

# Things for Entrepreneurs to Know about Angel Investors



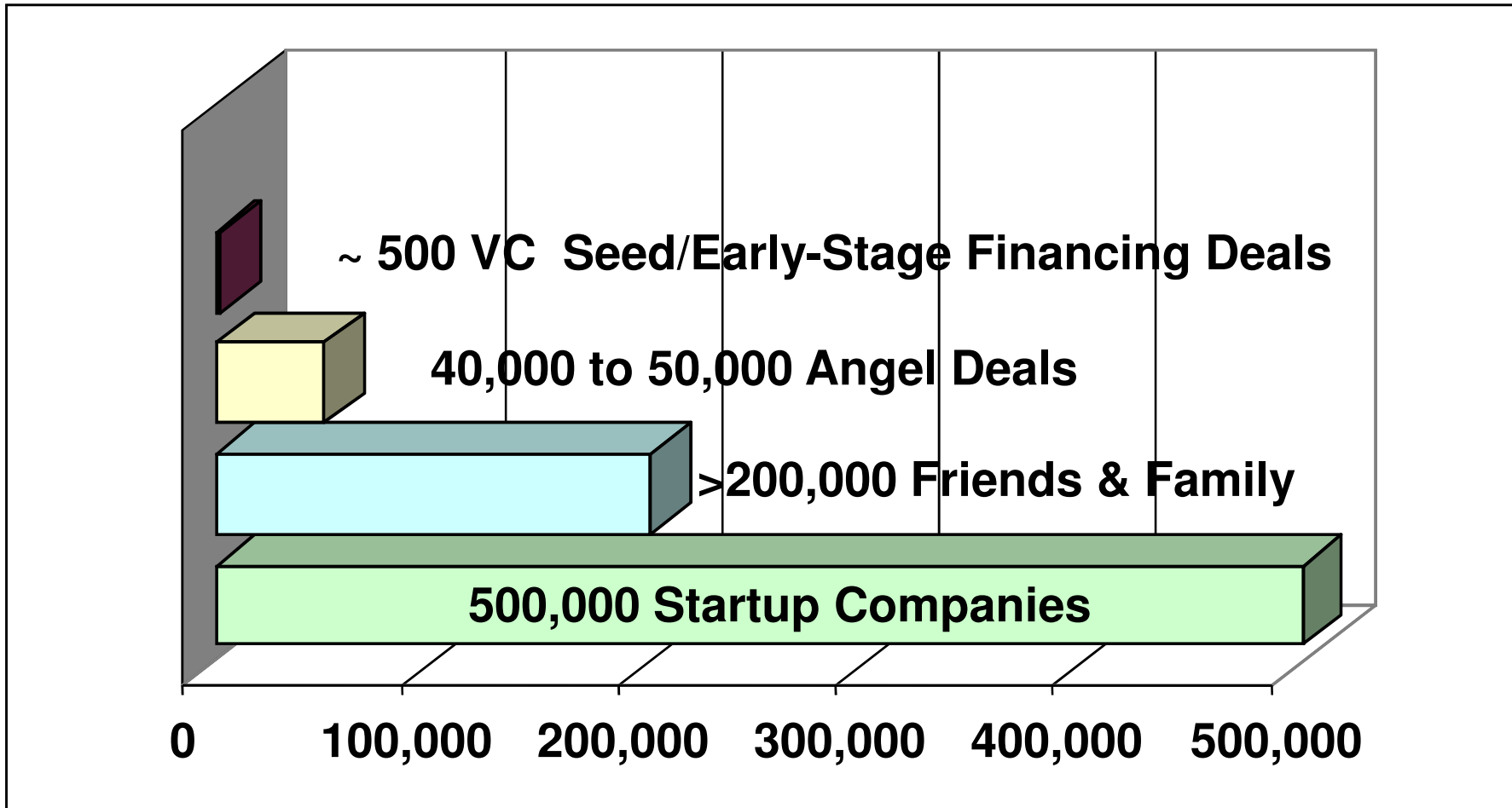
**CENTENNIAL  
INVESTORS**

ANGEL NETWORK • HALO INVESTORS • CATALYST FUND

1. Startup Funding
2. Venture Capital vs. Angel Investment
3. Angel Investing
4. Centennial Investors
5. Tips on Investment Presentations



# New Company Formation Source of Funds – Typical Year



- **Friends & Family**

Typical round: \$25,000 – \$100,000

- **Angels**

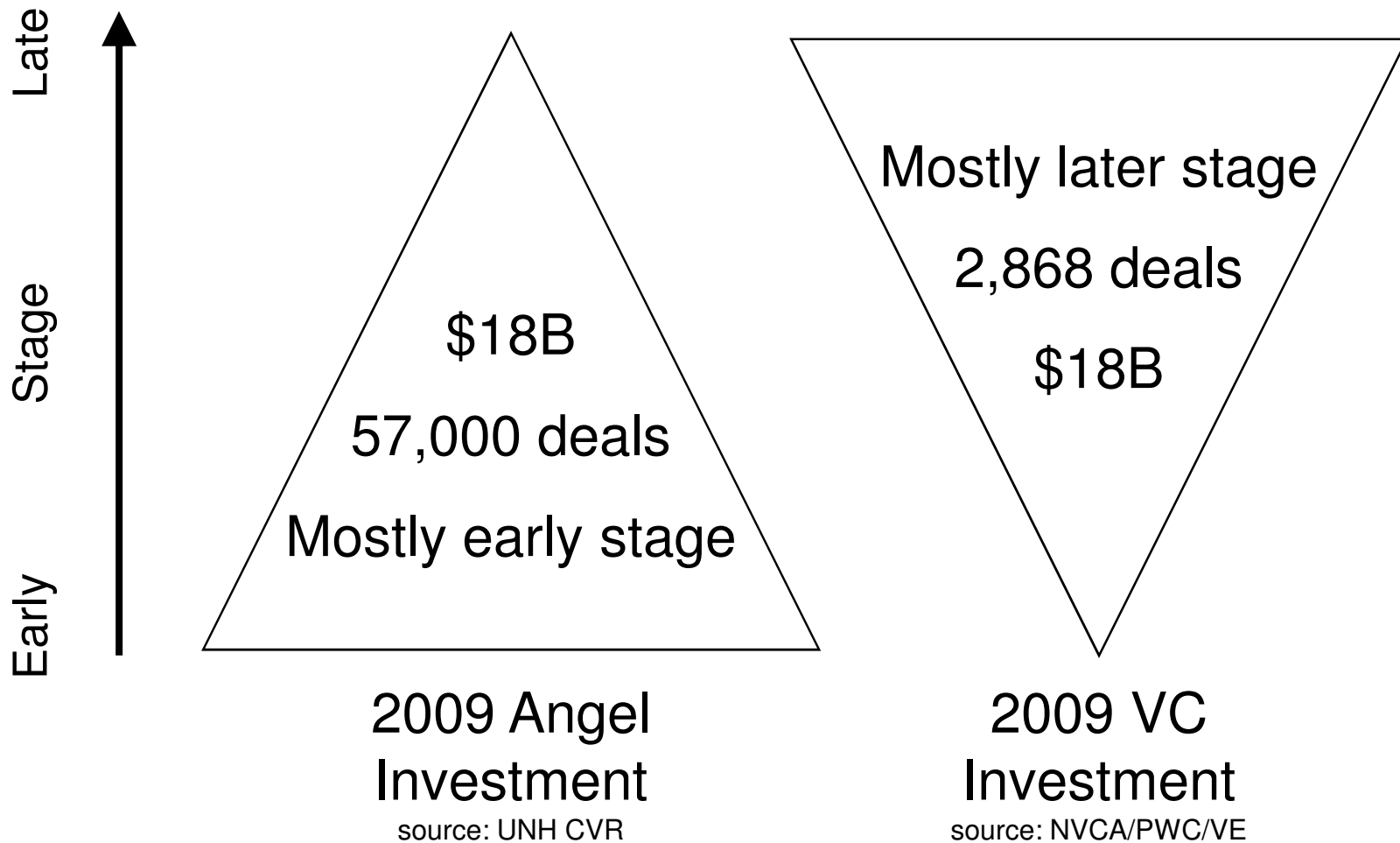
Typical round: \$300,000

- **Venture Capital**

Typical round: \$6,000,000



# Markets Large, Complementary



# Angel Investors

- Invest money in seed, startup and early stage companies
- Invest time in entrepreneurs and their companies



# Companies Backed by Angels



# Is your business right for Angels?

- Am I willing to give up some amount of **ownership and control**?
- Can I demonstrate significant **revenues and earnings** in the next 3 - 7 years?
- Can I demonstrate a significant **return to investors**?
- Am I willing take the **advice** from investors and accept board of director decisions I may not always agree with?
- Do I have an **exit plan** for the company in 3 - 7 years?





# Centennial Investors

- Founded in 2006
- Ties to the Columbia Chamber of Commerce
- 50+ Accredited Investors
- Members make decisions individually
- \$1.7 million invested to date
  - leveraged with an additional \$4 million+ of equity, debts and grants



# Investment Process

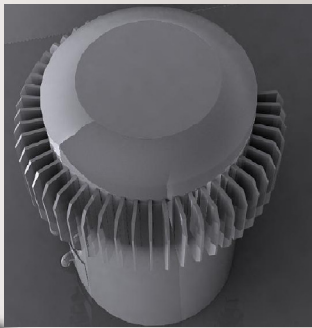
1. Online Application
2. Prescreening
3. Member Screening Committee
4. Dinner Meeting
5. Due Diligence
6. Negotiations/ Closing



# Variety of Companies

- Lameness detection in horses
- Multiple-Source online news video site
- Psychiatric medical records software
- Nasal wash system
- Marketing company that targets newcomers
- Implantable therapy for cardiac arrhythmias
- Middle ear fluid detection
- Laser-assisted immunotherapy





# Contact information

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