

Enterprise Rental Contract

For several years the university has had a contractual relationship with Enterprise Holdings for rental cars. Our contract with Enterprise Holdings is for both the Enterprise and National Car rental brands. As we continue to grow this relationship I wanted to remind everyone of the many benefits of this agreement.

- During calendar year 2014, university employees rented 5,030 cars and traveled 2,831,114 miles. The average rental rate per mile (without fuel cost) was \$0.27. When adding an estimated fuel cost of \$0.15 to \$0.20 per mile, the cost of renting a car is still less than the university's allowable mileage reimbursement rate.
- All rental rates include Damage Waiver and Business Liability coverage on major vehicle classes when renting for business purposes. This reduces the university's overall liability risk and saves departments money. In addition there is no additional driver fee for business use.
- All vehicle classes, including specialty vehicles such as minivans and SUVs, are available for reservation through enterprise.com or by calling your local Enterprise branch.
- Employees can enroll in National's loyalty program, Emerald Club, to enjoy expedited service at major airport locations, and earn reward points through both National and Enterprise. Emerald Club membership allows travelers to create personal profiles- including payment information, which expedites the reservation process for repeat renters, and earns rental credits toward higher membership status.
- Enterprise's We'll Pick You Up service is available with a 24-hour notice. Contact your local branch for details and to arrange for pick-up service. This service is only offered during normal business hours and based on Enterprise's availability.

Local and nationwide billing is available for Enterprise and National. Billing accounts, also known as GAUM accounts, can be set-up at the department level or individually utilizing the University's P-card. GAUM accounts can be created by completing the billing application available on [MU's travel webpage](#) and sending the form to the contact listed. When using a GAUM number, MU employees are not required to have a credit card to rent a vehicle. For questions or assistance creating one a GUAM account, contact Josh Lambert Joshua.m.lambert@ehi.com.