP Rate/cwt. | 3.06 | 3.53 | 3.11 | 2.93 | 2.82 | 2.68 | 2.57 | 2.41 | 2.24 | 2.08 | 1.91 |
| Target Price/cwt. | | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 |
| CCP Rate/lb. | | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 | 1.65 |
| Fixed Payment/cwt. | 4.43 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 | 2.35 |
| Gross Market Revenue/a. | 270.00 | 275.65 | 308.17 | 323.59 | 334.35 | 346.81 | 358.04 | 372.64 | 388.08 | 403.80 | 419.81 |
| LDP Revenue/a. | 196.63 | 221.63 | 198.27 | 187.61 | 181.83 | 174.27 | 167.57 | 158.29 | 148.58 | 138.40 | 128.36 |
| Variable Expenses/a | 400.30 | 393.64 | 399.79 | 405.96 | 413.28 | 420.74 | 429.79 | 439.93 | 449.44 | 458.73 | 469.46 |
| Mkt + LDP Net Returns/a. | 66.33 | 103.64 | 106.65 | 105.24 | 102.90 | 100.34 | 95.81 | 91.00 | 87.22 | 83.47 | 78.70 |
| CCP Revenue/a. | | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 | 74.52 |
| Fixed Payment/a. | 181.48 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 | 97.09 |

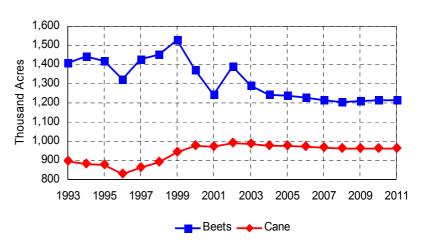
U.S. Sugar

- •Due to the PIK program, beet harvested area fell sharply in 2000 and 2001. Area rebounds in 2002 before declining again in the face of weak returns and renewed use of the PIK program.
- Continued pressure on returns of competing crops leads to a modest increase in cane area in CY2002. Longer term, area declines, always remaining below 1 million acres.

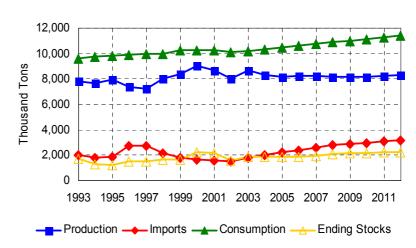
- Consumption is projected to grow faster than production so more sugar for domestic use will be imported.
- Tariff-rate reductions will allow Mexico greater access to the U.S. market. By 2011, imports from Mexico are projected at 1.5 million STRV.

- •The reduction of **sugar stocks** allowed prices to move higher in 2001. The NY spot raw price is projected to remain above the cane loan rate through the baseline period.
- ■By FY2008, **prices** bottom at 18.4 cents per pound.

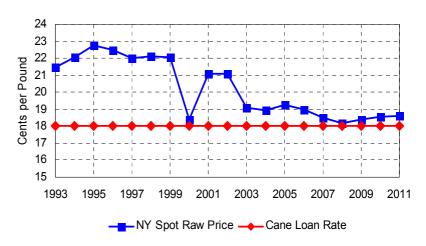
U.S. Sugar Area Harvested



U.S. Sugar Supply & Use, FY



U.S. Sugar Price, FY



U.S. Sugar Crop Production

| Crop Year | 01/02 | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Sugar Beets | | | | | | | | | | | |
| Harv. Area (1,000 a.) | 1,244 | 1,389 | 1,292 | 1,244 | 1,238 | 1,231 | 1,216 | 1,207 | 1,209 | 1,214 | 1,216 |
| Yield (tons/a.) | 20.71 | 21.88 | 22.03 | 22.18 | 22.33 | 22.49 | 22.64 | 22.79 | 22.95 | 23.10 | 23.25 |
| Prod. (1,000 tons) | 25,754 | 30,376 | 28,472 | 27,599 | 27,640 | 27,674 | 27,531 | 27,504 | 27,738 | 28,034 | 28,286 |
| Sugarcane | | | | | | | | | | | |
| Harv. Area (1,000 a.) | 972 | 992 | 983 | 977 | 976 | 973 | 967 | 961 | 960 | 960 | 961 |
| Yield (tons/a.) | 33.79 | 35.14 | 35.22 | 35.30 | 35.38 | 35.47 | 35.55 | 35.63 | 35.71 | 35.80 | 35.88 |
| Prod. (1,000 tons) | 32,839 | 34,839 | 34,636 | 34,506 | 34,544 | 34,502 | 34,368 | 34,245 | 34,272 | 34,362 | 34,477 |
| | | | | | | | | | | | |

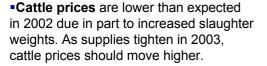
U.S. Sugar Supply and Utilization

| Fiscal Year | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | |
|------------------------|------------------------------|--------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--|
| | (1000 Short Tons, Raw Value) | | | | | | | | | | | |
| Supply | 12,467 | 11,727 | 12,090 | 12,249 | 12,315 | 12,487 | 12,732 | 12,980 | 13,149 | 13,319 | 13,500 | |
| Beginning Stocks | 2,219 | 2,194 | 1,617 | 1,877 | 1,901 | 1,858 | 1,887 | 1,979 | 2,083 | 2,133 | 2,176 | |
| Production | 8,674 | 8,004 | 8,641 | 8,340 | 8,197 | 8,208 | 8,209 | 8,172 | 8,154 | 8,192 | 8,247 | |
| Total Imports | 1,574 | 1,529 | 1,832 | 2,033 | 2,217 | 2,421 | 2,636 | 2,829 | 2,911 | 2,994 | 3,077 | |
| Non-Mexico TRQ | 1,147 | 1,112 | 1,256 | 1,256 | 1,256 | 1,256 | 1,256 | 1,256 | 1,256 | 1,256 | 1,256 | |
| Duty-Free NAFTA | 128 | 163 | 214 | 276 | 276 | 276 | 276 | 1,323 | 1,405 | 1,488 | 1,571 | |
| High-Tier NAFTA Tariff | 0 | 0 | 112 | 251 | 436 | 639 | 854 | 0 | 0 | 0 | 0 | |
| Other | 299 | 254 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | |
| Utilization | 10,271 | 10,110 | 10,213 | 10,348 | 10,458 | 10,600 | 10,753 | 10,897 | 11,016 | 11,142 | 11,280 | |
| Disappearance | 10,130 | 9,985 | 10,088 | 10,223 | 10,333 | 10,475 | 10,628 | 10,772 | 10,891 | 11,017 | 11,155 | |
| Exports | 141 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | |
| Error Adjustment | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Ending Stocks | 2,194 | 1,617 | 1,877 | 1,901 | 1,858 | 1,887 | 1,979 | 2,083 | 2,133 | 2,176 | 2,220 | |
| Prices | | | | | (Cen | ts per Pou | nd) | | | | | |
| N.Y. Spot Raw Sugar | 21.07 | 21.10 | 19.08 | 18.94 | 19.26 | 19.01 | 18.51 | 18.20 | 18.40 | 18.53 | 18.61 | |
| Cane Loan Rate | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | |

U.S. Beef

•Beef cow numbers are expected to continue to decline in 2003 and 2004, reaching their lowest level since 1991 before starting to grow in the later years. The next cyclical inventory peak is not expected until 2010.

•Beef production stays relatively flat from 2002 to 2005. Although total slaughter declines, increasing slaughter weights keeps beef production near 26.3 billion pounds.

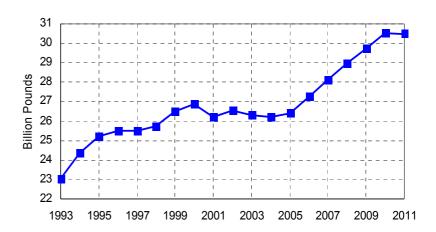


•The Nebraska direct fed steer price is expected to peak at over \$77 per cwt. in 2005. Cyclical supply increases are expected to cause prices to fall to just above \$66 per cwt. in 2010.

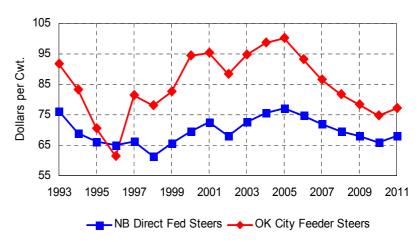
•The **demand side** of the beef picture remains relatively steady, with per capita consumption on a retail weight basis expected to stay between 66 and 69 pounds until 2010.

•Export demand is projected to show noticeable improvement once prices moderate after 2005. Retail beef prices will grow with cattle prices from 2003-2005, then hold between \$3.50 and \$3.60 per pound for the latter half of the projection.

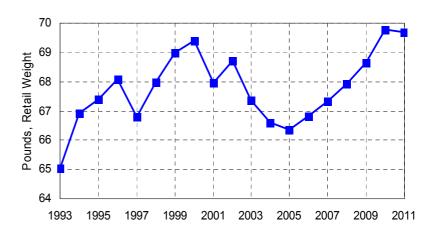
U.S. Beef Production



Cattle Prices



Beef Consumption per Person



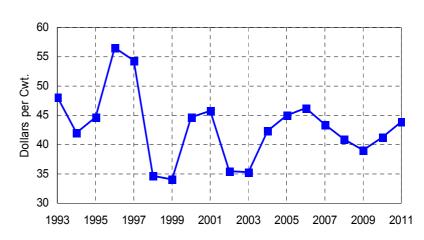
U.S. Cattle Sector

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|-----------------------------|--------------------|--------|--------|--------|----------------------|----------------------|----------|--------------|----------------|--------|--------------|
| | | | | | (M | illion Head | 1) | | | | |
| Beef Cows (Jan. 1) | 33.4 | 33.1 | 32.8 | 32.5 | 32.9 | 33.8 | 34.8 | 35.3 | 35.7 | 36.0 | 35.8 |
| Dairy Cows (Jan. 1) | 9.2 | 9.1 | 9.1 | 9.1 | 9.1 | 9.0 | 9.0 | 9.0 | 8.9 | 8.9 | 8.9 |
| Cattle and Calves (Jan. 1) | 97.3 | 96.7 | 96.1 | 95.6 | 96.0 | 97.2 | 98.3 | 99.5 | 100.3 | 100.6 | 100.1 |
| Calf Crop | 38.3 | 38.0 | 37.6 | 37.8 | 38.6 | 39.5 | 40.4 | 41.0 | 41.2 | 41.0 | 40.4 |
| Calf Death Loss | 2.5 | 2.4 | 2.3 | 2.3 | 2.3 | 2.3 | 2.4 | 2.4 | 2.3 | 2.3 | 2.2 |
| Calf Slaughter | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Beef Cow Slaughter | 3.1 | 3.2 | 3.0 | 2.9 | 3.0 | 3.4 | 3.7 | 4.0 | 4.2 | 4.3 | 4.2 |
| Dairy Cow Slaughter | 2.6 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 |
| Bull Slaughter | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Steer and Heifer Slaughter | 29.1 | 28.9 | 28.6 | 28.2 | 28.0 | 28.6 | 29.1 | 29.8 38.1 | 30.3 | 31.0 | 30.8 39.4 |
| Total Slaughter | 36.6 | 36.5 | 36.0 | 35.5 | 35.4 | 36.3 | 37.2 | 38.1 | 38.8 | 39.6 | 39.4 |
| Cattle Imports | 2.4 | 2.5 | 2.5 | 2.6 | 2.5 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.7 |
| Cattle Exports | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Cattle Death Loss | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.4 | 2.4 | 2.4 | 2.4 |
| Residual | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Cattle and Calves (Dec. 31) | 96.7 | 96.1 | 95.6 | 96.0 | 97.2 | 98.4 | 99.5 | 100.3 | 100.7 | 100.1 | 99.3 |
| Cattle on Feed (Jan. 1) | 14.2 | 13.9 | 13.8 | 13.5 | 13.4 | 13.4 | 13.5 | 13.7 | 14.0 | 14.2 | 14.3 |
| Supply | | | | | (Mil | lion Pound | ls) | | | | |
| Beginning Stocks | 525 | 606 | 558 | 554 | 553 | 554 | 557 | 561 | 565 | 569 | 573 |
| Imports | 3,161 | 3,242 | 3,296 | 3,366 | 3,377 | 3,269 | 3,175 | 3,127 | 3,064 | 3,066 | 3,151 |
| Production | 26,212 | 26,551 | 26,333 | 26,198 | 26,389 | 27,260 | 28,131 | 28,970 | 29,712 | 30,523 | 30,476 |
| Total | 29,898 | 30,399 | 30,187 | 30,119 | 30,319 | 31,082 | 31,863 | 32,658 | 33,341 | 34,158 | 34,200 |
| Disappearance | | | | | | | | | | | |
| Domestic Use | 27,021 | 27,565 | 27,279 | 27,217 | 27,356 | 27,790 | 28,236 | 28,736 | 29,281 | 30,022 | 30,232 |
| Exports | 2,271 | 2,276 | 2,354 | 2,349 | 2,409 | 2,735 | 3,066 | 3,357 | 3,491 | 3,563 | 3,394 |
| Total | 29,292 | 29,841 | 29,633 | 29,566 | 29,766 | 30,525 | 31,303 | 32,093 | 32,773 | 33,585 | 33,626 |
| Ending Stocks | 606 | 558 | 554 | 553 | 554 | 557 | 561 | 565 | 569 | 573 | 574 |
| Per Capita Consumption | | | | | | (Pounds) | | | | | |
| Carcass Weight | 97.1 | 98.1 | 96.2 | 95.2 | 94.8 | 95.5 | 96.2 | 97.0 | 98.1 | 99.7 | 99.6 |
| Retail Weight | 68.0 | 68.7 | 67.4 | 66.6 | 66.4 | 66.8 | 67.3 | 67.9 | 68.6 | 69.8 | 69.7 |
| Change | -2.1% | 1.1% | -1.9% | -1.1% | -0.4% | 0.7% | 0.7% | 0.9% | 1.0% | 1.7% | -0.1% |
| Prices | | | | | | | | | | | |
| 1100 - 1300 #, | | | | | (Dollars P | er Hundre | dweiaht) | | | | |
| Nebraska Direct Steers | 72.71 | 67.98 | 72.58 | 75.58 | 77.22 | 74.61 | 71.92 | 69.53 | 67.91 | 66.04 | 67.99 |
| Change | 4.4% | -6.5% | 6.8% | 4.1% | 2.2% | -3.4% | -3.6% | -3.3% | -2.3% | -2.7% | 2.9% |
| 600 - 650 #, Oklahoma | 1.170 | 0.070 | 0.070 | 1.170 | 2.270 | 0.170 | 0.070 | 0.070 | 2.070 | 2.1 70 | 2.070 |
| City Feeder Steers | 95.29 | 88.25 | 94.84 | 98.49 | 100.18 | 93.04 | 86.42 | 81.74 | 78.26 | 74.58 | 77.22 |
| Change | 1.0% | -7.4% | 7.5% | 3.8% | 1.7% | -7.1% | -7.1% | -5.4% | -4.3% | -4.7% | 3.5% |
| Utility Cows, Sioux Falls | 44.39 | 41.95 | 45.29 | 46.57 | 46.73 | 43.25 | 41.32 | 40.23 | -4.5% 38.59 | 36.92 | 38.83 |
| Change | 6.4% | | | 2.8% | 0.3% | 43.25 -7.5% | -4.5% | -2.6% | -4.1% | -4.3% | 5.2% |
| Change | 0.4% | -5.5% | 8.0% | 2.0% | | -7.5% Irs Per Pol | | -2.0% | -4.1% | -4.3% | 5.2% |
| Beef Retail | 3.38 | 3.31 | 3.44 | 3.52 | 3.57 | 3.57 | 3.56 | 3.55 | 3.54 | 3.53 | 3.58 |
| Change | 10.2% | -1.9% | 3.7% | 2.5% | 1.4% | -0.1% | -0.3% | -0.2% | -0.3% | -0.3% | 1.5% |
| Net Returns | | | | | (Dell | ars Per Co |)) | | | | |
| Cow - Calf | 31.04 | 12.45 | 35.44 | 46.28 | 48.13 | 12.19 | -20.12 | -44.68 | -63.52 | -82.62 | -72.61 |
| JOW Juli | J 1.0 4 | 12.70 | 55.44 | -10.20 | - 1 U. IU | 14.10 | 20.12 | -17.00 | JJ.JZ | JZ.UZ | 12.01 |

U.S. Pork

Barrow and Gilt Price, Nat'l Base, 51-52% Lean

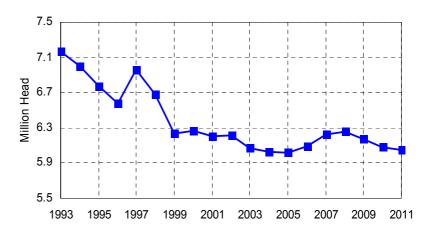
- •Barrow and gilt prices are very low in 2002 as large meat supplies work through the system. 2003 prices also look to remain very soft as barrow and gilt slaughter reaches 1999 levels.
- •The cyclical behavior of prices is expected to continue, with a peak over \$46 per cwt. in 2006 and the following cyclical low near \$39 per cwt. in 2009.



•The **swine breeding herd** is projected to cycle through a very narrow range over the projection period, moving between 6.0 and 6.3 million head.

Combining relatively stable sow numbers with continuing efficiency gains in farrowings per sow, pigs per litter, and slaughter weights allows total pork supplies to increase.

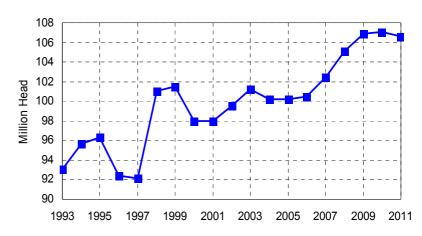
Swine Breeding Inventory, Dec. 1



•After nearly setting a new record high in 2003, **hog slaughter** will hover near 100 million head per year through 2006. Projected slaughter increases beginning in 2007 will require additional processing capacity.

As average slaughter weights are expected to rise by 5 percent over the next 10 years, **pork production** will grow to 22 billion pounds by 2011.

Hog Slaughter



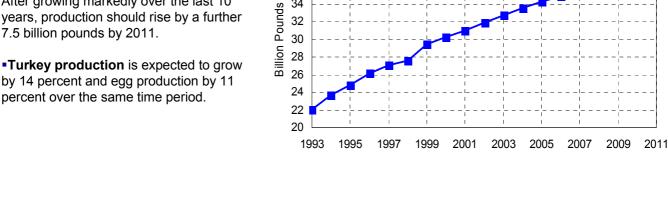
U.S. Swine Sector

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | | |
|-----------------------------|------------------|--------|--------|--------|----------------|---------------------|---------------|--------|--------|--------|--------|--|--|
| | (Million Head) | | | | | | | | | | | | |
| Breeding Herd (Dec. 1*) | 6.27 | 6.21 | 6.21 | 6.07 | 6.03 | 6.02 | 6.09 | 6.23 | 6.26 | 6.17 | 6.08 | | |
| Gilts Added | 3.06 | 3.27 | 3.14 | 3.04 | 3.02 | 3.09 | 3.27 | 3.28 | 3.24 | 3.17 | 3.16 | | |
| Sow Slaughter | 3.06 | 3.20 | 3.22 | 3.03 | 2.97 | 2.96 | 3.07 | 3.20 | 3.26 | 3.20 | 3.13 | | |
| Sows Farrowed | 11.34 | 11.47 | 11.51 | 11.24 | 11.27 | 11.27 | 11.54 | 11.72 | 11.80 | 11.64 | 11.55 | | |
| Pigs per Litter (Head) | 8.82 | 8.89 | 8.94 | 8.99 | 9.04 | 9.09 | 9.15 | 9.21 | 9.27 | 9.33 | 9.39 | | |
| Market Hogs (Dec. 1*) | 52.9 | 52.9 | 53.6 | 53.6 | 52.6 | 52.5 | 52.5 | 53.6 | 54.3 | 54.5 | 53.7 | | |
| Pig Crop | 100.0 | 101.9 | 102.9 | 101.0 | 101.9 | 102.4 | 105.5 | 107.9 | 109.3 | 108.6 | 108.4 | | |
| Barrow and Gilt Slaughter | 94.6 | 96.0 | 97.7 | 96.9 | 96.9 | 97.2 | 99.1 | 101.6 | 103.3 | 103.5 | 103.2 | | |
| Hog Imports | 5.3 | 5.6 | 5.7 | 5.7 | 5.7 | 5.7 | 5.6 | 5.6 | 5.6 | 5.6 | 5.5 | | |
| Hog Exports | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | | |
| Death Loss/Residual | 10.7 | 10.7 | 10.8 | 10.7 | 10.7 | 10.7 | 10.9 | 11.2 | 11.3 | 11.3 | 11.2 | | |
| Market Hogs (Nov.30) | 52.9 | 53.6 | 53.6 | 52.6 | 52.5 | 52.5 | 53.6 | 54.3 | 54.5 | 53.7 | 53.3 | | |
| Supply | (Million Pounds) | | | | | | | | | | | | |
| Beginning Stocks | 478 | 536 | 532 | 541 | 537 | 538 | 541 | 551 | 565 | 575 | 578 | | |
| Imports | 950 | 963 | 995 | 1,044 | 1,088 | 1,142 | 1,183 | 1,212 | 1,235 | 1,262 | 1,298 | | |
| Production | 19,160 | 19,694 | 20,096 | 19,985 | 20,078 | 20,241 | 20,732 | 21,376 | 21,838 | 21,982 | 22,006 | | |
| Total | 20,588 | 21,193 | 21,623 | 21,569 | 21,703 | 21,921 | 22,455 | 23,139 | 23,638 | 23,819 | 23,882 | | |
| Disappearance | | | | | | | | | | | | | |
| Domestic Use | 18,489 | 19,177 | 19,514 | 19,399 | 19,470 | 19,626 | 20,070 | 20,641 | 21,053 | 21,151 | 21,177 | | |
| Exports | 1,563 | 1,484 | 1,568 | 1,634 | 1,695 | 1,754 | 1,834 | 1,933 | 2,010 | 2,091 | 2,127 | | |
| Total | 20,052 | 20,661 | 21,082 | 21,033 | 21,165 | 21,380 | 21,904 | 22,574 | 23,063 | 23,241 | 23,304 | | |
| Ending Stocks | 536 | 532 | 541 | 537 | 538 | 541 | 551 | 565 | 575 | 578 | 578 | | |
| Per Capita Consumption | | | | | | (Pounds) | | | | | | | |
| Carcass Weight | 66.4 | 68.3 | 68.9 | 67.8 | 67.5 | 67.4 | 68.4 | 69.7 | 70.5 | 70.2 | 69.7 | | |
| Retail Weight | 51.6 | 53.0 | 53.4 | 52.6 | 52.4 | 52.3 | 53.0 | 54.1 | 54.7 | 54.5 | 54.1 | | |
| Change | -1.7% | 2.8% | 0.8% | -1.5% | -0.5% | -0.1% | 1.4% | 2.0% | 1.1% | -0.4% | -0.7% | | |
| Prices | | | | | | | | | | | | | |
| Barrows & Gilts, Natl. Base | | | | | | er Hundre | | | | | | | |
| 51-52% lean equiv. | 45.81 | 35.43 | 35.35 | 42.29 | 45.02 | 46.21 | 43.37 | 40.93 | 39.14 | 41.31 | 43.97 | | |
| Change | 2.5% | -22.7% | -0.2% | 19.6% | 6.4% | 2.7% | -6.2% | -5.6% | -4.4% | 5.6% | 6.4% | | |
| Sows, IA-S. Minn. #1-2, | 22.00 | 00.70 | 00.00 | 24.70 | 22.00 | 25.02 | 22.00 | 20.04 | 20.07 | 20.40 | 24.00 | | |
| 300-400 Lb. | 33.98 | 26.79 | 26.36 | 31.72 | 33.66 | 35.82 | 33.90 | 32.61 | 30.27 | 32.19 | 34.62 | | |
| Change | 14.0% | -21.2% | -1.6% | 20.3% | 6.1% (Dolla | 6.4% Irs Per Pol | -5.4% und) | -3.8% | -7.2% | 6.4% | 7.5% | | |
| Pork Retail | 2.69 | 2.64 | 2.63 | 2.77 | 2.86 | 2.93 | 2.92 | 2.92 | 2.91 | 2.99 | 3.07 | | |
| Change | 4.3% | -2.1% | -0.1% | 5.2% | 3.1% | 2.4% | -0.2% | -0.1% | -0.3% | 2.7% | 2.9% | | |
| Net Returns | | | | | (Dollars P | er Hundre | dweight) | | | | | | |
| Farrow - Finish | 15.23 | 5.48 | 4.28 | 10.29 | 12.20 | 12.83 | 9.49 | 6.44 | 3.89 | 5.29 | 7.31 | | |
| | | | | | | | | | | | | | |

^{*} Preceding year

U.S. Poultry

- Broiler production is expected to increase at a slower rate over the baseline than observed during the 1990s. After growing markedly over the last 10 years, production should rise by a further
- Turkey production is expected to grow by 14 percent and egg production by 11 percent over the same time period.



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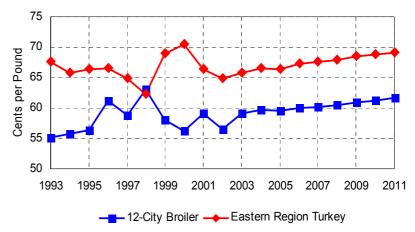
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- •12-city broiler prices are more dependent on the export market than are beef or pork prices. Increasing exports beginning in 2003 allow broiler prices to reach almost \$0.62 per pound by 2011.
- A small growth in turkey consumption over the projection period will help wholesale turkey prices recover from below \$0.65 per pound in 2002 to over \$0.69 in 2011.

U.S. Poultry Prices

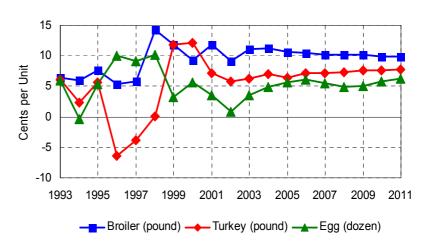
U.S. Broiler Production



Returns for broilers, turkeys, and eggs will be lower in 2002. All will rebound somewhat over the projection period to levels above those expected this year.

 Relatively inexpensive projected feed costs allow producers to realize positive net returns at the wholesale prices expected in the baseline.

U.S. Poultry Net Returns

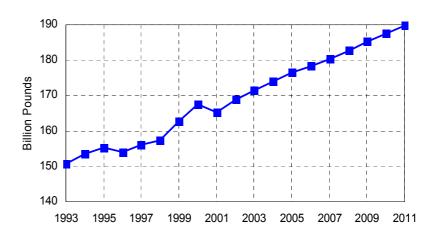


U.S. Poultry Supply and Use

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | | |
|----------------------------|------------------|--------|--------|--------|--------|-----------------|--------|--------|--------|--------|--------|--|--|
| Broiler | | | | | (Mil | lion Pound | s) | | | | | | |
| Production | 30,938 | 31,878 | 32,674 | 33,512 | 34,223 | 34,882 | 35,573 | 36,288 | 37,014 | 37,740 | 38,483 | | |
| Domestic Use | 25,476 | 26,871 | 27,169 | 27,702 | 28,309 | 28,732 | 29,232 | 29,751 | 30,292 | 30,866 | 31,408 | | |
| Exports | 5,562 | 4,941 | 5,512 | 5,802 | 5,904 | 6,146 | 6,335 | 6,530 | 6,715 | 6,867 | 7,069 | | |
| Ending Stocks | 712 | 786 | 787 | 803 | 820 | 832 | 846 | 860 | 876 | 891 | 905 | | |
| Turkey | | | | | | | | | | | | | |
| Production | 5,489 | 5,563 | 5,624 | 5,706 | 5,774 | 5,851 | 5,934 | 6,014 | 6,097 | 6,178 | 6,261 | | |
| Domestic Use | 5,003 | 5,043 | 5,132 | 5,184 | 5,237 | 5,288 | 5,347 | 5,404 | 5,465 | 5,527 | 5,586 | | |
| Exports | 487 | 489 | 490 | 521 | 535 | 562 | 584 | 607 | 629 | 649 | 673 | | |
| Ending Stocks | 241 | 274 | 276 | 279 | 282 | 285 | 288 | 292 | 295 | 299 | 302 | | |
| Eggs | (Million Dozens) | | | | | | | | | | | | |
| Production | 7,152 | 7,171 | 7,214 | 7,299 | 7,382 | 7,470 | 7,561 | 7,659 | 7,752 | 7,843 | 7,937 | | |
| Domestic Use | 6,019 | 6,047 | 6,077 | 6,151 | 6,225 | 6,307 | 6,391 | 6,480 | 6,565 | 6,649 | 6,734 | | |
| Hatching Egg | 953 | 967 | 977 | 987 | 995 | 1,001 | 1,007 | 1,014 | 1,021 | 1,028 | 1,036 | | |
| Exports | 190 | 164 | 168 | 169 | 170 | 171 | 171 | 172 | 173 | 174 | 175 | | |
| Ending Stocks | 10 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | | |
| Prices | | | | | (Cen | ts Per Pou | nd) | | | | | | |
| 12 City Wholesale Broiler | 59.11 | 56.58 | 59.05 | 59.70 | 59.58 | 59.97 | 60.09 | 60.48 | 60.98 | 61.18 | 61.68 | | |
| Broiler Retail | 157.69 | 156.46 | 160.27 | 163.24 | 163.05 | 164.45 | 165.98 | 167.75 | 169.44 | 171.65 | 174.28 | | |
| East. Region Whlsle Turkey | 66.30 | 64.90 | 65.73 | 66.58 | 66.34 | 67.29 | 67.56 | 67.91 | 68.47 | 68.72 | 69.13 | | |
| Turkey Retail | 109.73 | 108.69 | 110.05 | 111.49 | 111.09 | 112.27 | 112.77 | 113.33 | 113.99 | 114.73 | 115.72 | | |
| | | | | | (Cen | ts Per Doz | en) | | | | | | |
| NY Grade A Lg Egg | 67.20 | 64.39 | 67.48 | 69.07 | 70.17 | 70.91 | 70.59 | 70.29 | 70.71 | 71.69 | 72.36 | | |
| Shell Egg Retail | 92.93 | 95.70 | 99.53 | 102.01 | 103.92 | 105.13 | 104.91 | 104.82 | 105.54 | 106.89 | 107.86 | | |
| Per Capita Consumption | | | | | | (Pounds) | | | | | | | |
| Broiler | 91.6 | 95.7 | 95.9 | 96.9 | 98.1 | 98.7 | 99.6 | 100.5 | 101.4 | 102.5 | 103.4 | | |
| Turkey | 18.0 | 18.0 | 18.1 | 18.1 | 18.1 | 18.2 | 18.2 | 18.3 | 18.3 | 18.4 | 18.4 | | |
| Eggs | 259.5 | 258.4 | 257.3 | 258.1 | 258.9 | (Eggs) 260.0 | 261.2 | 262.6 | 263.8 | 265.0 | 266.1 | | |
| Net Returns | | | | | (Cen | ts Per Pou | nd) | | | | | | |
| Broiler | 11.78 | 9.18 | 11.12 | 11.30 | 10.64 | 10.54 | 10.21 | 10.13 | 10.15 | 9.88 | 9.95 | | |
| Turkey | 7.19 | 5.82 | 6.33 | 6.95 | 6.41 | 7.10 | 7.14 | 7.25 | 7.56 | 7.56 | 7.76 | | |
| | 5 | 3.0= | 3.00 | 3.00 | | ts Per Doz | | 3 | | | 3 | | |
| Eggs | 3.58 | 0.79 | 3.52 | 4.87 | 5.64 | 6.10 | 5.54 | 4.97 | 5.13 | 5.84 | 6.28 | | |

U.S. Dairy

- •Milk production is expected to expand to 168.9 billion pounds in 2002, coming on the heels of a decline in 2001 of 2.2 billion pounds.
- •Over the projection period, milk production expands at an annual rate of 1.4 percent, near the growth rate in milk production seen in the 1990s.

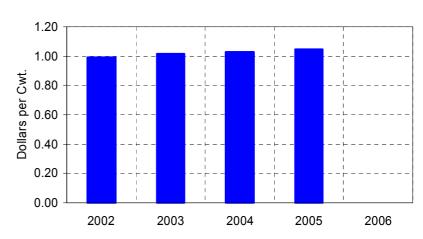


U.S. Milk Production

The national dairy market loss program included in the 2002 farm bill results in annual payments between 2002 and 2005 of approximately \$1 per cwt on a producer's eligible milk marketings.

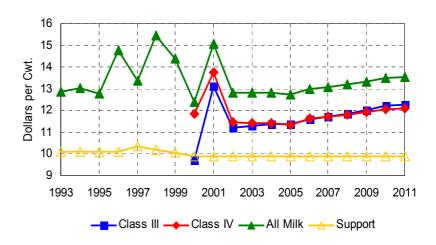
•Given no restructuring of dairy operations, 58.5 percent of milk marketed in the U.S. would be eligible for the direct payment. Pressure will exist for restructuring as producers attempt to cover more milk under the program. Until USDA issues regulations, the ability to restructure will remain unclear.

Dairy Market Loss Payment Rate



- •The **all milk price** is projected to decline by \$2.24 in 2002 from the 2001 level of \$15.05. The all milk price remains below \$13 on an annual basis during the life of the national dairy market loss program
- •The **price support program** remains in place for the life of the baseline at \$9.90 per cwt. The baseline assumes no butter/powder tilt even in the face of large powder removals.

U.S. Milk Prices

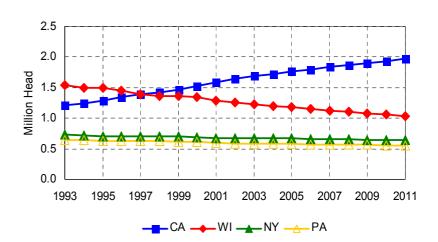


U.S. Milk Component Supply and Use

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|------------------------|---------|---------|---------|---------|-------------|-------------|-------------|---------|---------|---------|---------|
| | | | | (| Million Pou | ınds, Milk- | ·Fat Basis) | | | | |
| Fluid Use | 1,579 | 1,593 | 1,587 | 1,585 | 1,584 | 1,577 | 1,571 | 1,567 | 1,564 | 1,562 | 1,558 |
| Whole Milk | 631 | 623 | 614 | 606 | 599 | 591 | 583 | 576 | 570 | 564 | 558 |
| 2% Milk | 358 | 358 | 356 | 355 | 353 | 350 | 347 | 344 | 341 | 338 | 334 |
| 1% and Skim Milk | 81 | 84 | 87 | 90 | 93 | 96 | 99 | 102 | 106 | 109 | 112 |
| Other | 509 | 528 | 530 | 534 | 539 | 540 | 542 | 545 | 547 | 550 | 553 |
| Product Use | 4,128 | 4,211 | 4,300 | | 4,474 | 4.542 | 4,620 | 4,700 | 4,784 | | 4,956 |
| | | | | 4,388 | | , - | , | | , | 4,871 | |
| American Cheese | 1,126 | 1,178 | 1,211 | 1,239 | 1,263 | 1,279 | 1,300 | 1,322 | 1,347 | 1,373 | 1,397 |
| Other Cheese | 1,127 | 1,170 | 1,212 | 1,254 | 1,296 | 1,338 | 1,380 | 1,422 | 1,466 | 1,509 | 1,552 |
| Butter | 1,017 | 984 | 989 | 1,000 | 1,011 | 1,013 | 1,021 | 1,028 | 1,036 | 1,044 | 1,054 |
| Nonfat Dry | 7 | 7 | 7 | 7 | 7 | 6 | 6 | 6 | 6 | 6 | 6 |
| Evap and Condensed | 61 | 62 | 62 | 61 | 61 | 61 | 60 | 60 | 60 | 60 | 59 |
| Frozen Products | 707 | 727 | 734 | 743 | 752 | 759 | 767 | 776 | 784 | 793 | 801 |
| Whey Products | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 |
| Other | 71 | 73 | 73 | 73 | 74 | 74 | 74 | 74 | 75 | 75 | 75 |
| Farm Use | 43 | 43 | 42 | 41 | 40 | 38 | 37 | 36 | 34 | 33 | 32 |
| Milk Production | 165,336 | 168,854 | 171,390 | 174,026 | 176,553 | 178,285 | 180,431 | 182,675 | 185,034 | 187,494 | 189,854 |
| % Fat | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% | 3.66% |
| Total Fat Supply | 6,051 | 6,180 | 6,273 | 6,369 | 6,462 | 6,525 | 6,604 | 6,686 | 6,772 | 6,862 | 6,949 |
| Residual Fat | 325 | 332 | 344 | 355 | 364 | 368 | 376 | 383 | 389 | 396 | 404 |
| | | | | (Mil | ion Pound | s, Solids-N | Not-Fat Ba | sis) | | | |
| Fluid Use | 5,066 | 5,117 | 5,136 | 5,166 | 5,200 | 5,219 | 5,240 | 5,267 | 5,298 | 5,333 | 5,358 |
| Whole Milk | 1,673 | 1,652 | 1,627 | 1,606 | 1,588 | 1,566 | 1,545 | 1,527 | 1,511 | 1,496 | 1,480 |
| 2% Milk | 1,637 | 1,637 | 1,629 | 1,622 | 1,615 | 1,602 | 1,588 | 1,575 | 1,561 | 1,547 | 1,529 |
| 1% and Skim Milk | 1,479 | 1,541 | 1,591 | 1,647 | 1,704 | 1,757 | 1,811 | 1,869 | 1,928 | 1,990 | 2,048 |
| Other | 277 | 287 | 289 | 291 | 293 | 294 | 295 | 297 | 298 | 300 | 301 |
| Product Use | 6,088 | 6,272 | 6,378 | 6,488 | 6,587 | 6,653 | 6,741 | 6,831 | 6,925 | 7,022 | 7,120 |
| American Cheese | 1,047 | 1,097 | 1,128 | 1,154 | 1,176 | 1,191 | 1,211 | 1,231 | 1,254 | 1,279 | 1,301 |
| Other Cheese | 1,188 | 1,207 | 1,251 | 1,294 | 1,337 | 1,380 | 1,424 | 1,468 | 1,512 | 1,558 | 1,602 |
| Butter | 37 | 37 | 37 | 37 | 38 | 38 | 38 | 38 | 39 | 39 | 39 |
| Nonfat Dry | 670 | 670 | 651 | 640 | 622 | 581 | 556 | 530 | 507 | 481 | 464 |
| Total Nonfat Dry | 1,347 | 1,421 | 1,397 | 1,379 | 1,352 | 1,302 | 1,268 | 1,234 | 1,203 | 1,171 | 1,145 |
| Nonfat Dry in Other | -677 | -751 | -745 | -739 | -730 | -721 | -712 | -704 | -696 | -690 | -681 |
| | | | | | | | | | | | |
| Evap and Condensed | 454 | 477 | 474 | 471 | 469 | 467 | 464 | 462 | 461 | 459 | 458 |
| Frozen Products | 997 | 1,024 | 1,035 | 1,048 | 1,061 | 1,071 | 1,082 | 1,093 | 1,105 | 1,118 | 1,130 |
| Whey Products | 1,327 | 1,386 | 1,426 | 1,466 | 1,505 | 1,545 | 1,585 | 1,625 | 1,664 | 1,703 | 1,741 |
| Other | 369 | 374 | 376 | 377 | 379 | 380 | 381 | 383 | 384 | 385 | 386 |
| Farm Use | 101 | 103 | 100 | 97 | 94 | 91 | 88 | 85 | 82 | 79 | 76 |
| Milk Production | 165,336 | 168,854 | 171,390 | 174,026 | 176,553 | 178,285 | 180,431 | 182,675 | 185,034 | 187,494 | 189,854 |
| % SNF | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% | 8.70% |
| Total SNF Supply | 14,384 | 14,690 | 14,911 | 15,140 | 15,360 | 15,511 | 15,697 | 15,893 | 16,098 | 16,312 | 16,517 |
| Residual Whey | 2,148 | 2,254 | 2,341 | 2,422 | 2,500 | 2,569 | 2,644 | 2,721 | 2,800 | 2,883 | 2,962 |
| Residual SNF | 975 | 945 | 956 | 967 | 979 | 979 | 984 | 988 | 992 | 996 | 1,002 |
| Min. FMMO Class Prices | | | | | (Dol | lars per C | wt.) | | | | |
| Class I Mover | 14.20 | 11.48 | 11.43 | 11.40 | 11.37 | 11.61 | 11.71 | 11.85 | 12.01 | 12.21 | 12.28 |
| Class II | 14.90 | 12.18 | 12.13 | 12.10 | 12.05 | 12.31 | 12.41 | 12.52 | 12.63 | 12.77 | 12.78 |
| Class III | 13.10 | 11.21 | 11.30 | 11.37 | 11.37 | 11.59 | 11.70 | 11.85 | 12.01 | 12.21 | 12.28 |
| Class IV | 13.76 | 11.48 | 11.43 | 11.40 | 11.35 | 11.61 | 11.71 | 11.82 | 11.93 | 12.07 | 12.08 |
| All Milk Price | 15.05 | 12.81 | 12.80 | 12.80 | 12.75 | 12.99 | 13.08 | 13.20 | 13.33 | 13.49 | 13.53 |
| National Dairy Payment | | 0.99 | 1.02 | 1.03 | 1.04 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

State-Level Dairy

- **Dairy cows** are projected to continue to increase in California over the baseline period. The rate of growth is slower than seen during the 1990s.
- •U.S. dairy cows decline over the baseline as declines in many states are not offset by growth in areas like the southwest.

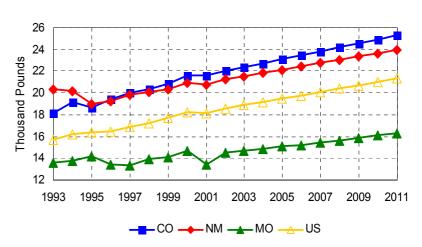


U.S. Milk Cows

•Milk production per cow is expected to increase at historical rates over the baseline. Milk production per cow increases by nearly four thousand pounds over the 2001 to 2011 period.

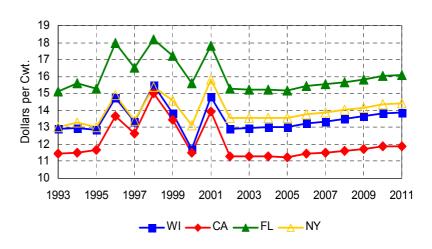
•The distribution of state-level milk production per cow around the U.S. average shows which areas of the country are likely to expand over the next ten years.

Milk Production per Cow



•Although at different levels, **state-level milk prices** tend to move in the same direction. With Class III and Class IV prices at nearly the same level during the baseline, the differences between states' prices remain relatively constant.

Milk Prices



State Level Dairy Cows

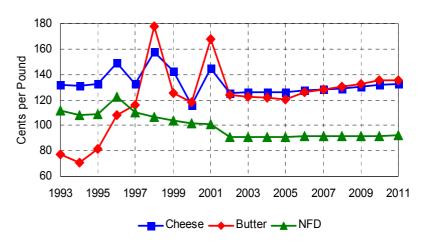
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------|-------|-------|-------|-------|-------|-----------|-------|-------|-------|-------|-------|
| | | | | | (Thou | usand Hea | nd) | | | | |
| Alabama | 21 | 19 | 18 | 17 | 17 | 16 | 15 | 15 | 14 | 14 | 14 |
| Alaska | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Arizona | 140 | 144 | 147 | 149 | 152 | 154 | 156 | 158 | 159 | 161 | 162 |
| Arkansas | 35 | 31 | 27 | 23 | 23 | 23 | 22 | 22 | 22 | 22 | 21 |
| California | 1,590 | 1,654 | 1,692 | 1,729 | 1,762 | 1,794 | 1,827 | 1,859 | 1,891 | 1,922 | 1,954 |
| Colorado | 91 | 92 | 93 | 93 | 94 | 95 | 95 | 96 | 97 | 97 | 98 |
| Connecticut | 25 | 23 | 22 | 21 | 20 | 19 | 18 | 17 | 16 | 15 | 14 |
| Delaware | 9 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| Florida | 153 | 149 | 145 | 142 | 139 | 136 | 134 | 131 | 129 | 128 | 126 |
| Georgia | 86 | 84 | 82 | 81 | 79 | 77 | 76 | 74 | 73 | 71 | 70 |
| Hawaii | 8 | 7 | 7 | 6 | 6 | 6 | 6 | 6 | 5 | 5 | 5 |
| Idaho | 366 | 384 | 400 | 416 | 431 | 445 | 459 | 473 | 486 | 499 | 512 |
| Illinois | 116 | 113 | 112 | 111 | 109 | 107 | 104 | 102 | 100 | 97 | 95 |
| Indiana | 153 | 158 | 161 | 163 | 163 | 163 | 162 | 162 | 162 | 162 | 162 |
| Iowa | 210 | 208 | 205 | 202 | 199 | 195 | 190 | 186 | 182 | 178 | 174 |
| Kansas | 93 | 93 | 94 | 95 | 95 | 95 | 96 | 96 | 97 | 98 | 98 |
| Kentucky | 128 | 124 | 119 | 115 | 112 | 107 | 103 | 99 | 96 | 93 | 90 |
| Louisiana | 54 | 50 | 46 | 43 | 40 | 37 | 35 | 33 | 31 | 29 | 28 |
| Maine | 38 | 38 | 38 | 38 | 37 | 37 | 37 | 37 | 37 | 36 | 36 |
| Maryland | 82 | 80 | 78 | 76 | 74 | 73 | 72 | 70 | 70 | 69 | 68 |
| Massachusetts | 21 | 20 | 20 | 20 | 20 | 20 | 19 | 19 | 19 | 19 | 19 |
| Michigan | 303 | 303 | 302 | 301 | 300 | 297 | 295 | 293 | 291 | 290 | 289 |
| Minnesota | 510 | 503 | 501 | 499 | 495 | 488 | 482 | 475 | 468 | 462 | 456 |
| Mississippi | 35 | 34 | 32 | 31 | 30 | 28 | 27 | 26 | 25 | 23 | 22 |
| Missouri | 145 | 138 | 134 | 129 | 125 | 120 | 115 | 110 | 106 | 102 | 98 |
| Montana | 19 | 19 | 19 | 18 | 18 | 18 | 18 | 18 | 17 | 17 | 17 |
| Nebraska | 72 | 72 | 72 | 71 | 71 | 70 | 70 | 69 | 69 | 68 | 68 |
| Nevada | 25 | 25 | 25 | 25 | 25 | 24 | 24 | 24 | 24 | 24 | 24 |
| New Hampshire | 18 | 18 | 18 | 18 | 17 | 17 | 17 | 17 | 17 | 17 | 16 |
| New Jersey | 14 | 12 | 12 | 11 | 11 | 10 | 10 | 9 | 9 | 8 | 8 |
| New Mexico | 268 | 285 | 300 | 316 | 330 | 345 | 358 | 371 | 384 | 396 | 408 |
| New York | 672 | 671 | 669 | 668 | 667 | 661 | 657 | 652 | 649 | 647 | 645 |
| North Carolina | 67 | 62 | 59 | 57 | 54 | 52 | 49 | 46 | 44 | 42 | 39 |
| North Dakota | 46 | 43 | 42 | 41 | 40 | 39 | 39 | 38 | 37 | 37 | 36 |
| Ohio | 260 | 258 | 255 | 252 | 249 | 244 | 240 | 235 | 231 | 228 | 225 |
| Oklahoma | 89 | 87 | 85 | 84 | 83 | 82 | 80 | 80 | 79 | 78 | 78 |
| Oregon | 95 | 98 | 100 | 101 | 102 | 103 | 103 | 103 | 104 | 104 | 104 |
| Pennsylvania | 599 | 590 | 587 | 584 | 581 | 576 | 572 | 568 | 564 | 560 | 557 |
| Rhode Island | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| South Carolina | 21 | 19 | 19 | 18 | 18 | 17 | 17 | 17 | 16 | 16 | 16 |
| South Dakota | 99 | 95 | 95 | 94 | 93 | 92 | 91 | 90 | 89 | 88 | 87 |
| Tennessee | 92 | 87 | 83 | 80 | 76 | 72 | 68 | 64 | 61 | 58 | 55 |
| Texas | 325 | 313 | 305 | 299 | 293 | 287 | 281 | 275 | 270 | 265 | 260 |
| Utah | 93 | 93 | 93 | 93 | 93 | 92 | 92 | 91 | 91 | 91 | 91 |
| Vermont | 153 | 153 | 153 | 153 | 153 | 153 | 152 | 152 | 151 | 151 | 150 |
| Virginia | 118 | 116 | 114 | 112 | 111 | 109 | 108 | 106 | 105 | 104 | 104 |
| Washington | 247 | 247 | 246 | 246 | 245 | 243 | 242 | 241 | 240 | 240 | 239 |
| West Virginia | 16 | 15 | 14 | 14 | 13 | 13 | 12 | 11 | 11 | 10 | 9 |
| Wisconsin | 1,292 | 1,256 | 1,227 | 1,201 | 1,177 | 1,150 | 1,125 | 1,102 | 1,079 | 1,057 | 1,035 |
| Wyoming | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| United States | 9,115 | 9,093 | 9,079 | 9,069 | 9,057 | 9,016 | 8,981 | 8,951 | 8,928 | 8,912 | 8,896 |

U.S. Dairy Products

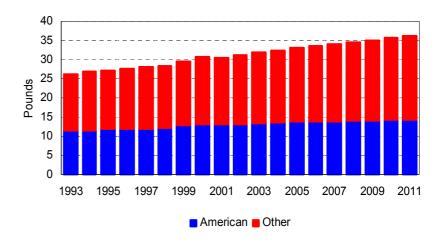
- •Wholesale cheese prices are expected to average \$1.25 for 2002, down \$0.20 from the 2001 level.
- •Butter prices are projected to remain near \$1.20 for the next four years. If milk supplies were to tighten, butter prices could move up quickly.
- •Nonfat dry milk prices remain near the \$0.90 support level for most of the baseline as government activity dominates the domestic powder market.
- •Per capita cheese consumption declined in 2001 for the first time in several years. Cheese consumption is expected to increase in 2002 to 31 pounds per person.
- •Cheese demand remains critical to the longer term outlook for the dairy industry. If per capita cheese consumption does not grow over the baseline period, the dairy sector would be significantly smaller than this baseline suggests.

- •Fluid milk consumption is projected to decline slightly over the base period. The switch from whole milk products to low fat products is expected to continue, leaving fat available for use in other dairy products.
- •A stronger/weaker trend in fluid milk consumption can result in a larger/smaller domestic dairy sector than is shown in this baseline.

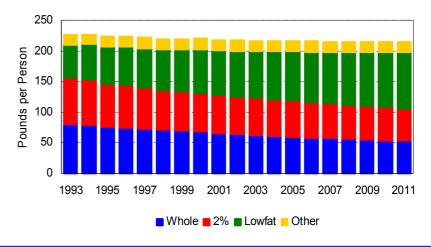
Wholesale Dairy Product Prices



Cheese Consumption per Person



Fluid Milk Consumption



U.S. Dairy Product Supply and Use

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|------------------------------|-------|-------|-------|-------|--------|------------|-------|-------|-------|-------|-------|
| Butter | | | | | (Mill | ion Pound | s) | | | | |
| Production | 1,237 | 1,197 | 1,203 | 1,215 | 1,229 | 1,232 | 1,241 | 1,250 | 1,260 | 1,270 | 1,281 |
| Imports | 76 | 76 | 76 | 76 | 76 | 76 | 76 | 76 | 76 | 76 | 76 |
| Domestic Use | 1,267 | 1,254 | 1,265 | 1,278 | 1,291 | 1,295 | 1,303 | 1,312 | 1,322 | 1,332 | 1,343 |
| Total Foreign Use | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 |
| Ending Stocks | 56 | 61 | 61 | 62 | 62 | 61 | 61 | 61 | 61 | 61 | 61 |
| CCC Net Rem. inc DEIP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| American Cheese | | | | | | | | | | | |
| Production | 3,519 | 3,681 | 3,784 | 3,873 | 3,946 | 3,997 | 4,062 | 4,132 | 4,208 | 4,291 | 4,365 |
| Imports | 69 | 69 | 69 | 69 | 69 | 69 | 69 | 69 | 69 | 69 | 69 |
| Domestic Use | 3,618 | 3,707 | 3,794 | 3,877 | 3,955 | 4,012 | 4,073 | 4,144 | 4,220 | 4,303 | 4,377 |
| Total Foreign Use | 41 | 42 | 43 | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 |
| Ending Stocks | 452 | 452 | 468 | 488 | 503 | 513 | 526 | 539 | 552 | 564 | 577 |
| CCC Net Rem. inc DEIP | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Other Cheese | | | | | | | | | | | |
| Production | 4,610 | 4,784 | 4,958 | 5,127 | 5,301 | 5,471 | 5,643 | 5,817 | 5,994 | 6,173 | 6,349 |
| Imports | 368 | 368 | 368 | 368 | 368 | 368 | 368 | 368 | 368 | 368 | 368 |
| Domestic Use | 4,841 | 5,039 | 5,215 | 5,384 | 5,557 | 5,728 | 5,899 | 6,074 | 6,251 | 6,430 | 6,606 |
| Total Foreign Use | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 | 111 |
| Ending Stocks | 211 | 212 | 212 | 213 | 213 | 213 | 214 | 214 | 214 | 214 | 214 |
| Nonfat Dry Milk | | | | | | | | | | | |
| Production | 1,414 | 1,485 | 1,460 | 1,441 | 1,413 | 1,361 | 1,326 | 1,290 | 1,257 | 1,224 | 1,197 |
| Imports | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Domestic Use | 841 | 866 | 879 | 888 | 871 | 878 | 885 | 892 | 900 | 907 | 912 |
| Total Foreign Use | 336 | 405 | 380 | 377 | 374 | 371 | 359 | 347 | 332 | 317 | 302 |
| Ending Stocks | 886 | 1,104 | 1,309 | 1,489 | 1,661 | 1,776 | 1,862 | 1,916 | 1,946 | 1,949 | 1,935 |
| Gov't | 776 | 991 | 1,195 | 1,375 | 1,546 | 1,661 | 1,746 | 1,800 | 1,829 | 1,832 | 1,818 |
| Comm. | 110 | 113 | 114 | 114 | 115 | 115 | 116 | 116 | 117 | 117 | 117 |
| CCC Net Rem. inc DEIP | 494 | 415 | 404 | 380 | 346 | 290 | 260 | 229 | 204 | 178 | 161 |
| Evap. and Condensed Milk | | | | | | | | | | | |
| Production | 593 | 604 | 600 | 597 | 594 | 591 | 588 | 585 | 583 | 582 | 579 |
| Imports | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |
| Domestic Use | 527 | 538 | 534 | 531 | 528 | 525 | 522 | 520 | 518 | 516 | 514 |
| Total Foreign Use | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 |
| Ending Stocks | 43 | 44 | 45 | 46 | 47 | 47 | 48 | 49 | 49 | 50 | 51 |
| Per Capita Cons. | | | | | , | Pounds) | | | | | |
| Butter | 4.6 | 4.5 | 4.5 | 4.5 | 4.5 | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 |
| Nonfat Dry Milk | 3.0 | 3.1 | 3.1 | 3.1 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Total Cheese | 30.4 | 31.1 | 31.8 | 32.4 | 33.0 | 33.5 | 34.0 | 34.5 | 35.1 | 35.6 | 36.2 |
| American | 13.0 | 13.2 | 13.4 | 13.6 | 13.7 | 13.8 | 13.9 | 14.0 | 14.1 | 14.3 | 14.4 |
| Other | 17.4 | 17.9 | 18.4 | 18.8 | 19.3 | 19.7 | 20.1 | 20.5 | 20.9 | 21.4 | 21.8 |
| Total Fluid Milk | 216.9 | 217.1 | 216.4 | 216.2 | 216.1 | 215.5 | 215.0 | 214.7 | 214.6 | 214.7 | 214.4 |
| Ice Cream | 28.9 | 29.4 | 29.4 | 29.6 | 29.7 | 29.7 | 29.8 | 29.9 | 30.0 | 30.1 | 30.1 |
| Wholesale Prices | | | | | (Cent | s per Pour | nd) | | | | |
| Butter, AA, Central States | 168 | 124 | 123 | 122 | Ì21 | 126 | 128 | 131 | 133 | 136 | 135 |
| Cheese, Am., 40#, WI A. Pts | 145 | 125 | 126 | 126 | 126 | 128 | 128 | 129 | 130 | 132 | 132 |
| Nonfat Dry Milk, AA, C. St | 101 | 91 | 91 | 91 | 91 | 91 | 91 | 92 | 92 | 92 | 92 |
| Evaporated | 141 | 138 | 138 | 137 | 137 | 138 | 138 | 139 | 140 | 141 | 141 |
| Retail Prices | | | | | (Dolla | rs per Pou | nd) | | | | |
| Butter, salted, AA, stick | 3.30 | 2.75 | 2.78 | 2.83 | 2.86 | 3.02 | 3.12 | 3.23 | 3.34 | 3.47 | 3.54 |
| Cheese, Natural Cheddar | 4.03 | 3.95 | 4.04 | 4.08 | 4.14 | 4.23 | 4.32 | 4.42 | 4.53 | 4.66 | 4.75 |
| Milk, Frsh, Whole Fortified | 2.88 | 2.51 | 2.50 | 2.50 | 2.49 | 2.53 | 2.54 | 2.56 | 2.58 | 2.61 | 2.62 |
| Milk, Frsh, Lowfat Fortified | 2.66 | 2.32 | 2.31 | 2.31 | 2.30 | 2.33 | 2.35 | 2.36 | 2.38 | 2.41 | 2.42 |

U.S. Food Prices and Expenditures

- •The **CPI for food** increased by over 3 percent in 2001, led by a 4.4 percent increase in the CPI for meat.
- •Increases in the food CPI should average just over 2 percent from 2002-2011, with the CPI for fruits and vegetables showing the largest percentage increase.

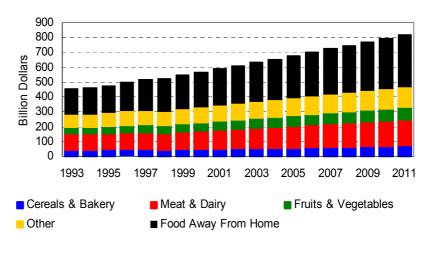
3.5 3.0 2.5 1.5 1.0 0.5 0.0 1993 1995 1997 1999 2001 2003 2005 2007 2009 2011

Consumer Price Index for Food

•Consumer expenditures for food will top \$600 billion in 2002, and continue to grow to just over \$800 billion in 2011. The average annual projected increase of 3.3 percent is slightly below the average increase of the past 10 years.

•Expenditures for meat constitute the largest share of food at home expenditures, while food away from home continues to account for over 40 percent of total food expenditures.

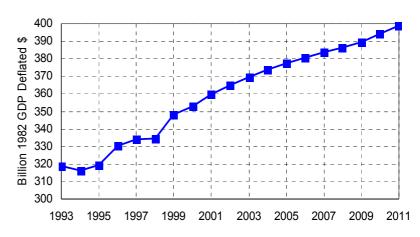
Consumer Expenditures for Food



•Real expenditures for food grow by an annual average of 1 percent over the projection period.

Based on the commodity prices projected through 2011, real food expenditures never increase by more than 1.5 percent in any given year.

Real Expenditures for Food



Consumer Price Indices for Food

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------------|-------|-------|-------|-------|-------|-----------|-------|-------|-------|-------|-------|
| | | | | | (198 | 32-84=100 |) | | | | |
| TOTAL | 173.1 | 176.8 | 180.8 | 185.3 | 189.1 | 193.4 | 197.4 | 200.9 | 204.5 | 208.9 | 213.5 |
| Food at Home | 173.4 | 176.5 | 180.4 | 184.7 | 188.3 | 192.4 | 196.1 | 199.4 | 202.7 | 207.2 | 211.7 |
| Cereal and Bakery | 193.9 | 199.4 | 202.2 | 206.4 | 209.6 | 215.6 | 221.8 | 225.5 | 229.5 | 236.3 | 242.4 |
| Meat | 161.4 | 160.9 | 165.3 | 171.0 | 174.5 | 177.2 | 178.5 | 179.8 | 181.0 | 183.7 | 187.9 |
| Dairy | 167.1 | 169.2 | 172.7 | 175.6 | 178.9 | 183.4 | 187.0 | 191.0 | 195.0 | 199.3 | 202.6 |
| Fruit and Vegetables | 212.2 | 221.0 | 226.6 | 231.9 | 237.3 | 243.1 | 249.8 | 256.7 | 263.5 | 270.5 | 277.1 |
| Other Food At Home | 159.6 | 162.3 | 165.2 | 167.7 | 170.6 | 173.6 | 176.5 | 179.4 | 182.3 | 185.5 | 188.7 |
| Sugar and Sweets | 155.7 | 158.8 | 161.8 | 162.2 | 165.6 | 168.6 | 170.4 | 171.8 | 173.8 | 176.3 | 178.9 |
| Fats and Oils | 155.7 | 159.5 | 162.1 | 164.7 | 167.3 | 169.5 | 171.7 | 173.5 | 175.0 | 177.4 | 179.5 |
| Other Prepared Items | 176.0 | 179.6 | 183.0 | 186.9 | 190.5 | 194.4 | 198.7 | 203.2 | 207.6 | 212.1 | 216.8 |
| Non-alc. Beverages | 139.2 | 140.5 | 142.7 | 144.1 | 146.1 | 148.1 | 149.8 | 151.4 | 153.2 | 155.1 | 157.0 |
| Food Away From Home | 173.9 | 178.4 | 182.9 | 187.7 | 191.9 | 196.6 | 200.8 | 204.8 | 208.8 | 213.3 | 217.8 |

Total Consumer Expenditures for Food

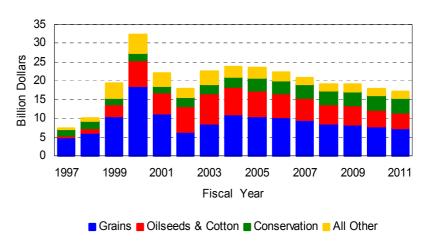
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | | |
|----------------------|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--|
| | (Billion Dollars) | | | | | | | | | | | | |
| TOTAL | 592.5 | 611.5 | 633.2 | 656.1 | 678.2 | 701.8 | 724.4 | 746.7 | 769.3 | 795.1 | 821.1 | | |
| Food at Home | 348.1 | 357.0 | 368.6 | 381.0 | 392.8 | 405.7 | 417.9 | 429.8 | 442.0 | 456.8 | 471.4 | | |
| Cereal and Bakery | 50.9 | 52.9 | 54.4 | 56.2 | 57.9 | 60.2 | 62.7 | 64.4 | 66.3 | 69.1 | 71.7 | | |
| Meat | 92.3 | 94.4 | 97.7 | 101.6 | 104.6 | 107.4 | 109.7 | 112.2 | 114.6 | 117.9 | 121.7 | | |
| Dairy | 38.6 | 39.3 | 40.8 | 42.2 | 43.7 | 45.5 | 47.1 | 48.8 | 50.6 | 52.5 | 54.1 | | |
| Fruit and Vegetables | 59.1 | 62.2 | 64.5 | 66.9 | 69.3 | 71.8 | 74.7 | 77.7 | 80.7 | 83.8 | 86.9 | | |
| Other Food At Home | 107.1 | 108.2 | 111.2 | 114.1 | 117.3 | 120.7 | 123.8 | 126.8 | 129.9 | 133.5 | 137.1 | | |
| Sugar and Sweets | 13.1 | 13.1 | 13.5 | 13.8 | 14.2 | 14.7 | 15.1 | 15.4 | 15.8 | 16.2 | 16.7 | | |
| Fats and Oils | 10.1 | 10.5 | 10.8 | 11.0 | 11.3 | 11.6 | 11.9 | 12.2 | 12.5 | 12.8 | 13.1 | | |
| Other Prepared Items | 50.0 | 51.2 | 52.6 | 54.1 | 55.5 | 57.0 | 58.4 | 59.8 | 61.2 | 62.8 | 64.5 | | |
| Non-alc. Beverages | 29.3 | 28.4 | 29.0 | 29.6 | 30.4 | 31.2 | 31.9 | 32.6 | 33.3 | 34.1 | 34.9 | | |
| Food Away From Home | 244.4 | 254.5 | 264.6 | 275.2 | 285.4 | 296.0 | 306.5 | 316.9 | 327.3 | 338.4 | 349.7 | | |

U.S. Government Costs

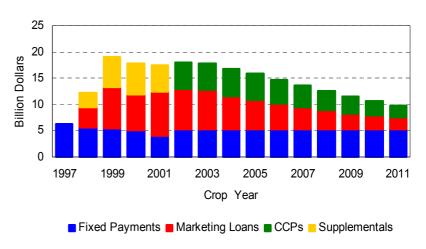
- Government expenditures by the Commodity Credit Corporation total \$203.5 billion over the fiscal years 2002-2011.
- •Grain program costs are lower in fiscal 2002 because of the timing of payments under the new farm bill.
- •Spending **peaks** in fiscal 2004, when final payments associated with the 2002 crop are made.

- •Total **direct payments** to grain, oilseed, and cotton producers are about the same in 2002 and 2003 as in recent years.
- Over the life of the farm bill, spending under the new counter-cyclical payment (CCP) program is similar to that provided under supplemental spending bills for 1998-2001.
- As projected market prices increase, marketing loan and CCP spending declines.
- •Conservation reserve spending increases slightly as the reserve expands towards its 39.2 million acre limit.
- Spending on the Environmental Quality Incentives Program and other conservation programs is authorized to increase rapidly under the new farm bill.

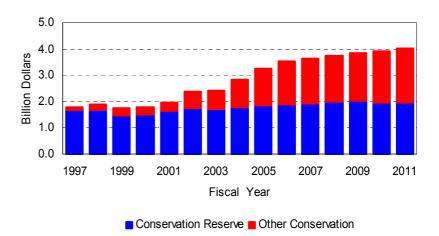
CCC Net Expenditures



Selected Direct Payments



Conservation Program Expenditures



CCC Net Expenditures

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|----------------------|--------|--------|--------|--------|------------|--------------|----------|--------|--------|--------|--------|
| Feed Grains | | | | | (Million D | ollars, Fisc | al Year) | | | | |
| Corn | 6,297 | 3,120 | 4,534 | 6,247 | 5,977 | 5,745 | 5,414 | 4,552 | 4,707 | 4,257 | 3,985 |
| Sorghum | 478 | 241 | 316 | 456 | 441 | 424 | 407 | 362 | 368 | 346 | 334 |
| Barley | 217 | 146 | 206 | 239 | 242 | 230 | 220 | 212 | 199 | 191 | 181 |
| Oats | 36 | 35 | 55 | 56 | 63 | 61 | 60 | 59 | 57 | 54 | 51 |
| Food Grains | | | | | | | | | | | |
| Wheat | 2,922 | 1,653 | 2,218 | 2,574 | 2,528 | 2,417 | 2,182 | 2,048 | 1,894 | 1,776 | 1,675 |
| Rice | 1,423 | 1,105 | 1,289 | 1,352 | 1,312 | 1,301 | 1,264 | 1,241 | 1,194 | 1,142 | 1,098 |
| Oilseeds | | | | | | | | | | | |
| Soybeans | 3,281 | 3,642 | 3,921 | 3,223 | 2,924 | 2,644 | 2,410 | 2,069 | 2,046 | 1,858 | 1,691 |
| Other Oilseeds | 248 | 96 | 176 | 160 | 134 | 125 | 118 | 111 | 103 | 96 | 90 |
| Other Commodities | | | | | | | | | | | |
| Upland Cotton | 1,868 | 3,258 | 3,956 | 3,963 | 3,813 | 3,658 | 3,252 | 3,037 | 2,818 | 2,559 | 2,329 |
| Peanuts | 136 | (17) | 1,207 | 364 | 380 | 371 | 234 | 186 | 220 | 211 | 205 |
| Sugar | 31 | (360) | 17 | 91 | 93 | 73 | 114 | 179 | 200 | 184 | 175 |
| Dairy | 1,140 | 1,124 | 1,372 | 1,391 | 1,411 | 650 | 386 | 330 | 321 | 303 | 294 |
| Conservation | | | | | | | | | | | |
| Conservation Reserve | 1,658 | 1,736 | 1,716 | 1,766 | 1,861 | 1,890 | 1,910 | 2,001 | 2,021 | 1,959 | 1,969 |
| Other Conservation | 288 | 630 | 710 | 1,060 | 1,400 | 1,657 | 1,741 | 1,729 | 1,825 | 1,953 | 2,069 |
| Other | | | | | | | | | | | |
| Disaster Payments | 2,387 | 278 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| Other Net Costs | (305) | 1,184 | 640 | 615 | 626 | 719 | 799 | 810 | 809 | 776 | 752 |
| Net CCC Outlays | 22,105 | 17,872 | 22,533 | 23,756 | 23,405 | 22,165 | 20,710 | 19,124 | 18,983 | 17,864 | 17,099 |

Note: For grains, oilseeds, cotton, peanuts, and dairy, figures represent the means of the results of the stochastic analysis based on 500 random draws.

Selected Direct Government Payments

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|---------------------------|--------|--------|--------|--------|------------|--------------|---------|--------|--------|--------|-------|
| | | | | | (Million E | Oollars, Cro | p Year) | | | | |
| Fixed Payments | 4,105 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 | 5,208 |
| Marketing Loans | 8,267 | 7,798 | 7,525 | 6,348 | 5,684 | 4,923 | 4,309 | 3,715 | 3,072 | 2,667 | 2,287 |
| Counter-cyclical Payments | 0 | 5,035 | 5,014 | 5,195 | 4,972 | 4,557 | 4,189 | 3,691 | 3,191 | 2,747 | 2,334 |
| Market Loss Assistance | 5,068 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 17,440 | 18,042 | 17,747 | 16,751 | 15,864 | 14,688 | 13,706 | 12,615 | 11,471 | 10,623 | 9,829 |

Note: Includes fixed (FAIR Act production flexibility contract and FSRIA direct) payments, marketing loans (loan deficiency payments and marketing loan gains), counter-cyclical payments, and market loss assistance payments related to feed grains, food grains, oilseeds, and upland cotton. Figures represent the means of the results of the stochastic analysis based on 500 random draws.

State-Level Payments

In response to Congressional requests, FAPRI estimated state-level payments under various farm bill options. The table on the next page updates a table included in FAPRI's preliminary analysis of the conference report on the Farm Security and Rural Investment Act of 2002.

A number of points should be made about the state-level payment estimates.

- •The estimates include only payments under programs for feed grains, wheat, rice, oilseeds, and upland cotton. They do not include payments to producers of peanuts, dry peas, chickpeas, or lentils, nor do they include payments under the dairy or conservation programs. This choice of payments to be considered was based largely on time constraints and, especially in the case of conservation programs, much uncertainty about how new programs would allocate payments.
- •For direct payments and counter-cyclical payments, the allocations are based on preliminary FAPRI estimates of how payment base area and program yields will be updated under the new farm bill. As there continues to be uncertainty over final program rules and over producer choices regarding whether and how to update bases, there is considerable uncertainty over these estimates.
- •For loan deficiency payments (LDPs) and marketing loan gains (MLGs), the approach used to allocate payments to particular states also carries considerable uncertainty. For each crop, it is assumed that producers in each state will get LDPs and MLGs consistent with that state's share of such payments between 1998 and 2001. Changes in production patterns, USDA loan rate revisions, and other factors will cause actual benefits to differ from those estimated using this simplified approach.
- •Payments are reported on a crop-year basis. Under the new farm bill, some payments associated with the 2002 crop will not be received until the fall of 2003. These crop-year estimates cannot be easily compared with estimates on a fiscal (budgetary) year or calendar (net farm income) year basis.
- •The 2002 estimates reported here are greater than those reported in FAPRI's preliminary analysis of the farm bill. The difference is greater in states that produce crops where market price projections have been reduced, such as cotton and rice. Market price projections differ from the earlier analysis primarily because of changes in the world market situation that are unrelated to the new farm bill.

State-Level Payments for Selected Crops

| | 98-00 avg. | 02/03 | 03/04 | 04/05 | 05/06 | 06/07 | 07/08 | 08/09 | 09/10 | 10/11 | 11/12 |
|----------------|------------|----------|----------|----------|----------|--------------|----------|----------|----------|----------|---------|
| | | | | | (Mi | llion Dollar | rs) | | | | |
| Alabama | 110.9 | 169.9 | 162.4 | 154.1 | 145.7 | 133.7 | 122.7 | 111.4 | 98.9 | 87.7 | 76.8 |
| Alaska | 0.3 | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Arizona | 122.6 | 226.3 | 218.1 | 209.8 | 200.6 | 186.9 | 173.3 | 158.7 | 141.4 | 125.7 | 110.1 |
| Arkansas | 814.5 | 1,096.2 | 1,026.1 | 976.9 | 943.2 | 890.8 | 848.7 | 798.3 | 742.3 | 693.8 | 648.2 |
| California | 538.8 | 796.9 | 763.8 | 734.5 | 709.4 | 669.8 | 633.6 | 591.4 | 542.7 | 499.7 | 457.4 |
| Colorado | 249.0 | 208.8 | 220.3 | 206.2 | 197.8 | 180.8 | 169.6 | 155.1 | 141.4 | 132.5 | 125.0 |
| Connecticut | 2.8 | 2.6 | 2.8 | 2.6 | 2.4 | 2.3 | 2.1 | 1.9 | 1.7 | 1.6 | 1.5 |
| Delaware | 19.0 | 25.4 | 25.1 | 23.4 | 22.0 | 20.2 | 18.7 | 17.1 | 15.5 | 14.4 | 13.4 |
| Florida | 22.5 | 35.4 | 33.9 | 32.5 | 31.0 | 28.9 | 26.8 | 24.7 | 22.2 | 20.1 | 17.9 |
| Georgia | 241.6 | 410.5 | 391.5 | 371.3 | 350.5 | 321.0 | 294.0 | 266.4 | 236.0 | 208.7 | 182.2 |
| Idaho | 181.2 | 149.7 | 159.7 | 147.1 | 142.0 | 127.3 | 120.1 | 110.3 | 101.9 | 95.0 | 90.1 |
| Illinois | 1,550.9 | 1,617.5 | 1,584.2 | 1,491.1 | 1,391.5 | 1,292.3 | 1,198.5 | 1,099.7 | 995.1 | 928.0 | 862.0 |
| Indiana | 749.5 | 806.1 | 784.9 | 741.2 | 692.3 | 643.0 | 596.8 | 548.5 | 497.5 | 463.9 | 431.4 |
| Iowa | 1,722.5 | 1,687.0 | 1,651.3 | 1,565.1 | 1,461.7 | 1,364.2 | 1,268.1 | 1,166.5 | 1,058.7 | 990.3 | 920.4 |
| Kansas | 1,052.5 | 899.3 | 934.8 | 870.1 | 829.5 | 755.9 | 708.9 | 648.4 | 592.0 | 554.8 | 522.9 |
| Kentucky | 175.7 | 175.5 | 175.6 | 163.7 | 153.9 | 141.6 | 131.3 | 120.1 | 108.4 | 101.0 | 94.2 |
| Louisiana | 367.4 | 489.8 | 467.1 | 448.5 | 432.8 | 410.9 | 389.9 | 365.5 | 336.9 | 311.7 | 286.9 |
| Maine | 3.9 | 4.3 | 4.5 | 4.1 | 3.9 | 3.6 | 3.4 | 3.1 | 2.8 | 2.7 | 2.4 |
| Maryland | 59.6 | 70.7 | 70.1 | 65.0 | 60.9 | 55.8 | 51.6 | 47.2 | 42.6 | 39.5 | 36.8 |
| Massachusetts | 1.8 | 1.6 | 1.7 | 1.6 | 1.5 | 1.4 | 1.3 | 1.2 | 1.1 | 1.0 | 0.9 |
| Michigan | 296.7 | 276.6 | 272.7 | 257.6 | 242.8 | 224.9 | 209.7 | 193.2 | 176.2 | 164.8 | 154.5 |
| Minnesota | 1,139.3 | 1,107.8 | 1,095.1 | 1,022.5 | 955.8 | 881.4 | 816.2 | 746.4 | 673.4 | 626.1 | 581.5 |
| Mississippi | 399.1 | 604.0 | 573.0 | 543.5 | 516.3 | 479.2 | 444.6 | 408.7 | 367.7 | 331.2 | 295.9 |
| Missouri | 575.2 | 639.2 | 614.3 | 576.9 | 541.7 | 500.5 | 465.1 | 428.5 | 389.8 | 361.0 | 335.0 |
| Montana | 297.6 | 228.7 | 241.1 | 226.3 | 220.7 | 198.1 | 187.8 | 173.8 | 162.1 | 151.8 | 145.7 |
| Nebraska | 1,160.2 | 1,082.8 | 1,094.5 | 1,036.3 | 973.9 | 906.1 | 844.1 | 772.7 | 699.7 | 655.7 | 609.6 |
| Nevada | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | 1.8 | 1.8 | 1.6 | 1.6 | 1.5 | 1.4 |
| New Hampshire | 1.5 | 1.3 | 1.4 | 1.3 | 1.2 | 1.1 | 1.1 | 0.9 | 0.8 | 0.8 | 0.7 |
| New Jersey | 8.7 | 10.8 | 10.5 | 10.0 | 9.5 | 8.8 | 8.2 | 7.6 | 7.1 | 6.6 | 6.2 |
| New Mexico | 51.6 | 52.4 | 52.7 | 50.1 | 47.7 | 43.9 | 40.9 | 37.3 | 33.8 | 31.1 | 28.4 |
| New York | 73.4 | 68.8 | 70.5 | 68.7 | 65.7 | 61.8 | 58.3 | 54.0 | 49.8 | 47.1 | 44.3 |
| North Carolina | 217.9 | 348.3 | 332.8 | 311.9 | 292.6 | 266.3 | 243.4 | 220.5 | 195.8 | 174.9 | 155.3 |
| North Dakota | 731.6 | 613.4 | 625.0 | 569.9 | 547.0 | 492.9 | 462.8 | 426.0 | 393.0 | 365.1 | 346.7 |
| Ohio | 535.1 | 568.7 | 551.8 | 516.4 | 483.8 | 445.7 | 413.4 | 380.3 | 345.6 | 321.4 | 300.5 |
| Oklahoma | 333.5 | 287.0 | 293.8 | 278.9 | 272.2 | 246.8 | 232.7 | 215.2 | 198.4 | 183.5 | 174.1 |
| Oregon | 84.0 | 62.3 | 64.9 | 61.7 | 60.5 | 54.3 | 51.5 | 47.8 | 44.6 | 41.7 | 40.4 |
| Pennsylvania | 62.2 | 98.1 | 98.1 | 97.6 | 93.7 | 88.7 | 84.3 | 78.7 | 73.4 | 69.7 | 65.9 |
| Rhode Island | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 |
| South Carolina | 81.4 | 109.8 | 105.7 | 100.5 | 95.2 | 87.7 | 81.0 | 74.0 | 66.3 | 59.7 | 53.5 |
| South Dakota | 583.2 | 582.2 | 574.3 | 534.1 | 501.4 | 459.8 | 426.5 | 390.3 | 353.5 | 327.8 | 305.4 |
| Tennessee | 187.3 | 246.0 | 237.2 | 222.3 | 209.1 | 191.4 | 175.8 | 159.8 | 142.3 | 127.9 | 114.4 |
| Texas | 1,269.6 | 1,544.6 | 1,513.6 | 1,445.2 | 1,378.9 | 1,283.5 | 1,198.6 | 1,102.2 | 997.2 | 909.1 | 820.8 |
| Utah | 18.4 | 15.0 | 15.7 | 14.9 | 14.4 | 13.1 | 12.4 | 11.5 | 10.6 | 10.0 | 9.5 |
| Vermont | 4.9 | 4.5 | 4.9 | 4.5 | 4.2 | 3.9 | 3.6 | 3.2 | 2.8 | 2.6 | 2.4 |
| Virginia | 70.9 | 90.1 | 88.1 | 82.5 | 77.6 | 70.9 | 65.4 | 59.5 | 53.5 | 48.8 | 44.5 |
| Washington | 222.7 | 169.0 | 179.0 | 165.2 | 161.9 | 143.8 | 135.6 | 124.8 | 115.6 | 107.7 | 103.9 |
| West Virginia | 5.3 | 4.4 | 4.5 | 4.4 | 4.2 | 3.9 | 3.7 | 3.4 | 3.1 | 3.0 | 2.8 |
| Wisconsin | 351.6 | 331.4 | 332.2 | 318.1 | 299.9 | 281.1 | 263.0 | 242.5 | 221.2 | 208.0 | 194.0 |
| Wyoming | 21.0 | 18.7 | 19.7 | 18.6 | 17.7 | 16.3 | 15.4 | 14.2 | 13.1 | 12.3 | 11.5 |
| United States | 16,772.8 | 18,042.0 | 17,747.2 | 16,751.0 | 15,864.3 | 14,688.3 | 13,706.4 | 12,614.5 | 11,471.3 | 10,623.0 | 9,829.5 |

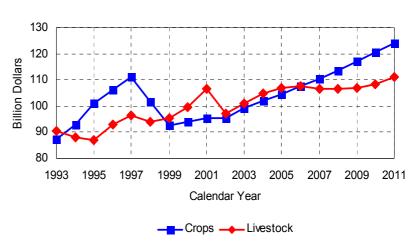
Note: Includes payments to feed grains, oilseeds, wheat, rice and upland cotton. Does not include payments for other crops, dairy, conservation, etc.

U.S. Farm Income

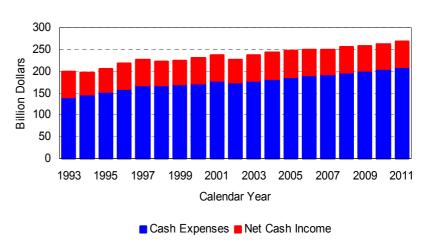
- Lower prices for cattle, hogs, poultry, and milk contribute to a \$9 billion reduction in livestock receipts in 2002.
- Crop receipts increase steadily after 2002 because of rising production and prices.
- Even in nominal terms, it takes ten years for crop cash receipts to fully recover from the steep declines experienced in 1998 and 1999.

- Lower interest rates and lower prices for fertilizer and feeder livestock contribute to a reduction in cash production expenses in 2002.
- •Net cash income declines by \$7 billion in 2002, as the reduction in gross cash income more than offsets the decline in production expenses.
- ■In 2003, receipts and government payments grow more rapidly than production expenses and net cash income recovers.
- •Net farm income also declines by \$7 billion in 2002 before recovering in 2003.
- Government payments decline in 2002, in part because of the timing of payments under the new farm bill.
- Nominal net farm income averages about \$49 billion after 2003, but inflation erodes real net farm income after 2005.

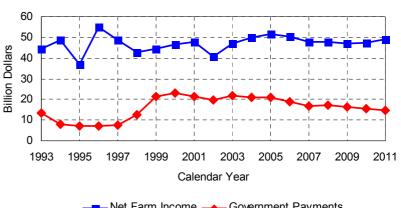
Cash Receipts



Cash Expenses and Net Cash Income



Net Farm Income and Government Payments



Net Farm Income — Government Payments

Farm Income Statistics

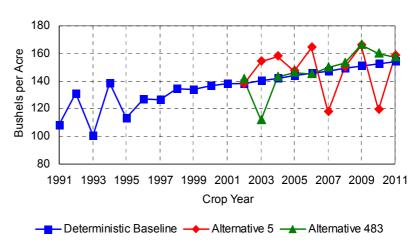
| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|--|--------|--------|--------|--------|--------|-------------|--------|--------|--------|--------|--------|
| | | | | | (Bil | lion Dollar | s) | | | | |
| 1. Farm Receipts | 215.38 | 206.41 | 214.50 | 221.79 | 227.22 | 231.08 | 233.76 | 237.62 | 242.03 | 247.44 | 254.19 |
| Crops | 95.26 | 95.45 | 99.08 | 101.90 | 104.58 | 107.45 | 110.37 | 113.67 | 117.15 | 120.68 | 124.04 |
| Livestock | 106.43 | 97.08 | 100.99 | 104.91 | 107.09 | 107.53 | 106.72 | 106.70 | 107.08 | 108.41 | 111.23 |
| Farm-Related | 13.69 | 13.88 | 14.43 | 14.98 | 15.54 | 16.10 | 16.67 | 17.24 | 17.79 | 18.34 | 18.93 |
| 2. Government Payments | 21.37 | 19.78 | 21.78 | 21.13 | 20.86 | 19.07 | 16.92 | 17.32 | 16.25 | 15.43 | 14.74 |
| 3. Gross Cash Income (1 + 2) | 236.75 | 226.19 | 236.28 | 242.91 | 248.08 | 250.15 | 250.68 | 254.94 | 258.28 | 262.87 | 268.94 |
| 4. Nonmoney Income | 11.30 | 11.00 | 11.55 | 11.90 | 12.15 | 12.33 | 12.47 | 12.62 | 12.79 | 12.97 | 13.20 |
| 5. Value of Inventory Change | 0.10 | 0.16 | 0.96 | 0.68 | 1.10 | 1.12 | 1.14 | 1.00 | 0.78 | 0.35 | 0.32 |
| 6. Gross Farm Income (3 + 4 + 5) | 248.15 | 237.35 | 248.79 | 255.50 | 261.33 | 263.60 | 264.30 | 268.56 | 271.84 | 276.19 | 282.47 |
| 7. Cash Expenses | 177.75 | 174.19 | 179.21 | 182.84 | 186.86 | 189.97 | 193.22 | 197.21 | 201.04 | 204.88 | 208.94 |
| 8. Total Expenses | 200.24 | 196.59 | 201.78 | 205.58 | 209.79 | 213.08 | 216.55 | 220.76 | 224.84 | 228.94 | 233.25 |
| 9. Net Cash Income (3 - 7) | 59.00 | 52.00 | 57.07 | 60.07 | 61.22 | 60.18 | 57.46 | 57.73 | 57.24 | 57.99 | 60.00 |
| 10. Realized Net Farm Inc (3 + 4 - 8) | 47.81 | 40.60 | 46.05 | 49.24 | 50.44 | 49.40 | 46.61 | 46.80 | 46.23 | 46.90 | 48.89 |
| 11. Net Farm Income (6 - 8) | 47.91 | 40.76 | 47.01 | 49.92 | 51.55 | 50.52 | 47.75 | 47.80 | 47.00 | 47.25 | 49.22 |
| Deflated (1997 \$) | 44.75 | 37.43 | 42.21 | 43.76 | 44.13 | 42.18 | 38.92 | 38.06 | 36.61 | 36.02 | 36.79 |

Note: Figures represent the means of the results of the stochastic analysis based on 500 random draws.

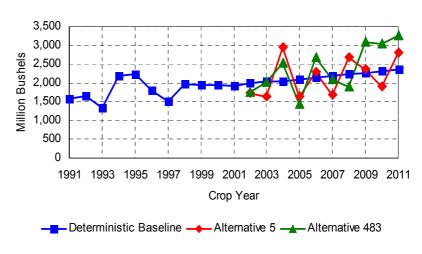
Stochastic Analysis: The Approach

- To reflect inherent uncertainty in commodity markets, FAPRI uses stochastic analysis to look at 500 alternative futures.
- Assuming average weather, yields grow steadily in the deterministic baseline used to generate the supply and use tables earlier in this report.
- •The chart shows two of the 500 draws on corn yields used to drive the stochastic analysis.
- •While weather and crop yields cause much of the variability in commodity markets, **demand** factors also contribute.
- **Exports**, for example, are driven both by prices and by a wide variety of other factors, ranging from the weather to exchange rates.
- •The export paths for the two alternatives shown reflect both price movements (e.g., low exports in 2007 in Alternative 5 are caused in part by high prices, which are caused in turn by low yields) and a random draw on **non-price factors**.
- •For each of the 500 alternative futures, **price** projections reflect the joint effects of all the random supply and demand factors.
- Prices under the stochastic alternatives generally exceed the deterministic baseline when yields are below average and/or when demand is stronger than average.
- The reverse also holds.

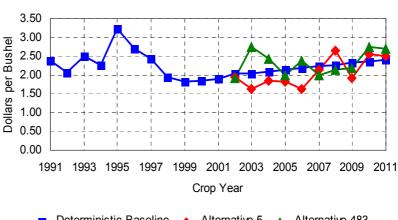
U.S. Corn Yield



U.S. Corn Exports



U.S. Corn Prices



——Deterministic Baseline — Alternative 5 — Alternative 483

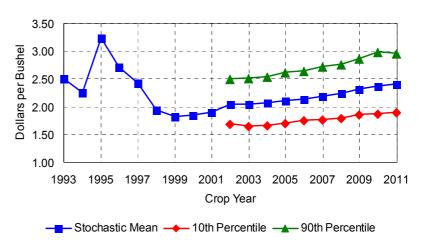
Stochastic Analysis: Crop Prices

- •The **mean** (average) value of the **corn price** from the stochastic analysis of 500 alternative futures is very similar to the deterministic baseline reported earlier.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 corn price falls **below \$1.66** per bushel.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 corn price **exceeds \$2.51** per bushel.

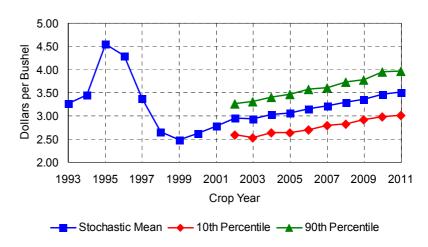
- As with corn, the stochastic mean of wheat prices is very close to the deterministic baseline.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 wheat price falls **below \$2.53** per bushel.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 wheat price **exceeds \$3.32** per bushel.

- •The stochastic mean of **soybean prices** is also close to the deterministic baseline.
- •In **10 percent** (50) of the 500 alternative futures, the 2003/04 soybean price falls **below \$3.94** per bushel.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 soybean price **exceeds \$5.59** per bushel.

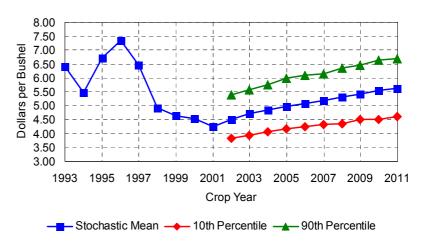




U.S. Wheat Prices



U.S. Soybean Prices



Stochastic Analysis: Livestock Prices

•The **mean** (average) value of the **Nebraska direct fed steer price** from the stochastic analysis of 500 alternative futures is very similar to the deterministic

In **10 percent** (50) of the 500 alternative futures, the 2003 Nebraska direct fed steer price falls **below \$69.48** per cwt.

baseline reported earlier.

In **10 percent** (50) of the 500 alternative futures, the 2003 Nebraska steer price **exceeds \$75.66** per cwt.

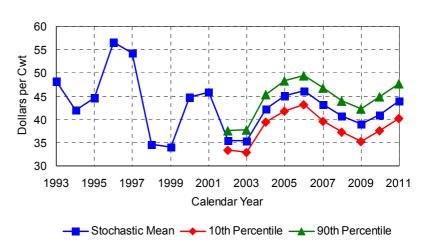
85 80 Dollars per Cwt 75 70 65 60 55 50 1993 1995 1999 2001 2003 2005 2007 2009 2011 1997 Calendar Year -Stochastic Mean → 10th Percentile → 90th Percentile

Nebraska Direct Fed Steer Prices

As with corn, the stochastic mean of hog prices is very close to the deterministic baseline.

- In **10 percent** (50) of the 500 alternative futures, the 2003 barrow and gilt price falls **below \$32.99** per cwt.
- In **10 percent** (50) of the 500 alternative futures, the 2003 barrow and gilt price **exceeds \$37.80** per cwt.

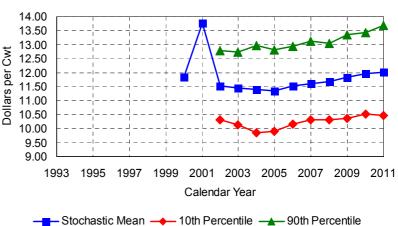
Barrow and Gilt Prices



The stochastic mean of **milk prices** is also close to the deterministic baseline.

- In **10 percent** (50) of the 500 alternative futures, the 2003 Class IV milk price falls **below \$10.14** per cwt.
- In **10 percent** (50) of the 500 alternative futures, the 2003/04 Class IV milk price **exceeds \$12.75** per cwt.

Class IV Milk Prices



Stochastic Analysis: Costs and Income

In the deterministic baseline, corn prices are high enough by 2006 that farmers would not receive loan deficiency payments (LDPs).

- •In the **stochastic** analysis of 500 alternative futures, however, corn prices are sometimes low enough to trigger sizable LDPs, even after 2006.
- •The **stochastic mean** of corn LDPs is therefore much **greater** than would be implied by deterministic analysis.

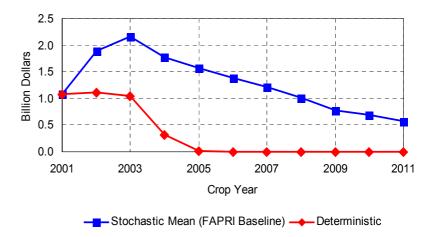
In some cases, **government spending** is greater when examined using stochastic analysis than when using deterministic analysis, as in the case of corn loan deficiency payments.

- In some other cases, the reverse holds (e.g., when deterministic prices are significantly below loan rates).
- On balance, government spending tends to be greater when examined stochastically, especially after 2003.

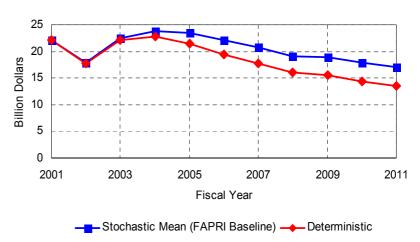
•Because the mean level of government payments is greater under the stochastic analysis, the mean level of **net farm income** is also higher than the deterministic result.

•For government costs and net farm income, means of the **stochastic** analysis are presented in the **tables in this report**.

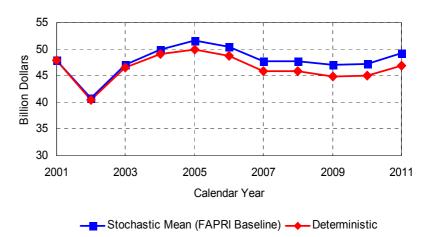
Corn Loan Deficiency Payments



Net CCC Outlays



Net Farm Income



WTO Issues

The WTO Perspective: Implications for AMS Expenditures

Determining the WTO implications of the additional spending under the 2002 farm bill is ultimately dependent on the classification of the payments. Programs that are considered trade distorting are placed in the amber box and have an aggregate spending limit attached to them. However, not all of the spending on amber box programs counts against the limit.

The *de minimis* rule exempts spending on amber box programs if that spending is below a set percentage of the value of production. For the United States the *de minimis* percentage is five percent. If spending is below five percent of the value of production, then none of the spending counts against the limit. If spending is above five percent of the value of production, then all of the spending counts against the limit. The *de minimis* rule is applied in two ways, depending on the type of program.

Amber box programs are divided into two types: product-specific and non-product-specific. For product-specific amber box programs, the total amount of spending on a product is compared to five percent of the value of production for that product. For non-product-specific amber box programs, the total amount of all non-product-specific amber box programs is compared to five percent of the value of all agricultural production in the United States.

The counter-cyclical payments for program crops under the new farm bill are assumed to be non-product-specific amber box spending because they are triggered by current prices but do not require producers to produce the payment crop. While other interpretations are certainly possible, this assumption follows the classification of the market loss assistance payments by the USDA. The fixed payments are classified as minimally trade distorting (green box) spending, following the classification of AMTA payments under the 1996 farm bill. Thus, the fixed payments do not enter into the analysis here.

The changes in the peanut program essentially make peanuts a program crop, thus the classification of peanuts follows the program crop classification. The peanut quota compensation program is classified as green box because the payment structure is the same as a fixed payment program. The dairy market loss assistance programs are classified as product-specific amber box because producers have to produce to receive payments and the payments are tied to current prices. Net crop insurance indemnities are also placed in the non-product-specific amber box, following the classification by USDA.

Aggregate measures of support (AMS) are assumed for other non-product-specific spending (\$0.4 billion). For this analysis, we concentrate on the 2002 crop marketing year for barley, corn, upland cotton, oat, rice, sorghum, soybean, wheat, dairy, sugar, and peanuts. We do not account for provisions that allow the Secretary to limit payments if spending would exceed the WTO limits. However, the analysis provides some indication of the likelihood that the Secretary would need to use this authority.

Under the Uruguay Round Agreement on Agriculture, the United States agreed to limit spending on domestic support programs that are considered trade distorting (amber box spending) to \$19.1 billion per year. Given the structure of the policy changes, we calculate the probability that the U.S. would exceed this limit in the 2002 marketing year at 28.8 percent.

Baseline Risks

As in any baseline, there are a number of risk factors associated with the numbers presented here. Most of these derive from potential changes the international market, but at least some come from potential shifts in domestic market forces. The baseline usually takes a conservative view on most of these issues, not projecting major shifts from past trends, but there are at least a few issues that could easily take the future well away from historical patterns.

Domestic projection concerns include:

- Seasonal hog market fluctuations. Hog slaughter numbers are again increasing, almost back to some of the levels seen in late 1998. While lower prices in the near term are included as part of this projection, the kind of crisis declines observed in the fourth quarter of 1998 is not reflected in this baseline. However, closure of a slaughter plant or some weather induced surge in hog slaughter could quickly lead to a major change in spot market hog prices.
- Agriculture and energy markets. One of the major demand growth areas for corn in particular has been and is expected to continue to be the ethanol market. Over the life of this baseline, ethanol demand for corn is expected to exceed a billion bushels. Government programs have played a vital role in supporting this emerging industry and will likely remain a key factor in the future. As policies change, demand for corn and other bio-based fuel inputs can also shift quickly.

Some international concerns include:

- China's behavior under the WTO. The underlying international baseline assumes a "middle of the road" approach by China, allowing import demand to grow, but at a modest pace through time. Some would suggest a much steeper path to their import demand, particularly for oilseeds, feed grains, and meat products, while others would suggest they will utilize a number of non-tariff barriers to limit imports and maintain domestic price levels. Given the potential size of the Chinese market, this is a key assumption.
- The rate and extent of area expansion in South America. The baseline includes a significant increase in the total area planted in Brazil and Argentina, with most of the emphasis being on oilseed area in Brazil. In many respects, the rate of this growth, while somewhat consistent with past trends, is assumption driven. The rapidly changing macroeconomic environment, and investment in infrastructure, are but two issues making the expansion path there difficult to project. Not only is this a challenge for the crops sector, it also represents some potential uncertainties for livestock as well. For example, the current baseline suggests some growth in Brazilian broiler trade, but much of the rise in domestic production goes to fill internal consumption. Expansion in production without the growth in domestic consumption could lead to a much more significant quantity of product available for world markets. This is a razor's edge problem.
- Eastern European and Former Soviet Union countries. This past year has seen Ukrainian grain move onto world markets at fairly low prices. It has entered the European markets in particular, displacing markets that had traditionally belonged to the United States and internal EU production. In many respects this is considered a "one-off" event, but a more rapid adoption of technology and investment into the region may also bring a significant increase in world supplies. Further, the baseline does not incorporate any expansion of the European Union, even though a number of countries are already well along in negotiations for entry. How their agriculture and their domestic demand will adjust warrants close observation.